# DISTRICT BOARD OF TRUSTEES MEETING October 3, 2015

The first meeting of the 2015-16 District Board of Trustees was held on October 3, 2015 at the Kiwanis District Office, Harrisburg, PA. Governor Jennifer Vare presided. The meeting was called to order at 9:30AM.

The inspirational thought/invocation was provided by Trustee Judy Janes.

All board members were present.

Guests included Circle K District Administrator Kelly Shaup, Lt. Governor Bill McCabe, Past Lt. Governor Tracy Smith and Administration Chair Paul Kasoff.

#### Membership & New Club Building (See the pages p2-p12)

Formula Chair Cathy Szymanski called into the meeting.

Clubs organized in the 2013-14 and 2014-15 year were verbally reviewed as no written reports were received.

Initial clubs to be organized in 2015-16 were discussed. Region 1 is looking Smethport and Cochranton. Region 2 has no specific targets but some focus may go to Connellsville and Fox Chapel. Region 5 has a plan in place for Columbia; the East Shore area and Hamburg were discussed. The Old Forge area was discussed in Region VI. Hughesville in Region IV was discussed as well as South Williamsport and Loyalsock. Region VII is Northwest Philadelphia and Central Bucks.

Clubs that were in need of special counselling include Greencastle, Lehigh Valley Industrial Park, West Shore, Hatboro-Horsham, Kennett Square, Nittany, Kittanning and King of Prussia.

The Kiwanis and JCI partnership was discussed. Executive Director Kevin Thomas will work on information to share with Kiwanis clubs and JCI clubs.

#### Consent Agenda (See the pages p13-p68)

All items in the consent agenda were approved by proper motion, second and vote. (Note: The Club Leadership Education agenda was removed from the consent agenda for discussion later.)

#### **Discussion and Action items**

Club Leadership Education was discussed after being removed from the consent agenda. Governor Jen Vare will follow up with Education Chair Dennis Bouchard about the numbers, attendance and possible follow up to get more officers to take the online training.

Vacancies in 2015-16 Lt. Governor positions were discussed; divisions 4 and 8 are vacant. At the present time, there are no candidates for those divisions. Discussions will be held about the Division 5 and 6 Lt. Governors doing some communication outreach to those divisions.

The vacancy in the Region III trustee was discussed. A motion was introduced, seconded and approved to appoint Ann Graves from the Kiwanis Club of State College as Region III Trustee subject to her agreeing in a conversation with Governor Jen Vare.

A review of the candidates for 2016-17 Trustee positions took place. See page 69. Rules and procedures on the Election of Trustees were discussed and will be updated for upcoming elections in accordance with district bylaws.

2016-17 Lt. Governors were reviewed. See page 72.

Discussion was held on potential redivisioning. Trustees are to talk to Lt. Governors and other past leaders in their regions about any potential need for redivisioning and this will be discussed at the next meeting.

Potential changes to Lt. Governor reports were reviewed based on a potential report form submitted by Lt. Governor Sarah Zulueta; input was offered by board members that will be relayed to Sarah by Jen Vare. A final version of the report will considered on a conference call on November 10, 2015.

The 2015 District Convention was reviewed. See pages 77-78. There was a general consensus to not have formal entertainment on Saturday at the Governor's banquet.

November 10<sup>th</sup> was established as a date for a conference call to approve the Midwinter Budget and program.

The possibility of doing a shoe drive at Midwinter was discussed. See pages 79-80 for information. A motion was approved, with one abstention, to authorize further investigation of this project and report to board on the feasibility of doing this on a November 10<sup>th</sup> conference call.

Proposals for the 2017 and 2018 District Conventions were discussed. A motion was introduced, seconded and approved to have the 2017 District Convention at the Doubletree Lancaster and the 2018 District Convention at the Doubletree Pittsburgh Greentree.

The possibility of a joint convention with the New Jersey District was held. There have been informal discussions about this possibility. It was decided to do nothing with this until if or when a formal request is received from the New Jersey District Board of Trustees.

Board members completed and signed conflict of interest statements.

The District Investments and Account Balances reports were reviewed; see pages 95-100.

A proposed District budget was considered for the 2015-16 year; see page 101 for the proposed budget.

A motion was introduced, seconded and approved to adopt the proposed budget. Another motion was then introduced to allow the Trustees and the Immediate Past Governor to receive a stipend of up to \$100 per board meeting to defray the travel and attendance expense of board meetings. The motion was seconded and approved.

Based on the approval of the previous motion, another motion was introduced to amend the adopted 2015-16 District operating budget to move \$3,200 from the miscellaneous line item to a line earmarked for Trustee/Immediate Past Governor Board Meeting. The motion was seconded and approved. The amended budget is page 101A.

The District Holiday Party was approved for December 18, 2015.

The District Raffle was approved for the 2015-16 year with no changes to its operation.

A report was provided on District shirts. See page 105-106.

It was reported that the District Electric Choice program is in not taking traction and rates are increasing. Executive Director Kevin Thomas reported that because of the increases folks are not renewing. The Electric Choice program appears not to be a viable fundraiser for the District and active promotion will be discontinued.

With the pending retirement of Robin Cook, the board considered a proposal regarding the position of District administrative secretary. It is page 107. The proposal was approved by the District Board.

The contract for District Executive Director Kevin Thomas expires on September 30, 2016. A committee consisting of Governor Jen Vare, Governor-elect John Gräb, Immediate Past Governor Bob Raub and Trustee Keith Smith will enter into negotiations with Kevin Thomas regarding a new agreement to present to the board at the January board meeting.

The 2016 Key Club District Convention budget was brought up for approval. It is page 108. The budget was approved

An update was provided on strategic planning. Kiwanis International will be having a meeting on December 11-12 in Newark, New Jersey to help Districts develop their own plan based on the Kiwanis International strategic plan and Pennsylvania will be invited to that meeting.

An update was provided on our work with Early Childhood Development.

An effort is underway to establish a date for an SLP Administrators conference.

Board members were encouraged to provide support in getting clubs to submit their new form of standard club bylaws.

Background checks of District Board members, Lt. Governors and District Chairs were reviewed. Follow up will be conducted with those not having submitted their clearances. A motion was introduced, seconded and approved to amend the District policy on background checks to have them come to the District office for review by the District Executive Director. If a check is not clear, it will then be sent by Executive Director to the District Youth Protection chair for further review and possible action.

A discussion was held between the board and Circle K Administrator Kelly Shaup on a potential policy for the Circle K District board members as it relates to the need for volunteer background checks and Pennsylvania state law. After the discussion, Administrator Shaup felt he had enough direction to work with the Circle K board and Kiwanis committee to develop a policy for them to consider and adopt.

The Pennsylvania District 2015-16 Distinguished Club award was presented for approval. See page 124. The award was approved by the board.

Trustee Kate Feryo will provide a report on recommendations for District awards at our next meeting.

A discussion took place on an Emergency Communication policy. A committee will be appointed to develop a proposed plan. The committee will consist of Jen Vare, John Grab, Mike Coolbaugh, Kevin Thomas plus the Administrators/Chairs of the Circle K, Key Club, Aktion club and Key Leader administrators or someone from their committees as determined by the administrators of those committees.

A proposal was considered for partnering with EDC Educational Services; see pages 119-123. Governor Jen Vare and Kevin Thomas will schedule a meeting with Denita Richardson to explore the proposal further.

Partnering with Barnes and Noble on a District wide bookfair program was discussed. After discussion, approval for the program was given pending review of materials and program implementation requirements at the November 10, 2015 board conference call.

Board members were reminded of the Commonwealth of Pennsylvania Kiwanis license plate program.

A discussion was held on the format and nature of future board meeting agendas.

With no further business, the meeting was adjourned.

Respectfully submitted,

Kevin E. Thomas
District Executive Director

| Run Date: | te: v9/01/2015               |          |     |          | Kiwa   | Kiwanis International         | ernatic | nal          |            |     |      |                |              |              |              | Page 1 of 10 | ıf 10      |
|-----------|------------------------------|----------|-----|----------|--------|-------------------------------|---------|--------------|------------|-----|------|----------------|--------------|--------------|--------------|--------------|------------|
| Run time: | e: 1:16:30PM                 |          |     | Mor      | thly M | Monthly Membership Comparison | hip Co  | nparis       | u          |     |      |                |              |              |              | CUS9004      | 1004       |
| Club Id   | Club Name                    | Cntry/St | Sts | Sep      | Oct    | Nov                           | Dec     | Jan          | Feb        | Mar | Apr  | May            | Jun          | Jul          | Aug          | Sep % Chg Ti | Trend      |
| K23       | Pennsylvania                 |          |     | <u>4</u> |        |                               |         |              |            |     |      |                |              |              |              | 2            |            |
| K2301     | Division 1                   |          |     |          |        |                               |         |              |            |     |      |                |              |              |              |              |            |
| K02090    | Bradford                     | PA       |     | 52       | 22     | 22                            | 22      | 28           | 58         | 28  | 24   | 26             | 22           | 58           | 58           | 11.54        | 9+         |
| K04613    | Cambridge Springs            | PA       |     | 11       | 7      | 1                             | 1       | 1            | 12         | 12  | 13   | 5              | 12           | 12           | 12           | 60.6         | Ŧ          |
| K03089    | Conneaut Lake                | PA       |     | တ        | 6      | Ø                             | 6       | 6            | 6          | ø   | 6    | 6              | 6            | 6            | 6            | 0.00         |            |
| K01165    | Corry                        | PA       |     | 12       | 12     | 12                            | 12      | 12           | 12         | 11  | 11   | <del>-</del>   | 7            | 11           | 1            | -8.33        | 7          |
| K16877    | East Erie County             | PA       |     | 15       | 5      | 15                            | 15      | 15           | 15         | 15  | 15   | <del>1</del> 5 | 15           | 15           | 15           | 00.0         |            |
| K11844    | Edinboro                     | PA       |     | 28       | 53     | 30                            | 30      | 30           | 30         | 31  | 32   | 32             | 32           | 33           | 33           | 17.86        | +2         |
| K00040    | Erie                         | PA       |     | 44       | 44     | 45                            | 45      | 45           | 45         | 48  | 48   | 20             | 20           | 53           | 51           | 15.91        | <b>L</b> + |
| K17440    | Fort LeBoeuf                 | PA       |     | 4        | 4      | 4                             | 14      | 14           | 4          | 14  | 4    | 14             | 14           | 4            | 4            | 0.00         |            |
| K16577    | Meadville Golden K           | PA       |     | 19       | 19     | 20                            | 20      | 21           | 21         | 21  | 21   | 21             | 22           | 21           | 21           | 10.53        | +5         |
| K00701    | Meadville                    | PA       |     | 51       | 51     | 51                            | 51      | 51           | 51         | 51  | 51   | 49             | 49           | 48           | 49           | -3.92        | 7          |
| K08353    | Millcreek-Erie Area          | ΡA       |     | 22       | 22     | 24                            | 24      | 24           | 24         | 24  | 24   | 24             | 25           | 25           | 22           | 0.00         |            |
| K00812    | Warren                       | ΡA       |     | 41       | 41     | 41                            | 41      | 41           | 41         | 41  | 41   | 43             | 44           | 44           | 43           | 4.88         | +5         |
| K14943    | West Erie County             | PA       |     | 17       | 17     | 15                            | 15      | 15           | 15         | 15  | 15   | 15             | 15           | 15           | 15           | -11.76       | -5         |
| Divisi    | Division 1 Totals:           |          |     | 335      | 341    | 344                           | 344     | 346          | 347        | 350 | 351  | 352            | 355          | 358 3        | 353          | 5.37         | 148        |
| K2304     | Division 4                   |          |     |          |        |                               |         |              |            |     |      |                |              |              |              |              |            |
| K17667    | Allegheny North              | PA       |     | 15       | 15     | 15                            | 15      | 15           | 15         | 15  | 15   | 15             | 15           | 15           | 15           | 00.00        |            |
| K02616    | Glenshaw                     | ΡA       |     | 18       | 18     | 18                            | 18      | <del>2</del> | 16         | 16  | 16   | 16             | 16           | 16           | 16           | -11.11       | 7          |
| K02234    | Mars                         | ΡA       |     | 22       | 23     | 23                            | 23      | 23           | 23         | 18  | 18   | 15             | 15           | 15           | 15           | -31.82       | -1         |
| K01574    | Sewickley                    | ΡA       |     | 16       | 17     | 17                            | 17      | 17           | 17         | 17  | 17   | 17             | 11           | 17           | 17           | 6.25         | Ŧ          |
| K09194    | Zelienople-Harmony           | PA       |     | 9        | မ      | 9                             | 9       | ဖ            | ဖ          | 9   | မ    | မ              | ဖ            | ဖ            | ဖ            | 00'0         |            |
| Divisi    | Division 4 Totals:           |          |     | 12       | 79     | 79                            | 79      | 79           | 11         | 72  | _ 22 | 69             | <br> 69      | 69           | 69           | .10.39       | 89         |
| K2305     | Division 5                   |          |     |          |        |                               |         |              |            |     |      |                |              |              |              |              |            |
| K04358    | Baldwin                      | PA       |     | 7        | 7      | 7                             | 80      | ∞            | <b>6</b> 0 | 80  | 8    | œ              | œ            | 80           | œ            | 14.29        | £          |
| K04072    | Oakland. Pittsburgh          | ΡA       | S   | 9        | 9      |                               |         |              |            |     |      |                |              |              |              | 00.00        | မှ         |
| K18576    | Pittsburgh Airport Area. The | ΡA       |     | 16       | 17     | 16                            | 16      | 16           | 16         | 16  | 16   | 16             | 17           | 17           | 17           | 6.25         | Ŧ          |
| K00003    | Pittsburgh                   | PA       |     | 15       | 15     | 15                            | 15      | 15           | 15         | 15  | 15   | 15             | 15           | 15           | 15           | 00.0         |            |
| K03643    | Sheraden, Pittsburgh         | ΡA       |     | 32       | 33     | 37                            | 39      | 39           | 39         | 39  | 39   | 41             | 42           | 42           | 42           | 31.25        | +10        |
| K03431    | Squirrel Hill. Pittsburgh    | ΡA       |     | 12       | 10     | 10                            | 10      | 10           | 10         | 10  | 10   | 10             | 9            | 9            | 9            | -16.67       | -5         |
| K00797    | Washington                   | PA       |     | ∞        | œ      | 10                            | 10      | 10           | 10         | 9   | 10   | 10             | <del>-</del> | <del>-</del> | <del>-</del> | 37,50        | £          |

| Run Date: | te: ∪9/01/2015           |          |     |         | X       | Kiwanis International         | ernati  | onal   |   |     |              |     |     |     |     | Page      | Page 2 of 10 |
|-----------|--------------------------|----------|-----|---------|---------|-------------------------------|---------|--------|---|-----|--------------|-----|-----|-----|-----|-----------|--------------|
| Run fime: | e: 1:16:30PM             |          |     | Mo      | nthly N | Monthly Membership Comparison | ship Co | mparis | ņ                                       |     |              |     |     |     |     | CO        | CUS9004      |
|           |                          |          |     |         |         |                               |         |        |   |     |              |     |     |     |     |           |              |
| Club Id   | Club Name                | Cntry/St | Sts | g<br>Se | ö       | Nov                           | Dec     | Jan    | Feb<br>G                                | Mar | Apr          | May | Jan | ᇹ   | Aug | Sep % Chg | Trend        |
| K23       | Pennsylvania (Continued) |          |     | Ė       |         |                               |         |        |   |     |              |     |     |     |     | <u>0</u>  |              |
| Divisi    | Division 5 Totals:       |          |     | 96      | 96      | 95                            | 86      | 86     | 86                                      | 86  | 86           | 5   | 103 | 103 | 103 | 7.29      | +7           |
| K2306     | Division 6               |          |     |         |         |                               |         |        |   |     |              |     |     |     |     |           |              |
| K05219    | Freeport                 | ΡA       |     | 23      | 23      | 24                            | 24      | 24     | 24                                      | 23  | 23           | 23  | 24  | 23  | 22  | -4.35     | ٦            |
| K00744    | Kittanning               | ΡA       |     | 10      | 10      | 10                            | 10      | 10     | 10                                      | 10  | 9            | 10  | 10  | 9   | 10  | 00.0      | ı            |
| K00526    | McKeesport-White Oak     | PA       |     | 56      | 56      | 27                            | 27      | 27     | 27                                      | 27  | 27           | 25  | 25  | 25  | 25  | -3,85     | 7.           |
| K06034    | Penn Hills               | ΡA       |     | 15      | 15      | 15                            | 15      | 15     | 15                                      | 15  | 15           | 15  | 15  | 15  | 15  | 00.0      | •            |
| K01502    | Vandergrift              | ΡĄ       |     | 15      | 15      | 15                            | 15      | 15     | 15                                      | 15  | 15           | 15  | 15  | 15  | 15  | 00.0      |              |
| K02401    | Verona-Rosedale          | PA       |     | 12      | =       | 7                             | 1       | 11     | ======================================= | 1   | <del>-</del> | Ξ   | =   | =   | #   | -8.33     | ٦            |
| K01702    | Wilkinsburg              | ЬА       |     | 19      | 19      | 19                            | 19      | 19     | 19                                      | 19  | 19           | 19  | 19  | 19  | 19  | 0.00      |              |
| Divisi    | Division 6 Totals:       |          |     | 120     | 119     | 121                           | 121     | 121    | 121                                     | 120 | 120          | 138 | 119 | 118 | 117 | -2.50     | 6.           |
| K2308     | Division 8               |          |     |         |         |                               |         |        |   |     |              |     |     |     |     |           |              |
| K00165    | Greensburg               | PA       |     | 30      | 33      | 33                            | 33      | 32     | 32                                      | 32  | 32           | 31  | 31  | 31  | 31  | 3.33      | Ŧ            |
| K00930    | Jeannette                | ΡA       |     | 14      | 14      | 4                             | 14      | 14     | 4                                       | 4   | 14           | 4   | 4   | 14  | 14  | 0.00      |              |
| K12374    | Ligonier Valley          | ΡA       |     | 9       | မ       | 9                             | 9       | 9      | 9                                       | 9   | 9            | 9   | 9   | 9   | 9   | 00.00     |              |
| K04899    | Scottdale                | ΡA       |     | 28      | 28      | 28                            | 28      | 28     | 28                                      | 28  | 28           | 28  | 28  | 28  | 28  | 0.00      |              |
| K00672    | Uniontown                | РА       |     | 4       | 4       | 14                            | 4       | 14     | 14                                      | 4   | 14           | 4   | 4   | 4   | 4   | 0.00      |              |
| Dívisi    | Division 8 Totals:       |          |     | 92      | 95      | 95                            | 95      | 94     | 94                                      | 94  | 1 24         | 93  | 93  | 93  | 93  | 1.09      | 1            |
| K2310     | Division 10              |          |     |         |         |                               |         |        |   |     |              |     |     |     |     |           |              |
| K10576    | Bedford                  | ΡA       | S   | ιO      | 2       | 5                             | 5       | 2      |   |     |              |     |     |     |     | 0.00      | ιĊ           |
| K13037    | Ebensburg Area           | ΡA       | S   | 7       | 7       | 7                             | 7       | 7      | 7                                       | 7   | 7            |     |     |     |     | 0.00      | -7           |
| K03661    | Homer City               | ΡA       |     | 13      | 13      | 13                            | 12      | 12     | 12                                      | 12  | 12           | 12  | 12  | 12  | 12  | -7.69     | ٦            |
| K00786    | Indiana                  | ΡA       |     | 44      | 44      | 44                            | 44      | 44     | 45                                      | 45  | 45           | 45  | 46  | 46  | 43  | -2.27     | 7            |
| K05545    | Johnstown East Hills     | PA       |     | 14      | 14      | 14                            | 14      | 14     | 15                                      | 10  | 9            | 9   | 10  | 10  | 10  | -28.57    | 4            |
| K00027    | Johnstown                | ΡA       |     | 32      | 33      | 33                            | 33      | 33     | 33                                      | 33  | 33           | 33  | 33  | 33  | 33  | 3.13      | +            |
| K17732    | Punxsutawney             | PA       |     | 7       | 11      | 7                             | 7       | 12     | 12                                      | 12  | 12           | 12  | Ξ   | Ξ   | 7   | 0.00      |              |
| K03869    | Somerset                 | Α        |     | 22      | 22      | 22                            | 22      | 22     | 22                                      | 22  | 22           | 22  | 22  | 51  | 16  | -27.27    | φ            |
| K07473    | Westwood. Johnstown      | PA       |     | 21      | 24      | 25                            | 52      | 22     | 22                                      | 25  | 25           | 25  | 56  | 56  | 56  | 23.81     | +2           |
| Divisio   | Division 10 Totals:      |          |     | 169     | 173     | 174                           | 173     | 174    | 171                                     | 166 | 166          | 159 | 160 | 159 | 151 | -10.65    | -18          |

| Run Date: | le: 09/01/2015                  |          |     |              | Kiwa    | Kiwanis International         | ernatic      | nal    |              |     |              |              |              |     |          | Page 3 of 10 | of 10          |
|-----------|---------------------------------|----------|-----|--------------|---------|-------------------------------|--------------|--------|--------------|-----|--------------|--------------|--------------|-----|----------|--------------|----------------|
| Run fime: | e: 1:16:30PM                    |          |     | <b>∑</b>     | nthly M | Monthly Membership Comparison | hip Co       | mparis | по           |     |              |              |              |     |          | CUS          | CUS9004        |
| Club Id   | Club Name                       | Cntry/St | Sts | Sep<br>14    | ğ       | Nov                           | Dec          | Jan    | Feb          | Mar | Арг          | Мау          | Jun          | Jul | Aug      | Sep % Chg 7  | Trend          |
| K23       | Pennsylvania (Continued)        |          |     |              |         |                               |              |        |              |     |              |              |              |     |          |              |                |
| K2311     | Division 11W                    |          |     |              |         |                               |              |        |              |     |              |              |              |     |          |              |                |
| K00005    | Altoona                         | PA       |     | 47           | 47      | 48                            | 48           | 48     | 48           | 48  | 48           | 48           | 48           | 48  | 48       | 2.13         | Ŧ              |
| K01561    | Clearfield                      | PA       |     | 27           | 27      | 27                            | 27           | 21     | 21           | 21  | 21           | 21           | 21           | 21  | 21       | -22.22       | မှ             |
| K00521    | Du Bois                         | ΡA       |     | 12           | 12      | 12                            | 13           | 14     | 4            | 4   | 4            | 4            | 15           | 15  | 15       | 25.00        | +3             |
| K05383    | Eldorado. Altoona               | PA       |     | 20           | 22      | 22                            | 22           | 21     | 21           | 21  | 21           | 21           | 21           | 21  | 21       | 2,00         | ¥              |
| K18341    | Elk County                      | PA       | SR  |              |         |                               |              |        |              |     |              |              |              |     |          | 0.00         |                |
| K01118    | Philipsburg                     | PA       |     | 20           | 49      | 49                            | 20           | 53     | 53           | 53  | 53           | 53           | 53           | 54  | 24       | 8,00         | +4             |
| K11511    | Tyrone                          | PA       |     | 4            | 17      | 17                            | 17           | 17     | 17           | 17  | 17           | 17           | 17           | 17  | 17       | 21.43        | +3             |
| Divisi    | Division 11W Totals:            |          |     | 170          | 174     | 175                           | 1771         | 174    | 174          | 174 | 174          | 174          | 175          | 176 | 176      | 3.53         | 9              |
| K2312     | Division 12N                    |          |     |              |         |                               |              |        |              |     |              |              |              |     |          |              |                |
| K18236    | Bald Eagle and Nittany Valleys  | PA       |     | 39           | 39      | 33                            | 42           | 45     | 42           | 4   | 41           | 41           | 42           | 42  | 42       | 7.69         | £+             |
| K11987    | Jersey Shore Area               | PA       |     | 17           | 17      | 17                            | 17           | 17     | 17           | 17  | 17           | 16           | 16           | 16  | 16       | -5.88        | ٠,             |
| K18578    | Liberty                         | PA       |     | 25           | 25      | 56                            | 26           | 56     | 26           | 56  | 26           | 56           | 26           | 56  | 56       | 4.00         | 7              |
| K01483    | Lock Haven                      | PA       |     | 55           | 55      | 55                            | 55           | 22     | 55           | 55  | 55           | 55           | 25           | 26  | 26       | 1.82         | ¥              |
| K05992    | Loyalsock Township              | ΡA       | CR  |              |         |                               |              |        |              |     |              |              |              |     |          | 00.0         |                |
| K05677    | Mansfield                       | ΡA       |     | 10           | 10      | =                             | 7            | 11     | 7            | 7   | 7            | 11           | <del>-</del> | 7   | Ξ        | 10.00        | Ŧ              |
| K03692    | Mill Hall                       | ΡA       |     | 20           | 20      | 20                            | 20           | 20     | 20           | 23  | 23           | 23           | 23           | 23  | 23       | 15.00        | +3             |
| K18323    | Montoursville                   | ΡA       |     | 30           | 37      | 37                            | 37           | 37     | 37           | 38  | 38           | 38           | 38           | 38  | 38       | 26.67        | 8+             |
| K12388    | Muncy Area                      | ΡA       |     | 13           | 13      | 13                            | 13           | 13     | 13           | 13  | 13           | 13           | 13           | 13  | 13       | 0.00         |                |
| K18331    | Pennsylvania Ekiwanis 2.0       | PA       |     | 10           | 12      | 12                            | 12           | 12     | 12           | 12  | 12           | 12           | 12           | 13  | 13       | 30.00        | £ <del>,</del> |
| K13445    | South Williamsport Area Sunrise | PA       | S   |              |         |                               |              |        |              |     |              |              |              |     |          | 0.00         |                |
| K11634    | Sullivan County                 | ΡA       |     | 21           | 21      | 21                            | 23           | 23     | 23           | 23  | 23           | 23           | 23           | 23  | 23       | 9.52         | +5             |
| K12268    | Towanda-Wysox Area              | ΡA       |     | 80           | 8       | <b>0</b> 0                    | œ            | œ      | œ            | æ   | œ            | œ            | œ            | œ   | <b>∞</b> | 0.00         |                |
| K11942    | Valley (The). Athens            | ΡA       |     | 18           | 18      | 19                            | 19           | 19     | 19           | 19  | 19           | 19           | 19           | 19  | 6        | 5.56         | +              |
| K17560    | Wellsboro                       | ΡA       | CSD | 2            | 2       | 5                             | 2            | 2      | 5            | 2   | S            | 5            | S            | ιΩ  |          | 0.00         | ç              |
| K00130    | Williamsport                    | PA       |     | 79           | 81      | 81                            | 81           | 83     | 83           | 85  | 98           | 87           | 87           | 88  | 88       | 11.39        | 6<br>+         |
| Divisi    | Division 12N Totals:            |          |     | 350          | 361     | 364                           | 369          | 374    | 371          | 376 | 377          | 377          | 378          | 384 | 376      | 7.43         | +26            |
| K2313     | Divísion 12S                    |          |     |              |         |                               |              |        |              |     |              |              |              |     |          |              |                |
| K15117    | Buffalo Valley A.M.             | PA       |     | <del>-</del> | 7       | <del>-</del>                  | <del>-</del> | 11     | <del>-</del> |     | <del>=</del> | <del>=</del> | =            | =   | =        | 0.00         |                |
| K04176    | Dalmatia                        | ΡA       |     | 27           | 27      | 27                            | 27           | 27     | 27           | 27  | 27           | 27           | 27           | 27  | 27       | 00.0         |                |
| K02094    | Danville                        | PA       |     | ဖ            | 9       | 9                             | 9            | ω      | φ            | ဖ   | 9            | မ            | ယ            | 9   | 9        | 0.00         |                |

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| sts t  |      |              | <u>₹</u> | anis In                       | Kiwanis International | onal     |          |              |        |              |          |            |                | Page 4 of 10 | 2            |
|--|------|--------------|----------|-------------------------------|-----------------------|----------|----------|--------------|--------|--------------|----------|------------|----------------|--------------|--------------|
| Pennsylvania (Continued)  Division 12S (Continued)  Lewisburg Middleburg Area Middleburg Area Mifflinburg Milton/Warrior Run Northumberland-Point Township Selinsgrove Area Sunbury  Division 13N  Cumberland County Division 13N  Cumberland County PA Sunbury PA Sunbury PA Sunbury PA   |      | Ž            | onthly l | Monthly Membership Comparison | ship Ca               | mparis   | on       |              |        |              |          |            |                | CUS9004      | 9004         |
| Pennsylvania (Continued)  Division 12S (Continued)  Lewisburg Middleburg Area Mifflinburg Milton/Warrior Run Northumberland-Point Township Selinsgrove Area Sunbury  Cumberland County Division 13N  Cumberland County PA Selinsgrove Area Sunbury  PA Selinsgrove Area Sunbury PA Selinsgrove Area Sunbury PA Selinsgrove Area Sunbury PA Selinsgrove Area Sunbury PA Selinsgrove Area Sunbury PA |      |              |          |                               |                       |          |          |              |        |              |          |            |                |              |              |
| Pennsylvania (Continued)  Division 12S (Continued)  Lewisburg Middleburg Area Miffiliburg Milton/Warrior Run Northumberland-Point Township Selinsgrove Area Sunbury  Division 13N  Cumberland County Dillsburg Area East Shore. Harrisburg Harrisburg Hershey-Hummelstown Middletown   |      |              | Oct      | Nov                           | Dec                   | Jan      | Feb      | Mar          | Apr    | May          | Jun      | Jul        | Aug S          | Sep % Chg T  | Trend        |
| Pennsylvania (Continued)  Division 12S (Continued)  H. Lewisburg  Middleburg Area  Midflinburg  Mifflinburg  Mifflinburg  Mifflinburg  Selinsgrove Area  Subury  Sunbury  Division 13N  BA  PA  PA  PA  PA  PA  PA  PA  PA  PA   |      | 14           |          |                               |                       |          |          |              |        |              |          |            |                | 2            |              |
| Division 12S (Continued)  Lewisburg  Middleburg Area  Mifflinburg  Mifflinburg  Mifflinburg  Mifflinburg  Selinsgrove Area  Selinsgrove Area  Sunbury  Sunbury  Division 13N  Be Harrisburg  Be Harrisburg  Be Harrisburg  Be Middletown  PA  PA  PA  PA  PA  PA  PA  PA  PA  P  |      |              |          |                               |                       |          |          |              |        |              |          |            |                |              |              |
| Lewisburg Middleburg Area Middleburg Area Mifflinburg Milton/Warrior Run Northumberland-Point Township Selinsgrove Area Sunbury ion 12S Totals:  Cumberland County Dillsburg Area East Shore. Harrisburg Harrisburg Hershey-Hummelstown PA   |      |              |          |                               |                       |          |          |              |        |              |          | ,          | ı              | (<br>)<br>(  | •            |
| Middleburg Area Middleburg Area Milton/Warrior Run Northumberland-Point Township Selinsgrove Area Sunbury  Ion 12S Totals:  Cumberland County Dillsburg Area East Shore. Harrisburg Hershey-Hummelstown Middletown  Middletown  Middletown  Middletown  PA   | PA   | 00           | 80       | ∞                             | Ø                     | œ        | ω        | <b>6</b> 0   | œ      | œ            | ω        | œ          | co.            | -37.50       | ?            |
| Mifflinburg Milton/Warrior Run Northumberland-Point Township Selinsgrove Area Sunbury  Ion 12S Totals:  Division 13N  Cumberland County Dillsburg Area East Shore. Harrisburg Harrisburg Middletown PA Middletown PA   | PA   | 13           | 13       | 14                            | 14                    | 14       | 14       | 14           | 14     | 14           | 14       | 14         | 14             | 7.69         | <del>-</del> |
| Milton/Warrior Run Northumberland-Point Township Selinsgrove Area Sunbury  Ion 12S Totals:  Division 13N  Cumberland County  East Shore. Harrisburg Harrisburg  Middletown  Middletown  PA  PA  PA  PA  PA  PA  PA  PA  PA  P  | PA   | 30           | 30       | 33                            | 33                    | 33       | 33       | 33           | 33     | 33           | 33       | 33         | 33             | 10.00        | +3           |
| Northumberland-Point Township PA Selinsgrove Area Sunbury  Ion 12S Totals:  Division 13N  Cumberland County Dillsburg Area East Shore. Harrisburg Harrisburg Middletown PA   | A A  | 24           |          | 25                            | 25                    | 25       | 25       | 25           | 25     | 22           | 22       | 28         | 28             | 16.67        | +4           |
| Selinsgrove Area Sunbury  ion 12S Totals:  Division 13N  Cumberland County Dillsburg Area East Shore. Harrisburg Harrisburg Hershey-Hummelstown PA   | PA   | 21           |          | 48                            | 18                    | 18       | 18       | 18           | 70     | 20           | 20       | 70         | 20             | -4.76        | 7            |
| sunbury Sunbury  ion 12S Totals:  Division 13N  Cumberland County Dillsburg Area East Shore. Harrisburg Harrisburg Hershey-Hummelstown PA  | PA   | 60           |          | 6                             | 6                     | တ        | 6        | တ            | 6      | 6            | 11       | 11         | 11             | 22.22        | +5           |
| bivision 12S Totals:  Division 13N  Cumberland County  Dillsburg Area  East Shore. Harrisburg  Harrisburg  Harrisburg  Harrisburg  Harrisburg  PA  Hershey-Hummelstown  PA   | PA   | 29           | 29       | 59                            | 29                    | 59       | 29       | 29           | 53     | 53           | 29       | 29         | 59             | 0.00         |              |
| Division 13N  Cumberland County Dillsburg Area East Shore. Harrisburg Harrisburg Harrisburg Hershey-Hummelstown Middletown PA PA PA  |      | 178          | 177      | 180                           | 180                   | 180      | 180      | 180          | 182    | 182          | 184      | 187        | 184            | 3.37         | 9+           |
| Cumberland County  Dillsburg Area  East Shore. Harrisburg  Harrisburg  Hershey-Hummelstown  Middletown   |      |              |          |                               |                       |          |          |              | :      |              | 4        | ,          | ;              | 6            |              |
| Dillsburg Area East Shore. Harrisburg Harrisburg Hershey-Hummelstown Middletown  | PA   | 17           | 4        | 14                            | 14                    | <u>t</u> | <u>5</u> | <u></u>      | 73     | <del>,</del> | 13       | 2          | 4 !            | 0.00         | 7            |
| East Shore. Harrisburg PA Harrisburg PA Hershey-Hummelstown PA Middletown PA   | PA   | 38           | 38       | 39                            | 39                    | 38       | 40       | 40           | 39     | 36           | 37       | 33         | 33             | 2.63         | Ŧ            |
| Harrisburg Hershey-Hummelstown Middletown  | PA   | 15           | 11       | 12                            | 12                    | 12       | 12       | 12           | 12     | 12           | 12       | 12         | 12             | -7.69        | 7            |
| Hershey-Hummelstown PA<br>Middletown PA  | Αd   | 4            |          | 48                            | 48                    | 48       | 48       | 48           | 48     | 48           | 48       | 48         | 47             | -4.08        | ?            |
| Middletown PA  | ΡĄ   | 25           | 25       | 25                            | 25                    | 25       | 25       | 25           | 56     | 56           | 56       | 56         | 56             | 4.00         | Ŧ            |
| NICOMIN  | . Ad | 0,           |          | 6                             | တ                     | თ        | 10       | 10           | 10     | 10           | 10       | 10         | 10             | 11.11        | +            |
| Dad Land Eninging Township   | A A  | •            |          | 9                             | 9                     | 9        | 9        | 9            | ၑ      | 9            | ဖ        | 9          | 7              | 16.67        | 7            |
| Ked Land-Fall view Township  | PA   | 1            | _        | 16                            | 16                    | 16       | 16       | 16           | 16     | 16           | 16       | 16         | 16             | 0.00         |              |
| - A-   | . A  | 7            |          |                               | 16                    | 16       | 16       | 16           | 16     | 16           | 16       | 16         | <del>1</del> 4 | -12.50       | -5           |
| York   | РА   | , -          | 7        | 7                             | 7                     | 12       | 12       | 12           | 12     | 12           | 7        | 7          | <del>-</del>   | 57.14        | +            |
| Division 13N Totals: 193   |      | 19           | 190      | 192                           | 192                   | 195      | 198      | 198          | 198    | 198          | 195      | 197        | 196            | 1,55         | +3           |
| K2315 Division 13S   |      |              |          |                               |                       | !        | :        | ,            | ,      | ç            | 4        | 4          | ç              | Ċ            |              |
|  | PA   | <del>-</del> |          |                               | 10                    | 10       | 0 ;      | 2 :          | 2;     | 2 ?          | 2 2      | 2 5        | 2 2            | 00:0         | 4            |
| Carlisle   | PA   | 7            |          |                               | <u>~</u>              | 79       |          | 82           | Ę !    | - 1<br>1     | 7 0      | 7 0        | - 1            | 90.0         | -            |
| Chambersburg-Downtown PA   | PA   | <del>-</del> |          |                               | 17                    | 17       | 1,       | ).<br> -<br> | ر<br>م | 7 8          | <u> </u> | - g        | <u>~</u> &     | 2.70         | ÷            |
| K02550 Chambersburg PA 37  | PA   | m            |          |                               | 3,                    | 0, 1     | 9 9      | ဂ<br>ဂ       | 3 8    | 3 8          | 3 6      | 3 5        | 2 7            | , r,         | 7            |
| Υ-   | PA   | •            | _        | _                             | 91                    | £ 0      | ည်       | 9 9          | 2 0    | 2 0          | ) O      | <u>.</u> 0 | <u>.</u> σ     | 000          | į.           |
| Greencastle-Antrim PA  | PA   |              |          |                               | <b>o</b> n (          | on (     | n (      | n (          | ກູ     | n (          | v 5      | v 6        | , K            | 26.32        | 4            |
| Hanover  | PA   | -            |          |                               | 19                    | 19       | 13       | 9            | 5      | 2 (          | <u> </u> | <u>n</u> 6 | t 6            | 20.02        |              |
|  | PA   | -            | 9 20     | 20                            |                       | 20       | 20       | 20           | 20     | 07           | ₹        | 2          | 8              | 9.70         |              |

Kiwanis International

Page 5 of 10 CUS9004

> Monthly Membership Comparison Run Date: 09/01/2015 1:16:30PM

Run time:

| K23 Pennsylvania  Division 13S Totals: K2316 Division 14 K01321 Berwick K00552 Hazleton K00552 Hazleton K00552 Hazleton K00553 Valley (The). C Division 14 Totals: K2317 Division 15 K01133 Carbondale K01672 Dallas K17301 Kingston K07651 Montrose Area K05653 Mountaintop K00975 Plymouth K00975 Plymouth | Pennsylvania (Continued) n 13S Totals: Division 14 Berwick Bloomsburg Hazleton Pottsville |    |            |            |     |     |     |     |     |     |     |     |          |     | ?      |            |
|--|---|----|------------|------------|-----|-----|-----|-----|-----|-----|-----|-----|----------|-----|--------|------------|
| sio sio  | otals:<br>n 14<br>burg<br>n<br>e  |    |            |            |     |     |     |     |     |     |     |     |          |     |        |            |
| <u>s</u>   | ո14<br>burg<br>n<br>e   |    | 204        | 506        | 212 | 212 | 211 | 213 | 215 | 214 | 214 | 214 | 213      | 216 | 5.88   | 38 +12     |
| o s s s s s s s s s s s s s s s s s s s  | ourg<br>n<br>e  |    |            |            |     |     |     |     |     |     |     |     |          |     |        |            |
| ois some some some some some some some som   | ourg<br>n<br>e  | PA | 10         | 10         | 10  | 10  | 10  | 10  | 10  | 10  | 10  | 9   | 10       | 9   | 0.00   | 2          |
| si s   | 0   | PA | 38         | 38         | 38  | 38  | 38  | 37  | 37  | 38  | 38  | 38  | 38       | 38  | 0.00   | 8          |
| ois soil — soil ois  | ψ.  | PA | 24         | 25         | 22  | 52  | 25  | 25  | 25  | 25  | 25  | 25  | 25       | 25  | 4.17   | 17         |
| ois soil   |   | PA | 35         | 37         | 37  | 37  | 37  | 37  | 37  | 37  | 36  | 36  | 36       | 36  | 2,86   | 36         |
| <u>s</u>   | iju<br>iju  | PA | ဖ          | 9          | 9   | 9   | 9   | 9   | 9   | 9   | 9   | ဖ   | 9        | ပ္  | 0.00   | 2          |
| si o   | Valley (The). Conyngham   | PA | 25         | 25         | 25  | 27  | 27  | 27  | 27  | 27  | 27  | 27  | 27       | 27  | 8.00   | 8          |
|  | tals:   |    | 138        | 141        | 141 | 143 | 143 | 142 | 142 | 143 | 142 | 142 | 142      | 142 | 2.90   | <br> 2     |
| ~  | n 15  |    |            |            |     |     |     |     |     |     |     |     |          |     |        |            |
|  | 900   | PA | <b>6</b> 0 | <b>0</b> 0 | 8   | œ   | 8   | œ   | ∞   | 8   | œ   | ∞   | <b>c</b> | ∞   | 0.00   | 2          |
|  |   | PA | 18         | 18         | 18  | 18  | 18  | 18  | 18  | 18  | 18  | 18  | 18       | 18  | 00.0   | 8          |
|  |   | PA | 14         | 14         | 4   | 14  | 4   | 14  | 14  | 14  | 14  | 14  | 14       | 14  | 00.0   | 8          |
|  | e Area  | PA | 21         | 21         | 21  | 21  | 22  | 22  | 22  | 22  | 22  | 22  | 52       | 22  | 4.76   | 92         |
|  | intop   | PA | 30         | 25         | 25  | 25  | 25  | 22  | 56  | 26  | 56  | 26  | 56       | 56  | -13.33 | 33         |
|  |   | PA | 17         | 17         | 17  | 16  | 16  | 16  | 16  | 16  | 16  | 16  | 16       | 16  | -5.88  | 88         |
|  | £   | PA | 6          | 6          | თ   | 6   | 6   | 6   | 6   | ∞   | ∞   | œ   | ø        | œ   | -11,11 | 1          |
|  | Ē   | PA | 68         | 99         | 68  | 69  | 29  | 29  | 29  | 29  | 99  | 99  | 99       | 65  | -4.41  | 41         |
|  | sville  | PA | 22         | 22         | 22  | 22  | 22  | 22  | 22  | 22  | 21  | 2   | 19       | 19  | -13.64 | 94         |
|  | nnock   | PA | 48         | 48         | 48  | 48  | 49  | 49  | 49  | 49  | 49  | 49  | 47       | 47  | -2.08  | 80         |
|  | Barre   | Αd | 35         | 36         | 36  | 36  | 36  | 36  | 36  | 36  | 36  | 37  | 37       | 37  | 5.71   | 71         |
| K14447 Wyoming Area  | ng Area   | PA | 38         | 40         | 41  | 4   | 43  | 43  | 43  | 43  | 43  | 44  | 44       | 46  | 21.05  | 55         |
| Division 15 Totals:  | ıtals:  |    | 328        | 326        | 327 | 327 | 329 | 329 | 330 | 329 | 327 | 329 | 325      | 326 | -0.61  | 1 <u>2</u> |
| K2318 Division 16  | n 16  |    |            |            |     |     |     |     |     |     |     |     |          |     |        |            |
| K04149 Annville  | Annville-Cleona   | PA | 16         | 17         | 17  | 17  | 17  | 18  | 18  | 18  | 18  | 18  | 18       | 18  | 12.50  |            |
|  | Centennial Internet Club  | PA | 39         | 43         | 43  | 44  | 43  | 44  | 44  | 44  | 44  | 4   | 47       | 49  | 25.64  | 64 +10     |
|  | thtown  | PA | 19         | 20         | 20  | 20  | 20  | 20  | 20  | 20  | 50  | 50  | 20       | 20  | IJ.    | 5.26       |
|  | Greater Reading-Berks County  | PA | 21         | 21         | 22  | 22  | 22  | 22  | 22  | 23  | 23  | 51  | 21       | 51  | 0.     | 8          |
|  | ter   | PA | 12         | 12         | 12  | 12  | 12  | 12  | 12  | 12  | 12  | 12  | 12       | 12  | Ö      | 0.00       |
|  | Ē   | PA | 39         | 39         | 39  | 39  | 39  | 40  | 40  | 39  | 40  | 40  | 4        | 40  | 2      | 2.56       |

| Run Date: | te: 09/01/2015                               |          |     |           | Ķ       | Kiwanis International         | ternati | onal   |     |     |     |     |     |     |     | Page 6 of 10 | of 10 |
|-----------|--|----------|-----|-----------|---------|-------------------------------|---------|--------|-----|-----|-----|-----|-----|-----|-----|--------------|-------|
| Run time: | le: 1:16:30PM                                |          |     | Mo        | nthly N | Monthly Membership Comparison | ship Co | mparis | no  |     |     |     |     |     |     | CUS9004      | 9004  |
| Club 1d   | Club Name                                    | Cntry/St | Sts | Sep<br>14 | Ö       | Nov                           | Dec     | Jan    | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep % Chg 7  | Trend |
| K23       | Pennsylvania (Continued)                     |          |     |           |         |                               |         |        |     |     |     |     |     |     |     |              |       |
| K2318     | Division 16 (Continued)                      |          |     |           |         |                               |         |        |     |     |     |     |     |     |     |              |       |
| K14571    | Lititz Area                                  | PA       |     | 14        | 48      | 18                            | \$      | 8      | 18  | 19  | 19  | 19  | 19  | 19  | 19  | 35.71        | +2    |
| K03389    | New Holland                                  | ΡA       |     | 41        | 42      | 43                            | 43      | 43     | 43  | 43  | 43  | 46  | 46  | 45  | 45  | 9.76         | +4    |
| K12868    | Norlanco-Rheems                              | ΡA       |     | 21        | 51      | 22                            | 22      | 22     | 22  | 22  | 22  | 22  | 22  | 22  | 23  | 9.52         | +2    |
| K16979    | Palmyra Area                                 | ΡΑ       |     | တ         | 6       | 10                            | 10      | 10     | 10  | 10  | 10  | 10  | 10  | 10  | 0   | 11.11        | ¥     |
| Divisi    | Division 16 Totals:                          |          |     | 231       | 242     | 246                           | 247     | 246    | 249 | 250 | 250 | 254 | 252 | 255 | 257 | 11.26        | +26   |
| K2319     | Division 17                                  |          |     |           |         |                               |         |        |     |     |     |     |     |     |     |              |       |
| K00034    | Easton                                       | Ā        |     | 32        | 33      | 33                            | 33      | 34     | 35  | 36  | 36  | 36  | 36  | 36  | 37  | 15,63        | +2    |
| K05762    | Easton-Suburban                              | ΡA       |     | 6         | 6       | ග                             | 6       | 6      | 6   | 6   | 6   | 10  | 10  | 10  | 10  | 11.11        | ¥     |
| K15597    | Forks Township                               | ΡA       | 쏬   |           |         |                               |         |        |     |     |     |     |     |     |     | 0.00         |       |
| K06915    | Nazareth Area                                | ΡA       |     | 14        | 14      | 14                            | 4       | 14     | 14  | 14  | 14  | 14  | 14  | 14  | 14  | 0.00         |       |
| K07736    | Palmer Township. Palmer                      | ΡA       |     | 47        | 49      | 20                            | 20      | 51     | 53  | 54  | 22  | 55  | 22  | 22  | 54  | 14.89        | +7    |
| K08268    | Poconos - Daybreak. Monroe County (The)      | Α        |     | 30        | 30      | 30                            | 30      | 30     | 30  | 30  | 53  | 30  | 30  | 30  | 30  | 00.00        |       |
| K13925    | Slatebelt (The). Wind Gap                    | ΡA       | S.  |           |         |                               |         |        |     |     |     |     |     |     |     | 0.00         |       |
| K00799    | Stroudsburg                                  | ΡA       |     | 41        | 41      | 41                            | 4       | 41     | 4   | 41  | 14  | 41  | 41  | 41  | 43  | 4.88         | +5    |
| K16731    | West End-Monroe County                       | ΡA       |     | 4         | 4       | φ                             | 00      | ω      | 6   | თ   | o o | ത   | 6   | 6   | 6   | 125.00       | ÷     |
| Divisi    | Division 17 Totals:                          |          |     | 177       | 180     | 183                           | 185     | 187    | 191 | 193 | 193 | 195 | 195 | 195 | 197 | 11.30        | +20   |
| K2320     | Division 18                                  |          |     |           |         |                               |         |        |     |     |     |     |     |     |     |              |       |
| K05241    | Allentown Northeast                          | ΡA       |     | 25        | 25      | 25                            | 25      | 25     | 24  | 24  | 24  | 24  | 24  | 24  | 24  | -4.00        | 7     |
| K00004    | Allentown                                    | ΡΑ       |     | 18        | 20      | 20                            | 20      | 20     | 20  | 20  | 20  | 21  | 20  | 20  | 20  | 11.11        | +5    |
| K03769    | Emmaus                                       | ΡA       |     | 32        | 38      | 42                            | 41      | 40     | 40  | 44  | 43  | 43  | 43  | 42  | 42  | 31.25        | +10   |
| K12547    | Lehigh Valley Industrial Park Allentown-Beth | PA       |     | 17        | 17      | 17                            | 17      | 17     | 17  | 17  | 17  | 17  | 12  | 4   | 12  | -29.41       | ιç    |
| K17444    | Parkland Area                                | PA       | K   |           |         |                               |         |        |     |     |     |     |     |     |     | 0.00         |       |
| K14579    | Southern Lehigh. Center Valley               | ΡA       |     | 7         | 7       | 7                             | 7       | 7      | ^   | 7   | 7   | 7   | 7   | 7   | 7   | 0.00         |       |
| K10376    | Upper Perkiomen Valley                       | PA       |     | 17        | 17      | 17                            | 17      | 17     | 17  | 17  | 17  | 17  | 17  | 17  | 17  | 00.00        |       |
| Divisi    | Division 18 Totals:                          |          |     | 116       | 124     | 128                           | 127     | 126    | 125 | 129 | 128 | 129 | 126 | 124 | 122 | 5.17         | 9+    |
| K2321     | Division 19                                  |          |     |           |         |                               |         |        |     |     |     |     |     |     |     |              |       |
| K01532    | Ambler                                       | PA       |     | 54        | 24      | 24                            | 24      | 25     | 22  | 25  | 25  | 24  | 54  | 24  | 54  | 0.00         |       |
| K11637    | Boyertown Area                               | ΡĄ       |     | 17        | 17      | 17                            | 17      | 17     | 17  | 17  | 17  | 17  | 17  | 17  | 17  | 0.00         |       |

| Run Date:        | te: 09/01/2015                              |            |     |                | Kiwa           | Kiwanis International         | ernatio        | nai          |                |                    |                 |            |            |           |                | Page 7 of 10 | of 10          |
|------------------|---|------------|-----|----------------|----------------|-------------------------------|----------------|--------------|----------------|--------------------|-----------------|------------|------------|-----------|----------------|--------------|----------------|
| Run time:        |   |            |     | Mor            | ithly M        | Monthly Membership Comparison | hip Cor        | nparis       | Ę.             |                    |                 |            |            |           |                | CUS9004      | 9004           |
| Club ld          | Club Name                                   | Cntry/St   | Sts | Sep<br>14      | Oct            | Nov                           | Dec            | Jan          | Feb            | Mar                | Apr             | May        | Jun        | A lu      | Aug Se         | Sep % Chg 1  | Trend          |
| K23              | Pennsylvania (Continued)                    |            |     |                |                |                               |                |              |                |                    |                 |            |            |           |                |              |                |
| K2321            | Division 19 (Continued)                     |            |     |                |                |                               |                |              |                |                    |                 |            |            |           |                | (            |                |
| K11518           | Doylestown                                  | PA         | S.  |                |                |                               |                |              | ;              | ;                  | 9               | ć          | Ç          | ţ         | 9              | 0.00         | 7              |
| K18396           | King of Prussia                             | PA         |     | 25             | 26             | 56                            | 26             | 56           | 26             | 56                 | 26              | 56         | 5.6        | 56        | 9 5            | 00.4         | - :            |
| K01490           | Lansdale                                    | PA         |     | 37             | 37             | 37                            | 37             | 37           | 37             | 37                 | <u>چ</u> :      | <u>ب</u> ۳ | 88 4       | 89 K      | ენ <b>.</b>    | .4°.         | 7+             |
| K01083           | Pottstown                                   | PA         |     | <del>ر</del> 1 | <del>1</del> 5 | 15                            | <del>1</del> 5 | <del>ر</del> | 15<br>2        | <del>ر</del><br>15 | <del>را</del> 1 | 16<br>16   | 5 5        | 16<br>15  | <u>5</u>       | 0.00         |                |
| K17426           | Upper Bucks                                 | Ţ          |     | <u>.</u>       | <u>0</u>       | 9                             | 2              | 2            | 2              | 2                  | 2               | 2          | <u>}</u>   | 2         | 2              |              |                |
| Divisi           | Division 19 Totals:                         |            |     | 133            | 135            | 135                           | 135            | 136          | 136            | 136                | 137             | 137        | 136        | 136       | 136            | 2.26         | +3             |
| K2323            | Division 21                                 |            |     |                |                |                               |                |              |                |                    | :               | !          | į          | ļ         | i              | ć            |                |
| K15465           | Bensalem                                    | ΡA         |     | 15             | 15             | 15                            | 15             | 15           | 15             | 13                 | र्हे ,          | <u>.</u>   | र .        | 15        | ر<br>د         | 0,00         | •              |
| K07229           | Council Rock                                | ΡA         |     | 7              | 7              | œ                             | ω              | œ            | ∞              | œ                  | ∞ ;             | ο <u>Ι</u> | <b>∞</b> ¦ | ∞ <u></u> | ω <u>ι</u>     | 14.29        | - :            |
| K01619           | Glenside                                    | PA         |     | 22             | 22             | 22                            | 22             | 22           | 22             | 22                 | 22              | 25         | 25         | 25        | 52             | 13.64        | +              |
| K17446           | Hathoro-Horsham                             | PA         |     | 12             | 12             | 12                            | 12             | 12           | 12             | 12                 | 12              | 12         | 12         | 12        | 12             | 0.00         | ,              |
| K03273           | -lenkintown                                 | PA         |     | 24             | 24             | 25                            | 25             | 25           | 25             | 56                 | 56              | 26         | 56         | 26        | 27             | 12.50        | <del>+</del> 3 |
| K04181           | l evittown-Bristol                          | PA         |     | 35             | 35             | 35                            | 35             | 35           | 35             | 37                 | 37              | 37         | 37         | 37        | 37             | 5.71         | +5             |
| K01468           |   | PA         |     | 30             | 30             | 30                            | 30             | 30           | 30             | 30                 | 30              | 30         | 30         | 30        | 30             | 0.00         |                |
| K04649           |   | PA         |     | 15             | 15             | 15                            | 15             | 15           | 13             | <del>1</del> 3     | 13              | 13         | 13         | 3         | <del>ن</del> : | -13.33       | ?              |
| K05710           |   | PA         |     | 24             | 24             | 24                            | 24             | 24           | 24             | 24                 | 54              | 24         | 24         | 24        | 24             | 0.00         |                |
| K17952           |   | PA         |     | 25             | 25             | 25                            | 25             | 25           | 25             | 22                 | 25              | 52         | 22         | 25        | 25             | 0.00         |                |
| Divis            | Division 21 Totals:                         |            |     | 209            | 209            | 211                           | 211            | 211          | 508            | 212                | 212             | 215        | 215        | 215       | 216            | 3.35         | +7             |
| K2324            | Division 22                                 |            |     |                |                |                               |                |              | ļ              | !                  | !               | ļ          | ;          | ;         | *              | 9            | •              |
| K03053           | Baltimore Pike. Delaware County             | ΡA         |     | 15             | र्             | 15                            | र्छ ।          | 5            | <del>ن</del> 1 | <del>ن</del> ر     | ნ ,             | ნ <b>,</b> | <u> </u>   | <u>4</u>  | <u>+</u> _     | 00.0         | 7              |
| K00022           |   | A i        |     | _              | _              | - 1                           | , ń            | ~ 4          | ٠ <del>٢</del> | ۰ <del>د</del>     | - 4             | - 4        | - 9        | 16        | , 16           | 0.00         | +16            |
| K18732           |   | A .        |     | 7              | 4              | <u> </u>                      | ر<br>د ر       | <u> </u>     | , <del>(</del> | , <del>(</del>     | 19              | 6. 6       | 16         | 16        | 16             | 6.67         | +              |
| K01612           |   | Y 6        |     | 2 &            | 7              | A 7                           | 2 4            | 84           | 48             | 48                 | 48              | 48         | 20         | 20        | 20             | 4.17         | +5             |
| K01421           |   | ξ <u>ς</u> |     | 5 5            | 12             | 12                            | 12             | 12           | 12             | 12                 | 12              | 12         | 12         | 12        | 12             | 0.00         |                |
| K16041           |   | X 0        |     | 1 5            | 1 5            | 1 2                           | 12             | 12           | 12             | 14                 | 4               | 14         | 14         | 14        | 14             | 16.67        | +5             |
| K03918<br>K03452 | Upper Main Line (1116). wayile West Chester | PA         |     | 10             | 10             | 10                            | 10             | 10           | 10             | 10                 | 10              | 10         | 10         | 10        | 10             | 0.00         |                |
| Divis            | Division 22 Totals:                         |            |     | 119            | 119            | 134                           | 135            | 136          | 136            | 138                | 138             | 138        | 139        | 139       | 139            | 16.81        | +20            |

| Run Date: | e: J9/01/2015            |          |             |      | Kiw     | Kiwanis International         | ternati | onal  |              |      |      |      |        |              |      | Page 8 of 10 | of 10   |
|-----------|--------------------------|----------|-------------|------|---------|-------------------------------|---------|-------|--------------|------|------|------|--------|--------------|------|--------------|---------|
| Run time: | e: 1:16:30PM             |          |             | Mo   | nthly N | Monthly Membership Comparison | ship Co | mpari | nos          |      |      |      |        |              |      | CUS          | CUS9004 |
| Club 1d   | Club Name                | Cnfry/St | Sts         | Sep  | Oct     | Nov                           | Dec     | Jan   | Feb          | Mar  | Арг  | Мау  | Jun    | Jel<br>Tal   | Aug  | % Chg        | Trend   |
|           |                          |          |             | 4    |         |                               |         |       |              |      |      |      |        |              |      | <u>c</u>     |         |
| K23       | Pennsylvania (Continued) |          |             |      |         |                               |         |       |              |      |      |      |        |              |      |              |         |
| K2326     | Division 11E             |          |             |      |         |                               |         |       |              |      |      |      |        |              |      |              |         |
| K01182    | Bellefonte               | PA       |             | 49   | 51      | 51                            | 52      | 25    | 53           | 23   | 53   | 54   | 56     | 26           | 56   | 14.29        | 47      |
| K01259    | Huntingdon               | ΡA       |             | 13   | 13      | 13                            | 13      | 13    | 13           | 13   | 13   | 16   | 16     | 16           | 17   | 30.77        | +       |
| K14968    | Juniata County           | PA       |             | 23   | 23      | 23                            | 23      | 23    | 23           | 23   | 23   | 23   | 23     | 23           | 23   | 00'0         |         |
| K00772    | Lewistown                | PA       |             | 46   | 46      | 46                            | 44      | 45    | 47           | 47   | 47   | 47   | 46     | 46           | 46   | 00.0         |         |
| K10590    | Mount Union Area         | PA       |             | 6    | 6       | 6                             | 6       | 6     | 6            | 6    | 6    | 6    | 6      | 10           | 9    | 11.11        | 7       |
| K18334    | Nittany                  | ΡA       |             | 7    | =       | Ξ                             | 7       | 11    | <del>-</del> | 11   | 7    | 11   | #      | 7            | 12   | 60.6         | Ŧ       |
| K17258    | Penns Valley Area        | PA       |             | 10   | 12      | 12                            | 12      | 12    | 12           | 12   | 12   | 12   | 12     | 12           | 12   | 20.00        | +5      |
| K01367    | State College            | PA       |             | 43   | 44      | 44                            | 43      | 43    | 43           | 43   | 43   | 44   | 44     | 47           | 47   | 9.30         | +       |
| Division  | Division 11E Totals:     |          |             | 204  | 209     | 209                           | 207     | 208   | 211          | 211  | 211  | 216  | 217    | 221          | 223  | 9.31         | +19     |
| K2329     | Division 2               |          |             |      |         |                               |         |       |              |      |      |      |        |              |      |              |         |
| K09863    | Allegheny-Clarion Valley | PA       | 8           | 12   | 12      | 12                            | 12      | 12    | 12           | 12   | 12   |      |        |              |      | 00.0         | -12     |
| K00912    | Clarion                  | PA       |             | 12   | 12      | 12                            | 12      | 12    | 12           | 12   | 15   | 15   | 15     | 15           | 15   | 25.00        | ÷3      |
| K00606    | Franklin                 | ΡA       |             | 53   | 23      | 53                            | 53      | 53    | 53           | 52   | 52   | 52   | 25     | 25           | 52   | -1.89        | 7       |
| K00848    | Greenville               | ΡA       |             | 31   | 31      | 31                            | 31      | 31    | 31           | 31   | 31   | 31   | 30     | 30           | 30   | -3.23        | 7       |
| K04567    | Hermitage                | PA       |             | 15   | 15      | 15                            | 15      | 15    | 15           | 15   | 15   | 15   | 12     | क्           | 5    | -13.33       | 7       |
| K00192    | New Castle               | PA       |             | 10   | 10      | 10                            | 10      | 10    | 10           | 10   | 10   | 10   | 1      | <del>-</del> | =    | 10.00        | +       |
| K02377    | New Wilmington           | PA       |             | 28   | 27      | 27                            | 27      | 28    | 28           | 28   | 28   | 28   | 28     | 28           | 28   | 00.0         |         |
| K00673    | Sharon                   | PA       |             | 21   | 21      | 21                            | 21      | 21    | 21           | 21   | 22   | 21   | 21     | 21           | 21   | 00.00        |         |
| K09572    | Titusville               | ΡA       |             | 17   | 17      | 17                            | 17      | 17    | 17           | 17   | 17   | 18   | 18     | 6            | 18   | 5.88         | Ŧ       |
| K02510    | Transfer                 | ΡA       |             | 16   | 16      | 16                            | 16      | 16    | 16           | 16   | 16   | 16   | 16     | 16           | 16   | 0.00         |         |
| K02625    | West Middlesex           | PA       |             | 28   | 28      | 28                            | 28      | 28    | 28           | 53   | 30   | 30   | 30     | 30           | 30   | 7.14         | +5      |
| Divisio   | Division 2 Totals;       |          |             | 243  | 242     | 242                           | 242     | 243   | 243          | 243  | 248  | 236  | 236    | 236          | 234  | -3.70        | 6       |
| ĺ         | Total Number of Clubs:   |          | †<br>;<br>; | 185  |         |                               |         |       |              |      |      |      |        |              |      |              |         |
| Pennsylv  | Pennsylvania Totals:     |          |             | 3882 | 3941    | 3987                          | 3999    | 4011  | 4015         | 4027 | 4035 | 4025 | 4032 4 | 4042 4       | 4026 | 3,71         | +144    |

From: Joan Wilson <jwilson@kiwanis.org>

To: undisclosed-recipients:;

Subject: Fwd: Kiwanis, JCI formally enter into partnership

Date: Fri. Jul 31, 2015 12:34 pm

FYI

---- Forwarded message -----

From: Sue Petrisin < spetrisin@kiwanis.org>

Date: Thu. Jul 30. 2015 at 4:58 PM

Subject: Kiwanis. JCI formally enter into partnership

To:

Dear members of the Board of Trustees,

Today, Kiwanis International and JCI formally signed the memorandum of understanding on our new partnership. A <u>news release has been issued</u> and information has been shared through social media. To help you answer any questions you may get, I wanted to share these talking points with you so we all continue to "sing out of the same songbook."

- 1. Kiwanis clubs are encouraged to seek out their local JCI chapter as partners in community service.
  - Learn where your service opportunities intersect and find out how your members' strengths and connections can benefit all that you do.
  - Look for partnerships that will help JCI and your club build a stronger network in your community.
- 2. Kiwanis clubs are encouraged to build relationships with their local JCI chapter as a way to strengthen membership.
  - JCI membership ends at age 40. and service-minded JCI members will be looking for ways to
    continue service with a great club in the future. Be sure you invite them to participate in service
    and social activities in your club--and then remember to invite them to join after JCI.
  - Even if JCI members don't join your club. a great relationship still builds your club's networkwhich means better service, partnership and fundraising opportunities all around.

#### Sue

cc: 2014-15 Kiwanis International Board 2015-16 Kiwanis International Board Leadership team Regional Development Strategists Joan Wilson/Bryce Kinder

This inbox is maintained by Kiwanis International Executive Services and is not monitored. To reach President-elect Sue Petrisin, email her at <a href="mailto:suepetrisin@gmail.com">suepetrisin@gmail.com</a>

Joan M. Wilson Member Services Manager 3636 Woodview Trace Indpls.. IN 46268 800.549.2647. ext 263 317.217.6263 Guests' Website | Members Sign In

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| JSA Y   | Pennsylvania ▼  |                            |
|---|---|----------------------------|
| you don't see a chapter near you. please contact us to arn how you can charter a chapter. | PO Box 301<br>Hanover PA 1 <sup>-331</sup>  | Send Email                 |
|   | State President:  |                            |
|   | Jennifer Radzwiłłowicz<br>jradz@hotmail.com   |                            |
| eaver Area  | PO Box 391  | Join Chapter               |
| 500017000   | Beaver PA 15009<br>www.beaver-area-jaycees.org                                      |                            |
| ermudian  | Po Box 285<br>York Springs PA 17372-0285<br>http://www.jci.cc/local/bermudianareapa | Join Chapter               |
|   | Local President:<br>Renee Knight<br>riz18@yahoo.com                                 |                            |
|   | PO Box 892  | Join Chapter               |
| erwick  | Berwick PA 18603<br>berwickjaycees.com  |                            |
|   | Local President:<br>Brian J. Seely  |                            |
|   | brianjseely@gmail.com   |                            |
| Boswell Area  | PO Box 114  | Join Chapter               |
|   | Boswell PA 15531<br>http://www.jci.cc/local/boswellpa                               |                            |
| Boyertown   | 31 Monocacy Road  | Join Chapter               |
|   | Birdsboro PA 19508<br>http://www.jci.cc/local/boyertownpa                           |                            |
| Dillsburg   | 16 Dove Court   | Join Chapter               |
| •   | Dillsburg PA 17019<br>http://www.jci.cc/local/dillsburgpa                           |                            |
| Dubois  | Po Box 23<br>Du Bois PA 15801<br>http://www.duboisareajaycees.com/                  | Join Chapter               |
|   | Local President:  |                            |
|   | Neil Hanes<br>nhanes12@yahoc.com  |                            |
| Casalor Seconton  | PO Box 109  | Send Email                 |
| Greater Scranton  | Scranton PA 18501<br>www.scrantonjaycees.org  | Join Chapter               |
|   | Local President:<br>Frank Joyce   |                            |
|   | FrankJoyce@live.com   |                            |
| Hamburg   | 26 N, 3rd Street  | Join Chapter               |
|   | Hamburg PA 19526<br>www.hamburgjaycees.com  |                            |
|   | Local President:  |                            |
|   | Colleen Witman colleenwitman@verizon.net  |                            |
| Hanover   | PO Box 368  | Send Email<br>Join Chapter |
|   | Hanover PA 17331<br>www.hanoverareajay.cees.com                                     | Juli Chapter               |
|   | Local President:<br>Jennifer Bolin  |                            |
|   | jlupp@hotmail.com   |                            |
| Harleysville  | PO Box 291<br>Harleysville PA 19438<br>http://www.harleysvillejaycees.org/          | Join Chapter               |
|   | TREP.//WWW.Harteysvinojay.coos.org.   |                            |

9/28/2015

Myerstown

JCI Info

johnnyhewiett@yahoo.com

Honesdale

PO Box 583 Honesdale PA 18431 http://honesdalejaycees.org/

Join Chapter

Send Email

Join Chapter

Send Email

Send Email

Join Chapter

Join Chapter

Join Chapter

Join Chapter

Join Chapter

Littlestown

PO Box 141 Littlestown PA 17340 www.littlestownjaycees.com

Lock Haven Area PO Box 13

Lock Haven PA 17745 570-748-6388

http://www.lockhavenjaycees.com/

425 S Railroad Street Myerstown PA 17067 717-866-5875

http://www.myerstownjaycees.comcastbiz.net/9401.ht

Local President:

Bill Barshinger lifeisgoodjeep@gmail.com

Northern Schuylkill PO Box 103

Pottsville PA 17901

https://www.facebook.com/pages/Northern-Schuylkill

Pennsylvania At Large PA Phoenixville

PO Box 416 Phoenixville PA 19460

http://phoenixvillejaycees.org/

PO Box 421 Somerset PA 15501 Somerset Send Email Join Chapter

http://www.jci.cc/local/somersetpa

Local President:

Josh Broucher

joshbroucher21@yahoo.com

Upper Adams 2880 Table Rock Rd / PO Box 38 Send Email Join Chapter Biglerville PA 17307

http://web.gettysburg-chamber.org/Associations-Org

Join Chapter Western Pocono

Po Box 116 Gilbert PA 18331-0116 http://www.jci.cc/local/westernpoconopa

PO Box 1965 York PA 17405 Join Chapter York

www.yorkjaycees.com

Local President: Nicole Dapp dnicki04@cs.com

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#### The DISTRICT BOARD OF TRUSTEES MEETING

July 18, 2015

The fourth meeting of the 2014-15 District Board of Trustees was held on April 18, 2015 at the Kiwanis District Office, Harrisburg, PA. Governor Bob Raub presided. The meeting was called to order at 9:30AM.

The invocation was provided by Lt. Governor John Grab.

All board members were present except Trustees Kate Feryo, Ann Graves and Keith Smith.

Guests included Circle K District Administrator Kelly Shaup, Past Governor and Formula Chair Cathy Szymanski & David, Key Leader District Chair Stef Stamatopoulos, Builders Club Administrator Tiffany Callaio and District Foundation President Ben Osterhout.

#### Membership & New Club Building (See the pages p1-p14)

Current membership statistics were reviewed.

Formula Chair Cathy Szymanski provided a report. Clubs by region and division were reviewed with extensive discussion.

The Lehigh Valley Industrial Park club was discussed. A plan of action was discussed and reviewed.

The Ebensburg Club was reviewed and a course of action reviewed.

#### Consent Agenda (See the pages p15-p79)

All items in the consent agenda were approved with the exception of the Minutes from the April 18, 2015 Board Meeting and the Executive Director's Report.

#### Discussion and Action items

The minutes of the April 18, 2015 were considered for amendment. Governor-elect Jen Vare shared that her notes indicate a motion was left out of those minutes. A discussion took place on the best manner to handle it. After that discussion, a motion was made, seconded and approved to accept the minutes as accepted without amendment as it was decided to handle the missed motion later in the agenda. (Note: In the course of later discussion, this item was overlooked. Accordingly, board members were surveyed via email and asked if the correction/motion could be reflected in these minutes. No objection was raised. Accordingly, a letter will be written and sent at the earliest opportunity to clubs in the District about the need to have a club policy on youth protection and member criminal history & background checks.)

The Executive Director's report was considered and can be seen as page 5/29. The Executive Director's report was approved.

The Circle K District budget for 2015-16 was reviewed and then approved by the Kiwanis District Board. It is page p81-p82. Circle K District Administrator Kelly Shaup provided updates and reported that the Circle K District Governor Taylor Spencer has resigned for health reasons. A process is in place to find a replacement.

A review of the District budget, investments and account balances took place. See the pages p83 -p89.

The Super Raffle was reviewed. A report can be seen as page p90.

An update was provided on District shirts. It is page p91.

Clubs not submitting a 2015-16 Election report were reviewed.

2015-16 Lt. Governor and Trustee vacancies were discussed. There are some possibilities being considered and discussed for the vacancies in Division 4 and 8. The region III trustee position was discussed.

, he 2015 District Convention was reviewed. Attendance, ad sales, program changes and forums were discussed. A motion was introduced and approved to grant the Pennsylvania Kiwanis Foundation permission to sell Kiwanis logo lanyards to benefit the early learning fund of the foundation. A discussion took place on the best manner to utilize Kiwanis International President John Button's attendance at our convention.

The 2017 District Convention was discussed. Proposals from the Radisson Harrisburg, Doubletree Lancaster, Wyndham Grand Pittsburgh and Doubletree Greentree Pittsburgh were reviewed. After review, it was decided by motion, second and vote to narrow the consideration to the Doubletree Lancaster and Doubletree Greentree Pittsburgh. A site inspection will be scheduled for the Doubletree Lancaster; one may not be scheduled for the Doubletree Pittsburgh. A final decision will be made at the October 3, 2015 board meeting.

A proposal from the Penn Stater Hotel and Conference Center to host the 2017 Midwinter Conference was reviewed. After review, a motion was made, seconded and approved to accept the proposal with the caveat the Executive Director is free to negotiate lower rates if possible.

Club Officer Education was discussed. Certified trainers were discussed as well as the need to schedule dates. Dates that have been scheduled were reviewed.

2015-16 Fall regional meetings and Governor's Visits were discussed and additional dates established. The updated calendar is seen as pages p114-p115.

The report of the Foundation nominating was reviewed. It can be seen as page p116.

Strategic planning was reviewed. It was indicated that Kiwanis International will be organizing events to help Districts develop their own strategic plan based on the Kiwanis International plan. No dates for this have yet been established.

Discussion took place on the bylaws as it relates to Lt. Governor qualifications and elections. No action was taken but concern was expressed that we need to be aware that we cannot ignore the bylaws.

The adoption at convention of the new District Bylaws was discussed. After discussion, it was agreed that we move to adopt the new bylaws in their entirety and as a single document. It was agreed that Executive Director Kevin Thomas will speak to the adoption of the new bylaws during his report to the convention. All board members will, also, be prepared to speak in favor of the new bylaws. As part of the discussion on how to adopt the new bylaws, the Standing Rules for the House of Delegates at the convention were amended to limit the time for discussion of amendments and bylaws to 15 total minutes and the time that had to expire before the question could be called was shortened to 10 minutes.

Key Leader District Chair Stef Stamotopolous presented a proposal for Key Leader in Pennsylvania in 2015-16. The proposal is pages 15/29 & 16/29. A motion was made, seconded and approved to have a Key Leader event at Camp Conrad Weiser on April 22-24, 2016 with the required financial guarantees to Kiwanis International. A motion was made, seconded and approved to have a Key Leader event at Camp Allegheny on May 13-15, 2016 with the required financial guarantees to Kiwanis International.

Applications for the position of Keystone Kiwanian Editor were reviewed. Brett Cutright of the Kiwanis Club of PA eKiwanis and Morgan Harding of the Kiwanis Club of Wyoming Area submitted applications for the position. After consideration, the District Board voted to select Brett Cutright as Editor, effective immediately.

The District Policy on criminal and child abuse background checks was discussed in light of recent changes made in Pennsylvania law for volunteers dealing with children. After discussion, a motion was approved to change the requirement that background checks be done every 3 years to a requirement they be done every 5 years.

Crisis planning and crisis communication were discussed. The District presently has no policy in this regard. After discussion, it was decided that a committee be appointed to develop a crisis management plan and a crisis communication plan for the District and that an initial report of the committee be provided at the October 3, 2015 board meeting.

Per the request/direction of Kiwanis International, the District board adopted a policy on Personal Confidential Information. See the page p148 for the new policy.

The District Board discussed the possibility of a district merger.

A discussion was held on submitting a resolution to the house of delegates at the upcoming district convention which would resolve that Pennsylvania will commit to raising \$1.4 million for the Eliminate Campaign by 2020. After consideration, a motion was moved, seconded but was not approved to prepare such a resolution for consideration at the convention. (Note: This was a vote 4 in favor, none against and 4 abstaining. Since there were 8 voting board members present, this motion would have required 5 votes in favor to be approved.)

The official District logo, which isn't in compliance with current Kiwanis International graphic standards, was examined by the board. By motion, second and vote, it was agreed to replace the "globe" Serving the Children of the World emblem within the current District logo with the Kiwanis International seal emblem.

With no further business, the meeting was adjourned.

Respectfully submitted,

Kevin E. Thomas
District Executive Director

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#### October 2015 Board Report

Since I do not have the numbers at the time of this report to the board, I am sure Bob will share the final count with you.

Governor Jen and The Formula's Goals this year are ten new clubs. She has conveyed this message to her team on several occasions and this will happen.

The other goal as you remember is to bring in 800 new members the 2015-2016 year. As you heard at training, most of the LTG's in the room agreed this can be and will be done.

Every region needs to open at least one new club this year and club satellites do not count as a full-fledged new Kiwanis Club, only as new members to an existing club.

At today's board meeting, Jen is going to ask each of you to commit to where you will be opening your first club of the year, when do you plan on starting and when do you plan on completing this club. A club satellite does not count! The club needs to be completed before April 1, 2016. April and May our concentration will be Region seven.

We will know in October if the Kiwanis International Board is choosing Pennsylvania as the Club Opening Event.

We have four club openers from Pennsylvania going to Seattle October 18-21<sup>st</sup>. We are all excited about this great learning opportunity. I have been asked to be a lead club opener, with one other person and have started working on Seattle already. This gives Pennsylvania a great advantage by making us aware of what will need to be done in advance.

I am asking that each of you go back to your LTG's and have them get membership chairs from all clubs in their divisions.

Even if it is a small club, they need to have a membership chair. All members are obviously part of the membership committee, however; we need that one single person singled out and emailed over to. This past year we made great strides in getting names, this year we need to have all clubs input their membership chairs names.

I am asking that you think outside the box when thinking about membership. Stay on top of your LTG"s and clubs about membership. Even though you think your ideas are great and this has worked for your club does not necessary mean it will work for another club. Sometimes hearing from someone else makes all the difference in the world.

I am always available and willing to come to meetings to talk about growth in existing clubs. My eye candy (David) is willing and able to drive me where ever I need to be as long as we have enough notice. So please don't wait until the last minute to contact us about an issue going on in a club. the sooner we know about it, the sooner we can get someone in there to help out.

We had several clubs this past August and September that took us by surprise when a LTG notified us of issues. We need to make sure we are truly aware of what is going on with all clubs in your region. This involves communication which you will be hearing a lot from Governor Jen about. The more you are communicating with your LTG"s and clubs the more you are aware of what is going on in clubs.

We have to focus on strengthening existing clubs and opening new clubs. We cannot focus on the politics of clubs or who likes who and what club is doing this and that. The goal is to make our community's safer and stronger because of Kiwanis.

This has to be done throughout the year. We can not only communicate with members of clubs the beginning of the year and the end of the year, they need to be communicated with all year long. Not just with emails. Clubs need to focus on calling members throughout the year and checking in on members. I know if you ask clubs they do this, however; I am willing to bet that most clubs do not do this. So again, this is another message to please give to your LTG's to give to clubs as a reminder to have members calling members just to check in.

Member retention is very important for clubs as well as let's face it the district budget. The more members we can have staying in Kiwanis the more service that community gets and our district can focus on doing more with more money.

I saw this quote recently and thought it was rather profound due to how it relates to every one of us.

"Success seems to be connected with action. Successful people keep moving. They make mistakes, but they don't' quit." -Conrad Hilton Each and every one of you are successful people that will make mistakes this coming year but you cannot and will not quit you will keep on moving on and learn from your mistakes.

Again, if I can be of any help what so ever, please let me know. Cathy Szymanski <a href="mailto:cathy@szy.com">cathy@szy.com</a>



October 3, 2015

Dear Pennsylvania Kiwanis Board Members,

Congratulations to those of you starting your term this month! I wish you the best of luck and look forward to working with you throughout the rest of the year. Despite some of the bumps along the road so far, PA Circle K has been planning and doing some great stuff already this year, and I'm excited to share with you the successes we've had so far, and the plans we are making!

Club Building • As of Kiwanis Convention, PA Circle K chartered one club so far this year – Lock Haven University Circle K. Alvernia University will soon be chartered, as will Luzerne County Community College! We are working with Kiwanis Support and interested students to rebuild, or build, clubs at Penn State University-Altoona, Carnegie Mellon University, Bloomsburg University, Kutztown University, and Bucknell University. We helped Lebanon Valley College return from suspended status, and we have recently found interest at Penn State University York and Worthington-Scranton campuses!

We have a goal of chartering three new clubs this administrative year, and are well on our way to succeeding, and maybe even exceeding that goal! We are always looking for more Kiwanis support to help this process, and are always willing to hear from interested supporters of a school or club! If you know of anyone who may be interested in chartering a club, or sponsoring a club in the process of chartering, please reach out to our Club Building Chair, Lauren Herneisey (treasurer@pacirclek.org).

Fall Training Conferences • Overall, there were over 100 participants in our spring training at Penn State University last spring and our fall trainers this past month at Clarion University (Sept. 13) and Elizabethtown College (Sept. 19). This means that many officers were able to get the training they need to be excellent officers for the year, as well as tools to build their leadership skills. Discussions included communication strategies and skills, information on the Kiwanis Family and how to better support those organizations that have supported us throughout the years, and how to continue to build stronger clubs and retain members! We have also been able to get some very good, positive feedback from these events that we will be able to use for future training sessions the district holds!

InterPACK. InterPACK is a weekend long event where members from all over the state can come together to learn more about Circle K and the Kiwanis Family, have a fun time playing games and hanging out with each other, do a little bit of service, and work on their team building skills! Currently, InterPACK is set for November 6-8 at Hidden Valley Scout Reservation in Loysville, Pennsylvania. We are still in the midst of planning the event and registration logistics, however registration will be up and running by the time of the board meeting on October 3, and more information can be shared at that time!



We always love having Kiwanis support at the event, whether they're there to sit back, relax, and enjoy the weekend with us, or they are there to help volunteer their time! More information on what we need will come, but if anyone would like to volunteer prior, feel free to reach out to me at <a href="mailto:avernor@pacirclek.org">avernor@pacirclek.org</a>!

As some of you may know, we have had very many changes to the board already this year! It has definitely been a challenge with so many changes, but the board is working very hard and has been very dedicated to doing as much as we can for our district's members. I am very proud of the work we've been able to accomplish, and am excited to see what else the rest of the year holds.

I hope that you're just as excited about what PA Circle K is doing, and I hope that you will join in on the fun we are having. We need your support now more than ever, as we work to build our numbers with the new clubs we're trying to charter. However, we want to join in on your fun, as well! Please invite the district board, as well as the clubs in your area, to your events! We want to support you, too, and help where we are needed! Feel free to reach out and ask for help – we're more than willing to do so!

Once again, I am very excited to work with all of you for the remainder of the Circle K year! Congratulations, and good luck with your terms!

With compassion and goodwill,

Melissa Campbell

District Governor, 15-16

Pennsylvania Circle K



#### Foundation Report to the District Board October 3, 2015

It is with great honor that I submit to you my first report as President of the Pennsylvania Kiwanis Foundation. I am proud to share with you the 2015-16 board members:

President: Ben Osterhout

Vice-President: Kristina Badali Secretary: Maureen Gallo, ex officio

Treasurer: Dale Brackin

Term Ending 9/30/2016

Kristina Badali

Paul Kasoff Chet Maciejewski

Ben Osterhout

Margie Smith

Bob Raub, ex officio

Term Ending 9/30/2017

Dale Brackin

Bill Frantz Rosemary McFee

**Jillian Pritts** 

Marty Schaefer

Term Ending 9/30/2018

Rick Arnold

Bill Cater

Dick Eby Susan Grab

Mark Mishinski

The Foundation board met on September 26, but since this report is due to the district before the meeting, I am unable to share with you any of our budget discussions.

Here are some of the items that we're considering:

- Budgeting for printing early learning guides
- Scholarships for Circle K and Key Club members.
- Scholarships for students to attend Key Leader at Camp Conrad Weiser in April 2016 and Camp Allegheny in May 2016.

Asa reminder, our board approved effective October 1, 2014, a policy that will provide a \$250 grant to new chartered clubs for use in their service account.

The Foundation needs the support of all Pennsylvania Kiwanis members. The Foundation cannot continue to provide program support without financial resources. Please encourage clubs and members to make the Pennsylvania Kiwanis Foundation a philanthropic priority.

For more information on Foundation programs, visit www.pkfonline.org.

If I can be of any assistance, please do not hesitate to contact me at <u>benosterhout@pakiwanis.org</u>.

Ben Osterhout President



## International Foundation Report to the District Board October 3, 2015

On behalf of the Kiwanis International Foundation board, I am pleased to share with you this update on the Kiwanis International Foundation.

The Foundation needs the support of all Pennsylvania Kiwanis members. The Foundation cannot continue to provide program support without financial resources. Please encourage clubs and members to make the Kiwanis International Foundation a philanthropic priority. I hope to be able to report 100% of our leadership supports the Kiwanis International Foundation.

There is not a "per member" giving requirement, but we encourage clubs to be "Today Clubs", which means that their combined club and individual giving to the Kiwanis International Foundation Children's Fund is at least \$10 per member.

The next grant cycle applications are due to the Kiwanis International Foundation office by November 15, 2015.

For more information on Foundation programs, visit <u>www.kiwanis.org/foundation</u>.

If I can be of any assistance, please do not hesitate to contact me at benosterhout@pakiwanis.org.

Ben Osterhout Trustee, Kiwanis International Foundation Pennsylvania District Chair



## PA District of Kiwanis International Board Report September 25, 2015

Past Lieutenant Governor Association Activities:

#### **Pre-convention Communication:**

An email was sent to PLGA members letting them know what events we were sponsoring and how they can help (communication attached). This resulted in severl PLGA members volunteering at the Credentials table.

### District Convention Erie:

First Timers Session: Kelly Kincaid and Sue Werner

Kelly has been a part of this session several times. Kelly and sue developed an informative power point which was well received. She also organized a first timers Scavenger hunt. Governors pins were presented to all participants and the winner was presented with a free Governors Banquet ticket in Scranton. Kelly was asked to lead this session next year.

<u>Credentials Table:</u> Karen Sears and other PLGA volunteers. She has volunteered at the credentials tables several years.

Several PLGA members volunteered at the Credentials table. PLGA ribbons were available for those whose dues wee up to date and

PLGA applications were also available at this table. We collected applications from 8 new members. Karen was asked to serve as PLGA Credential chair again in Scranton.

## Meet the Candidates Session: Chas Chase, Mike Frailey, Dale Brackin

PLGA had name badges for each candidate which identified them as a candidate for either Governor/governor – elect or PA Foundation Board. The committee brainstormed questions for candidates and Chas was the MC for the evening. We had feedback from attendees and suggestions on how to change/improve the format. A committee was appointed for 2016 Scranton Meet The Candidate Session, they include: Sue Werner, MC/Chair; Sandy Brackin, Matt Wise, Ann Moffatt, and Bill Brandamore. They will develop the format/questions for the session. Mariza Shavell volunteered to design the photo/display board.

### PLGA Signage:

Being visible is important to PLGA and having signs identifying what we organize and sponsor was critical to creating a sense of pride in our members and also act as an advertisement to new members.

"\_\_\_\_\_\_\_is proudly Sponsored by the:\_Past Lt. Governors

Association. We are building and supporting Kiwanis Leaders and Programs" signs were posted on display boards listing sessions and on session doors.

### PLGA Ribbons:

PLGA ribbons were also provided to members who had dues paid. This also created a sense of pride and belonging to new and former members.

## PLGA Annual Meeting:

We had to adjust our agenda due to the last minute addition of the lunch with the KI President and Trustee held during our originally scheduled time. We shorten our meeting but still ran a meaningful and informative meeting, (Agenda Attached). The KI lunch did impact our attendance but we still had over 25 members attend the PLGA meeting including 4 new members. Our speakers included: Heather Christensen, former circle Governor and new Kiwanis member, Governor Bob Raub, Governer-elect Jen Vare and Key Leader Chair Steph Stamatopoulos.

Step presented PLGA with a thank you letter and photo of 2015 Key Leader participants. She announced the opening of two sites for next year and we voted to double our donation to \$200.00 to be used where Steph felt it would benefit the program best. Governor Bob asked us to continue to support the growth teams. Governor –Elect Jen asked us to continue to be leaders in the district and offer our support and expertise where we were needed. Heather inspired us with her story of being in the Kiwanis family and thanked PLGA for being an inspiration to her. She hoped to be sitting with us in future as a member of the PLGA and we agreed. Our speakers each reminded us, by their actions and passion, what we loved about Kiwanis, how we continue to share our love and how we can continue to live it!

#### What's Next:

The next few months the President's Advisory Team (Karen, Sandy, Chas, Dale and Mike) will discuss the next steps in building a strong PLGA. I will report on our plan at the next Board Meeting. I also look forward on hearing what participants said and how they ranked our PLGA meeting on the convention evaluation.

Thank you

Darlene E. Anderson

#### Heather Christensen

Alumni Chair

# Alumni Chair's Report to the District Board

Below you will find my strategic plan to inspire alumni to maintain a lifelong connection with the Kiwanis Famiy.

| Action   | Measurable Outcomes  |
|--|--|
| Communicate strategically with alumni from all branches of the K-family to create, or enhance, their relationship to Kiwanis | <ul> <li>Increase alumni network email list (New form to collect info: Oct 1)</li> <li>Create, promote Facebook page (Launch date: Oct 1)</li> <li>Create monthly newsletter (Launch date: Nov 1)</li> </ul>   |
| Create connections between alumni and current SLP Members  | <ul> <li>Enhance outreach to graduating seniors<br/>(Key Club &amp; Circle K)</li> <li>Showcase alumni success in newsletter,<br/>Facebook, and on SLP<br/>websites/newsletters</li> </ul>   |
| Showcase alumni to increase pride across the Kiwanis Family  | <ul> <li>Establish alumni mentoring opportunities</li> <li>Publish alumni profiles monthly</li> <li>Utilize alumni success as a tool to recruit new members</li> <li>Celebrate alumni achievements</li> </ul>  |
| Expand opportunities for alumni involvement  | <ul> <li>Launch regional chapters (most likely following PA Circle K's divisions)</li> <li>Encourage CKI alumni to join PA E-Kiwanis</li> <li>Create special events that align with existing events (Mid-winter, District Conventions, Regional socials, etc)</li> </ul> |

If you have any questions or suggestions, feel free to email or call me. I look forward to a wonderful year of working together to improve our alumni network which will improve the Kiwanis Family experience! Thank you!

## PA District of Kiwanis International Report

Young Children Priority One Administrator: Emily Reed Report Date: September 2015

## Since the last board meeting:

1. I have presented a workshop on YCPO at the Erie Convention

2. I have contacted local Regional Trustees and arranged visits or video chats to local Regional meeting

Region 4

Region 5

Region 7

- 3. I have contacted all Assistant Superintendants of school districts (in areas where Kiwanis is not serving) about the Early Learning Guide: Kindergarten Here I Come. Now that school has begun and the September board meeting shave been completed, I am beginning to get order for the calendars.
- 4. I have represented PA Kiwanis at a Pre-K for PA breakfast summit in York County
- 5. I have been asked to represent PA Kiwanis on the "Ready to Read by 3rd grade Summit" for York County. This includes initiatives to enhance early learning as a means to conquer reading issues across the county.

## Goals by the end of 2015:

- 1. Develop a YCPO team across the state
- 2. Take Early Learning Guides into all counties across Pennsylvania beginning with the school districts, and moving on to Early Learning Centers as well.
- 3. Encourage clubs to place an article about their YCPO efforts into the Keystone Kiwanian
- 4. Place an article about opportunities in YCPO in the Keystone Kiwanian
- 5. Develop resources for clubs in the following areas, as requested by club YCPO chairs:
  - a. Connect clubs with their local Nurse Family Partnership.
  - b. Advise clubs how to "Adopt a Daycare"
  - c. Get clubs involved in the Pre-school Keystone to Reading Book Award Program

Report to District Council October 3, 2015

To: Governor Jen and District Leadership

From: Phil Weber, District Youth Protection Manager

This report covers the current status of Youth Protection in the District, and my goals over the next year.

#### **Current Status**

1. In early August, Kiwanis International issued a memo to all District Youth Protection Managers in North America. Included was a spreadsheet showing the status of every club in each District in the US and Canada that sponsors one or more SLPs, as to whether the designated Kiwanis Advisor to each SLP club is on record as having secured background checks. Club Secretaries are responsible for reporting this information.

Of the 89 Kiwanis Clubs in the PA District that sponsor SLPs, only 39 were shown by International to be "fully compliant", that is, all Advisors have their background checks completed. I know this is wrong, using my home club as an example of a club showing Advisors without checks that I personally know have them. One of my actions over the next 12 months will be to stress the need for Club Secretaries to accurately report the statuses of all SLP Advisors in their clubs, with the goal of 100% of PA District Clubs in compliance. I will work through the Lt. Governors in those Divisions that have one, and directly with the clubs in those Divisions that do not.

- 2. I presented a session on Youth Protection at the 2015 Annual Convention in Erie. Mike Coolbaugh and Matt Wise assisted. The session was less well attended (approx. 30 attendees) than a year ago (Standing Room Only), but also less contentious. I will offer sessions at the 2016 Mid-Winter Conference and 2016 Annual Convention.
- 3. In late August, Kevin Thomas issued a list of all District-level elected and appointed Kiwanians, including the PA Kiwanis Foundation board, with the status of their background checks, per District Policy. According to District records, as of September 13<sup>th</sup>, a number of individuals under the District Youth Protection Policy have not submitted copies of their PSP and/or ChildLine clearances. Again, this is hoped to be an oversight by the individuals. It will be one of my goals to use whatever persuasion I can to ensure that every Kiwanian requiring checks per District Policy is in compliance, with copies of their background checks on file at the District Office. I will report to the District Leadership Council at their next meeting any Kiwanian who, by that time, would be in violation of District or Foundation Policy.

- 4. Youth Protection Week. Kiwanis International declared the week of September 13 19 'Youth Protection Week'. The purpose of this week is to stress the need for all Kiwanians and Kiwanis Clubs to be aware of Youth Protection guidelines, and provide training at the individual and club levels. Kiwanis Guidelines require every Club to provide a session on Youth Protection Guidelines annually, as part of a regular meeting. There is a check box on the Club Secretary report to indicate compliance. An article on Youth Protection is scheduled to appear in the next issue of the Keystone Kiwanian.
- 5. Goals: I have set the following Youth Protection goals for the 2015 16 Administrative year under Governor Jen:
  - a. Through Keystone Kiwanian articles, training and other communications, seek to get 100% of:
    - i. District Clubs reporting Club training
    - ii. Correct reporting of SLP Advisor background checks
    - iii. District officers, chairs and Foundation members in compliance.
  - b. Prepare articles or brief submissions for each issue of the Keystone Kiwanian.
  - c. Prepare reports for each meeting of the District Board
  - d. Present training sessions at the 2016 Mid-Winter Conference, and 2016 Annual Convention.

Alil Weber

| ila<br>Totais as of: September 16, 2015 | \$1,900,000.00 | \$2,334,059.00                       | 57%              | <b>81%</b>                      |
|---|----------------|--------------------------------------|------------------|---------------------------------|
| ennsylvania<br>Totals as of:            | District Goal: | District Target based on membership: | Percent of goal: | Percent of participating clubs: |
| District Coordinator Repo.              |                | District T                           |                  | -                               |

The Eliminate Project, total gifts and pledges \$96,531,257.337 USA 1, total gifts and pledges \$8,857,894.24 K23 Pennsylvania, total gifts and pledges \$1,079,639.98

Lives Saved or Protected: 37 53,628,476 54 4,921,052 38 599,800

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| Column   C   | Huntingdon   |            | Division LLE       |             | \$810.01    | \$810.01    |                    | \$67.50    |                        | \$67.50    | 12 \$9,000.00  |             |
| The control of the  | Mount Union Area   |            | Division Lie       |             | 36 956 685  | \$76,869.26 |                    |            |                        |            |                |             |
| 10,000,   1,000,  |  |            | Division Lie Lotal |             | ¢180 00     | \$180.00    |                    | \$3.33     |                        | \$3.33     | 54 \$40,500.00 |             |
| Column   C   | Altoona  | K00005     | Division 11W       |             | 415 PM      | \$15.00     |                    | \$0.56     |                        | \$0.56     | 27 \$20,250.00 |             |
| Third  | Clearfield   | K01561     | Division 11W       |             | 00.03       | \$ 000      |                    |            |                        |            | 13 \$9,750.00  | l           |
| 10,000   1   | Du Bois  | K00521     | Division 11W       | +           | מס מסט שריל | 000000      | A.C. Place         | \$1 13K 3F |                        | \$994.32   | 22 \$16,500.00 | ł           |
|  | Eldorado, Altoona  | K05383     | Division 11W       |             | 00,000,000  | П           | ann ann            | \$12.00    |                        | \$12.00    | 50 \$37.500.00 |             |
|  | Philipsburg  | K01118     | Division 11W       |             | 71,000      | ı           |                    | 200        |                        |            | 23 \$17 250.00 | i           |
| 10,000   1   | Tyrone   | K11511     | Division 11W       |             | 00.00       | 1           |                    |            |                        | -          |                |             |
| 1975    |  |            | Division 11W Total |             | 525,795.12  | - 1         |                    | !!         |                        | 15         |                | CAE 305 NO  |
| 1985    | Tambe Lineare  | K01483     | Division 12N       |             | \$215.00    | ı           |                    | \$3.47     |                        | 33.47      |                | 340,263,00  |
| 1,12,12.    | LOCK MAVEIN  | KUS677     | Division 12N       |             | \$403.00    |             |                    | \$31.00    |                        | 531.00     | 0.05/,95 EI    | - 1         |
| 1975    | Manstield  | Guerra     | Distribut 12N      |             | \$60.87     |             | i                  | \$4.68     |                        | \$4.68     | 13 \$9,750.00  | - 1         |
| Column   C   | Muncy Area   | V12300     | Division 1201      |             | 100.0212    |             |                    | \$7.14     |                        | 57.14      | 21 \$15,750.00 |             |
| 1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,   | Mill Hall  | K03692     | Division 120       |             | 61 450 00   | \$1.450 DO  |                    | \$207.14   |                        | \$207.14   | 7 \$5,250.00   |             |
| 1,11,   1,1,1,   1,1,1,   1,1,1,1,  | Wellsboro  | K17560     | Division 12N       |             | 07,430,00   | 00.000      |                    | \$16.26    |                        | \$16.36    | 33 \$24.750.00 |             |
| 11,1174   11,1   | Montoursville  | K18323     | Division 12N       |             | 00.0460     | 4450        |                    | 46.00      |                        | \$5.00     | 25 \$18,750.00 |             |
| 1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,   | Liberty  | K18578     | Division 12N       |             | DO:DET C    | OD'OCTC     | 1.101.4.           | 6250       |                        | 439117     | 36 \$27 000 00 | 1           |
| 1,10,10   1,10   | Baid Eagle and Nittany Valleys   | K18236     | Division 12N       | \$27,000.00 | \$14,455,47 | >14,080.42  | Model Ciuo         | 20,00,00   |                        | -          | 15 511 250 00  | 1           |
| 1,12,124   1,12,24   1,1   | Jersey Shore Area  |            | Division 12N       |             | \$0.00      | \$0.00      |                    |            |                        | 0,000      | 11 617 150 00  | C 44 750 00 |
| 1,12,211    | Culting County   |            | Division 12N       |             | \$2,500.00  | \$2,500.00  |                    | \$108.70   |                        | \$108.70   | 23 517,420.00  | - 1         |
| 111    | Suman County   |            | Division 12N       |             | \$0.00      | \$0.00      |                    | -          |                        |            | 8 56,000.00    | - 1         |
| 1871   1971  | I OWanda-wysox Area  |            | Division 12N       |             | \$0.00      | \$0.00      |                    |            |                        |            | 21 \$15,750.00 | - 1         |
| 1,11,   1,11,   1,11,   1,11,   1,1   | Valley (The), Athens   |            | Dideion 1281       | \$59.750.00 | \$23,330,10 | \$23,330,10 | Pledged Model Club | \$750.00   |                        | \$295.32   | 79 \$59,250.00 | \$0.00      |
| 1971    | Williamsport   |            | Division Law       | 202,500,000 | ¢91 718 87  | \$47 879 39 |                    |            |                        |            | _              |             |
| 1,11,   1,1,   1,1,   1,1,   1,1,   1,1,   1,1,   1,1,   1,1,   1,1,   1,1,  |  |            | Division 12N lotal |             | 00 300 74   | 64 005 10   |                    | \$701.81   |                        | \$77.52    | 14 \$10,500.00 |             |
| 1975    | Buffalo Valley A.M.  |            | Division 125       | 23,000.00   | 87:080'45   |             |                    | 10.16.76   |                        | 6200 20    | 25 427 000 00  |             |
| Control   Cont   | Mifflishure  |            | Division 125       |             | \$9,586.25  |             |                    | \$266.28   |                        | 3700.78    | 20 307 75 35   |             |
| 1975    |  |            | Division 125       |             | \$3,146.25  |             |                    | \$92.54    |                        | \$92.54    | 34 \$25,500,00 | 577,333.73  |
| 1975    | Source Control of the |            | Division 125       | _           | \$1,541.25  | 1           |                    | \$53.15    |                        | 553.15     | 29 \$21,750.00 |             |
| Control   Cont   | Usimatia   | K0.7094    | Division 125       |             | \$1,426.25  |             |                    | \$237.71   |                        | \$237.71   | 6 \$4,500.00   |             |
| Column   C   | Danville   | V07614     | Division 125       |             | \$3,971.25  |             | Bronze             | \$441.25   |                        | \$441.25   | 9 \$6,750.00   |             |
| Control   Cont   | Lewisburg  | K10001     | Division 125       |             | \$121.25    |             |                    | \$7.13     |                        | \$7.13     | 17 \$12,750.00 | \$12,628.75 |
| 11/1059   11/1   | Imadeburg Area   | בהפתים     | Division 125       |             | \$1,712.83  |             |                    | \$95.16    |                        | \$95.16    | 18 \$13,500,00 | - 1         |
| 17.10   Deletion 235 Teal   Continue 235   Continue 235 Teal   C   | Netton   | , (CC, CO) | Division 135       |             | \$196.25    |             |                    | \$11.54    |                        | \$11.54    | 17 \$12,750.00 | - 1         |
| 1,1,2,2,3,4,4,5,5,5,5,5,5,5,5,5,5,5,5,5,5,5,5,5  | Northumberland-Point Township  | 1007050    | Objector 120       |             | \$171.25    |             |                    | \$15.57    |                        | \$15.57    | 11 \$8,250.00  |             |
| 1,10,000   Continue Data   25,0,000   Continue Data   25,0,000   Continue Data   25,0,000   Continue Data   25,0,000   Continue Data   Conti   | Selinsgrove Area   | 7577TV     | Division 125 Total |             | \$25,958.11 | 1           |                    |            |                        |            |                |             |
| Control  |  | V+0053     | Division 13N       | \$10 500.00 | \$10,600.00 | İ           | Pledged Model Club | \$750.00   | Silver                 | \$742.26   | 14 \$10,500.00 | - 1         |
| Control   Cont   | Cumberland County  | 144195     | Division 13N       | \$76.750.00 | \$29,877,66 | \$29,877.66 | Pledged Model Club | \$853.65   | Madel Club             | \$853.65   | 35 \$26,250.00 | - 1         |
| Control  | Dilisburg Area   | N14200     | Division 13N       |             | \$2,470.00  | \$2,470.00  |                    | \$176.43   |                        | \$176.43   | 14 \$10,500.00 | - 1         |
| COODER         COODER<  | East Shore, Harrisburg   | K10616     | Division 130       |             | \$7.460.88  | \$7.460.88  |                    | \$152.26   |                        | \$152.26   | 49 \$36,750.00 | \$29,289.12 |
| 12,000,000   1,0   | Harrisburg   | K00048     | Division 13%       |             | \$5,080.00  | \$5,080,00  |                    | \$175.17   |                        | \$175.17   | 29 \$21,750.00 |             |
| March   Marc   | Hershey-Hummelstown  | K07038     | Division 13N       |             |             | 2000000     |                    |            |                        |            | 12 \$9,000.00  |             |
| March   Marc   | Middletown   | K02096     | Division 13N       |             | 00 000 77   |             | Plant Manda        | 6750 00    |                        | 4743 44    | 6 \$4 500.00   | 1           |
| Marcia   Ministry  | Red Land-Fairview Township   | K17073     | Division 13N       | \$4,500.00  | \$1,400.00  |             | Piedged Model      | 21000      |                        | \$101.63   | 17 \$12 750.00 | 511         |
| County         (2001)         1,500         <  | Ilnner Allen-Cumberland Valley   | K04380     | Division 13N       |             | \$1,727.70  | Į           |                    | 5101.63    |                        | 2101.03    | 17 613 750 00  | 1           |
| CONTRINED   CONT   | Minet Chart Cumbariand County  | K03384     | Division 13N       |             | \$0.00      | ١           |                    |            |                        |            | 17 512,730.00  | 212,730.00  |
| Montain 131   Provision 133   Provision 134  | West shore, connections county   | K00136     | Division 13N       |             | \$1,650.00  |             |                    | \$206.25   |                        | \$206.25   | 8 \$5,000.0I   | - 1         |
| Concess   Conc   |  |            | Division 13N Total |             | \$63,366.24 |             |                    |            |                        | 10 0000    | 40 250 00      |             |
| Model         States         States </td <td>elisita.</td> <td>K00311</td> <td>Division 135</td> <td></td> <td>\$28,039.25</td> <td>-</td> <td></td> <td>5329.87</td> <td></td> <td>75.6364</td> <td>10 614 150 01</td> <td>- 1</td>   | elisita.   | K00311     | Division 135       |             | \$28,039.25 | -           |                    | 5329.87    |                        | 75.6364    | 10 614 150 01  | - 1         |
| March   Marc   | Hanover  | KD0613     | Division 13S       | \$14,250.00 | \$19,555.56 | -           | Model Club         | 51,029.2   | Gold Citte             | 21,023.24  | 13 647 750 00  | \$15.235.00 |
| K17330         Owision 135         S2000         S2000         S2000         S10.38         S15.38         S15.31         S15.30         S15.3  | Chimponehisto  | KIZIZ4     | Division 135       |             | 51,025.00   | \$1,025.00  |                    | 244.57     |                        | 100        | A CAL 64       |             |
| March   Marc   | Dia Spring   | K17930     | Division 135       |             | \$200.00    | 1           |                    | \$15.38    |                        | 913.30     | 00001,000      |             |
| Modelly 135   Privition 135   Modelly 135  | Groencastle-Antrim   | K18245     | Division 135       |             | 80.00       | 1           |                    |            |                        | \$104 11   | 45 C24 COD OF  |             |
| Model Color  | Chamberchine   | K02550     | Division 135       |             | \$8,469.00  | - }         |                    | \$184.1    |                        | 2104.11    | 20 034 150 GF  | П           |
| KO435S         Division 135         \$12,000.00         \$7,597.58         \$7,597.88         \$7,597.88         \$7,597.88         \$7,597.88         \$7,597.88         \$7,597.88         \$7,597.88         \$7,597.88         \$7,597.80         Broad State Sta  | Chamber hura-Downtown  | K08272     | Division 135       |             | 61,000.00   |             |                    | 258.82     |                        | 330.02     | 10 000 00      |             |
| Modelian 14 Total         STOZBB EL 155,000         \$15,356.00         \$113.64         \$113.64         \$1,13.60         \$1,   | Cetweling Adams  | K04355     | Division 135       | \$12,000.00 | \$7,597.58  | 1           | Pledge Model Club  | \$750.00   |                        | 3443.00    |                | 200         |
| KO1341         Division 14         \$1,280.00         \$1,280.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,350.00         \$1,300.00 <th< td=""><td>and the second s</td><td></td><td>Division 135 Total</td><td></td><td>\$70,288.81</td><td></td><td></td><td>-</td><td></td><td>1000</td><td>-</td><td>67,000,0</td></th<> | and the second s |            | Division 135 Total |             | \$70,288.81 |             |                    | -          |                        | 1000       | -              | 67,000,0    |
| KODDS         Division 14         SS,650.00         \$8,650.00         \$345.00  | Carterior  | K01341     | Division 14        |             | \$1,250.00  |             |                    | \$113.6    |                        | 2113.04    | 20,621,000,00  | 1           |
| KO1032         Division 14         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.59         \$ 1,613.50         \$ 1,613.50         \$ 1,613.50         \$ 1,610.00   | The Valley Constraints   | K09523     | Division 14        |             | \$9,690.00  | -           |                    | 5346.07    |                        | \$310.30   | 0.000,124 82   | -           |
| KO0552         Division 14         5300.00         \$300.00   | Disconstitute  | K01032     | Division 14        |             | \$1,613.59  | 1           |                    | \$32.93    |                        | \$32.93    | 49 535,750.00  | 14.050,050  |
| KODOSS         Division 14         \$1,375.00 <th< td=""><td>allocation is</td><td>K00552</td><td>Division 14</td><td></td><td>\$300.00</td><td>1</td><td></td><td>\$10.00</td><td></td><td>\$10.00</td><td>30 \$22,500.00</td><td>- 1</td></th<>  | allocation is  | K00552     | Division 14        |             | \$300.00    | 1           |                    | \$10.00    |                        | \$10.00    | 30 \$22,500.00 | - 1         |
| March   Marc   | Decretorii   | 860000     | Division 14        |             | \$1,375.00  | - 1         |                    | 533.54     |                        | 233.54     | 41 550,750.0   | - 1         |
| Ku3759         Division 14 Total         \$14,228.59         \$15,000 <td>Themship</td> <td>K01329</td> <td>Division 14</td> <td></td> <td>\$0.00</td> <td></td> <td>0</td> <td>-</td> <td></td> <td></td> <td>n.0000,014</td> <td></td>  | Themship   | K01329     | Division 14        |             | \$0.00      |             | 0                  | -          |                        |            | n.0000,014     |             |
| K03759         Division 15         \$150.00         \$150.00         \$50.00         \$56.82         \$26.82         \$26.22         \$27.51.510.00           K01133         Division 15         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$15.00         \$25.00 <t< td=""><td>SHEIRORNI</td><td></td><td>Division 14 Total</td><td></td><td>\$14,228.59</td><td>-  </td><td></td><td></td><td></td><td></td><td>2000</td><td>446.360.00</td></t<>  | SHEIRORNI  |            | Division 14 Total  |             | \$14,228.59 | -           |                    |            |                        |            | 2000           | 446.360.00  |
| K01133         Division 15         \$0.00         \$0.00         \$0.00           K01672         Division 15         \$0.00         \$0.00         \$0.00         \$0.00           K0752         Division 15         \$0.00         \$0.00         \$0.00         \$15.2.17         \$15.2.10           K07651         Division 15         \$0.00         \$0.00         \$0.00         \$15.2.17         \$15.2.10         \$15.2.10           K09553         Division 15         \$0.00         \$0.00         \$0.00         \$1.7.250.00         \$1.5.1.750.00  | * 11   | K03759     | Division 15        |             | \$150.00    |             |                    | \$6.82     |                        | 28.82      | 22 516,300.0   |             |
| K01672         Division 15         \$0.00         \$0.00         \$0.00         \$0.00           K17301         Division 15         Division 15         \$3,500.00         \$3,500.00         \$152.17         \$182.17         \$182.17         \$23,500.00           K07651         Division 15         \$0.00         \$0.00         \$0.00         \$152.17         \$182.17         \$3,500.00           K09553         Division 15         \$0.00         \$0.00         \$0.00         \$1,512.750.00         \$1,512.750.00  | Swoyersvine  | K01133     | Division 15        |             | \$0.00      | ļ           |                    |            |                        |            | 2000.0         |             |
| K17301   Division 15   S0,00   \$3,500,00   \$3,500,00   \$4,500,00   | Dallac   | K01672     | Division 15        | i           | \$0.00      | -           |                    |            |                        |            | 19 514 2500    | \$14.250.00 |
| K07651         Division 15         \$3,500.00         \$3,500.00         \$4,22,17         \$4,555.00           K00563         Division 15         \$0.00         \$0.00         \$0.00         \$1,512,750.00   | Kheston  | K17301     | Division 15        |             | \$0.00      | 1           |                    | 1,11,1     |                        | 616317     | 73 \$17 250 0  |             |
| K05653         Division 15         \$0.00         \$0.00         \$0.00         \$12,750.00           K00950         Division 15         17   \$12,750.00         17   \$12,750.00         17   \$12,750.00  | Montrose Area  | K07651     | Division 15        |             | \$3,500.00  |             |                    | 1777       |                        |            | 34 \$25 500.0  |             |
| K00950   Division 15   | Mountaintop  | K05653     | Division 15        |             | DOTOS       |             |                    | -          |                        | -          | 17 \$12,750.0  |             |
| 000000   | Pittstan   | K00950     | Division 15        | -           | lov.uc      |             |                    | -          |                        | 1          |                |             |

| The control of the  | Pfymouth  |   |                   |              |   |     |                          |            |                              |            |            |       |           |
|--|---|---|-------------------|--------------|---|-----|--------------------------|------------|------------------------------|------------|------------|-------|-----------|
| The control of the  |   | K00975  | Division 15       |              |   | ľ   |                          |            |                              | 5000       | 71 55      | . 550 | 409.55    |
|  | Creation  | K00111  | Division 15       |              | 15  | 22, |                          | 340.01     |                              |            | 57 539 111 | ┺     | 000,000   |
|  | Tuckhannork                                       | K02905  | Division 15       |              | 20.00                                     |     |                          |            |                              | -          | 42 531.50  | ↓_    | 500.00    |
|  | Applications                                      | K00129  | Division 15       |              | 80.00                                     |     |                          | 1          |                              | ¢41 84     | 49 ¢38 7   | 1     | 700.00    |
| Colored   Colo | VVIIKES-DALLE                                     | K14447  | Division 15       | -            | \$2,050.00                                |     |                          | 541.84     |                              | *O'T*c     | 21000      | 1     | 200       |
| Column   C | Wyoming Area                                      |   | Division 15 Total |              | \$8,879.34                                |     |                          |            |                              |            | 1.00       | 60.0  | 8         |
| Control   Cont |   | VN4140  | Division 15       | \$12,750.00  |   |     | Model Club               | \$750.00   | Silver                       | 3/04.41    | 1/ 912,12  | ┸     | 20.00     |
| This control   | Annville-Cleona                                   | 200000  | Olivinion 15      | \$37,500.00  |   | _   | Diamond Club             | \$2,500.00 | Gold Club                    | 51,440.89  | 2,11,4     | 1     | 20.00     |
| Column   C | Elizabethtown                                     | N02913  | Division 16       | \$14.250.00  |   |     | Pledged Model Club       | \$1,016.21 | Legacy Model/Gold Club       | \$1,016.21 | 19 514,2   | - 1   | 00.850,   |
| Color         13 19 19 19 19 19 19 19 19 19 19 19 19 19  | Lifftz Area                                       | NAME OF THE PARTY | Otheron 16        |              |   |     |                          | \$67.39    |                              | \$67.39    | 44 533,00  | 4     | 033.00    |
| Color   Colo | New Holland                                       | KOSSS   | Division 10       | 633 000 00   |   |     | Model/Gold/Platinum Club | \$1,375.00 | Legacy Model Club            | \$999.29   | 24 \$18,00 | 1     | 000.00    |
| Control   Cont | Norlanco-Rheems                                   | K12868  | Division to       | 200,000      |   | L   |                          | \$210.00   |                              | \$238.57   | 35 \$26,25 |       | 00.006,   |
| Part    | Centennial Internet Club                          | K18534  | Division 15       |              | \$1 800 00                                |     |                          | \$75.00    |                              | \$75.00    | 24 \$18,00 | _     | ,200.00   |
| Column   C | Greater Reading-Berks County                      | K00101  | Division 16       |              | 20,000,14                                 |     |                          | 635.64     |                              | \$25.64    |            |       | ,250.00   |
| 1,10,10,10,10,10,10,10,10,10,10,10,10,10   | Lebanon   | K00398  | Division 16       |              | ^   |     |                          | \$30.00    |                              | \$30.00    | _          | L     | 00000     |
| The control of the  | Daimura Area                                      | K16979  | Division 16       | \$500.00     |   | 1   |                          | 20000      | tological/Discourse          | ¢7 31£ 36  | 15 \$11.2  | 15    | 872.96    |
| Control   Cont |   | K18337  | Division 16       | \$100,000.00 |   | _   | Diamond Club             | 39,999.97  | Legacy Islacely Diamond Cibb | 20,02200   | The same   |       |           |
| Control   Cont | Lancaster   |   | Division 16 Total |              |   | *   |                          |            |                              |            |            |       | 2000      |
| The control of the  |   | 750000  | Division 17       | \$24,000.00  |   | L   | Model Club               | \$750.00   | Bronze                       | \$430.75   |            | 1     | 20.00     |
| Control  | Easton  | #6000A  | 17                |              |   |     |                          | \$339.87   |                              | \$339.87   | 7:1        | 4     | 866.00    |
| Control Cont | Stroudsburg                                       | K00799  | Unvision 17       | 1            | 00 P23                                    |     |                          | \$3.78     |                              | \$3.78     |            |       | ,716.00   |
| Proceeding   Control   C | Easton-Suburban                                   | K05762  | Division 17       |              | 00 7523                                   | ľ   |                          | \$38.14    |                              | \$38.14    |            | Щ.    | 00.996,   |
| Page 10   Page 11   Page 12   Page 12   Page 12   Page 12   Page 13   Page | Nazareth Area                                     | K06915  | Division 17       |              | 20.1.00                                   |     |                          | \$36.32    |                              | 536.32     | 56 542.00  | L     | 00.996    |
|  | Palmer Township, Palmer                           | K07736  | Division 17       |              | \$2,034.00                                |     |                          | \$2000 C   |                              | \$46.48    | 331 \$24.7 | 1_    | 216.00    |
| Control   Cont | Poconos - Daybreak, Monroe County (The)           | K08268  | Division 17       |              | 51,534.00                                 | Ä   |                          | 24.40      |                              | 46.40      | 10 47 50   | ╄     | 436.00    |
| The column   Control   C | Mare End-Monroe County                            | K16731  | Division 17       |              | \$64.00                                   |     |                          | 20.40      |                              |            |            | L     |           |
| COUNTY   C | West Eliothion of Court                           |   | Division 17 Total |              | \$43,872.89                               |     |                          |            |                              |            |            | 1     | 00.00     |
| Control Cont |   | MODON   | Division 18       | \$15,000,00  |   |     |                          | \$271.74   |                              | 5271.74    | 23 517,2   | 1     | 2,250.00  |
| Control   Cont | Allentown   | 10000   | Director 12       | \$20.250.00  |   | L   | Pledged Model Club       | \$750.00   | Bronze                       | \$375.56   | 27 \$20,2  | ┙     | 89.       |
| Control Professional Professi | Allentown Northeast                               | 1200V   | Thisles to        |              |   | L   |                          | \$166.87   |                              | \$166.87   | 31 \$23,2  | _     | 3,077.00  |
| Valiety         Control Valiety         Control Valiety         Control Valiety         S156500         S156500         S12540         S12540         S12540         S12540         S12540         S125400         S12540         S12550         S12540         S12550  | Lehigh Valley Industrial Park Allentown-Bethlehem | K12347  | ON INCIDING       |              | \$1.300.00                                |     |                          | \$108.33   |                              | \$108.33   | _          | _     | ,700,00   |
| Validary         Exposor         \$550.00         <  | Southern Lehigh, Center Valley                    | K145/9  | Division 16       |              | \$2 KK5 00                                |     |                          | \$225.44   |                              | \$196.03   |            | _     | 00'588'   |
| Valler         Figures         \$50,000 <th< td=""><td>Emmans</td><td>K03769</td><td>Division 18</td><td></td><td>S. C. /td><td></td><td></td><td>27.14</td><td></td><td>57.14</td><td></td><td>_</td><td>00.009</td></th<>  | Emmans  | K03769  | Division 18       |              | S. C. |     |                          | 27.14      |                              | 57.14      |            | _     | 00.009    |
| Marche   M | Upper Perkiomen Valley                            | K10376  | Division 18       |              | 3150.00                                   |     |                          | 25.75      |                              |            |            | 1_    |           |
| Control  |   |   | Division 18 Total |              | 550,439,84                                | _   |                          |            |                              | 544 61     |            | L     | 2518 77   |
| (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)  | (1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -          | K01490  | Division 19       |              | \$1,735.78                                |     |                          | 744.51     |                              | 70.440     |            | 1     | 1         |
| 1,12,12,12,12,12,12,12,12,12,12,12,12,12   | Latiboare   | K01083  | Division 19       | \$11,250.00  |   |     | Model Club               | \$750.00   | Bronze                       | 3387.33    | · 1        | 1     | 20.00     |
| (11835)         Dividior 13         \$1,000         \$1,1000         \$1,1000         \$1,1000         \$1,000 <t< td=""><td>rousiowii</td><td>K17426</td><td>Division 19</td><td>L</td><td>\$5,650.00</td><td></td><td>Bronze</td><td>\$434.62</td><td>Bronze</td><td>3434.62</td><td></td><td>┙</td><td>3.00</td></t<>   | rousiowii   | K17426  | Division 19       | L            | \$5,650.00                                |     | Bronze                   | \$434.62   | Bronze                       | 3434.62    |            | ┙     | 3.00      |
| (10,522)         Obeletic 13         SECOLO         SERIODO         SECOLO         SECOLO <th< td=""><td>Opper Bucks</td><td>7050tA</td><td>Division 19</td><td>-</td><td>\$1,650.00</td><td>**</td><td></td><td>\$110.00</td><td></td><td>\$110.00</td><td>15 \$11,2</td><td></td><td>0,000,00</td></th<>   | Opper Bucks                                       | 7050tA  | Division 19       | -            | \$1,650.00                                | **  |                          | \$110.00   |                              | \$110.00   | 15 \$11,2  |       | 0,000,00  |
| Miles   Mile | King of Prussia                                   | 000014  | Division 19       |              | \$600.00                                  |     |                          | \$27.27    |                              | \$27.27    | 22 \$16,5  |       | 2,900.00  |
| Modelle   Mode | Ambier  | KUTOSZ  | Di i-i-i-         | +            | \$382.81                                  |     |                          | \$22.52    |                              | \$22.52    | 17 \$12,7  | _     | 2,367.19  |
| Marcia Divident 2 Total Divident 2 Tot | Borertown Area                                    | K11637  | Division 19       |              | \$21.647.55                               | 15  |                          |            |                              |            |            |       |           |
| Contine   Cont | 31  |   | Division 19 lotal |              | 62061                                     | Ĺ   | 1                        | \$104.26   |                              | \$104.26   | 38 \$28,5  |       | 1,538.13  |
| Modified         Division 21         53,000.00         \$2,500.00         \$2,500.00         \$115.30         \$115.30         \$10,27         \$16,92.7         \$16,92.70         \$15,000.00           1,10.4         Modified         1.         53,000.00         \$10.00         \$10.00         \$4,40         \$45.00         \$10,00 <td>Levittown-Bristal</td> <td>K04181</td> <td>Division 21</td> <td></td> <td>(0.10¢,¢¢</td> <td></td> <td></td> <td>\$10.59</td> <td></td> <td>\$10.59</td> <td>34 \$25,5</td> <td></td> <td>5,140.00</td>  | Levittown-Bristal                                 | K04181  | Division 21       |              | (0.10¢,¢¢                                 |     |                          | \$10.59    |                              | \$10.59    | 34 \$25,5  |       | 5,140.00  |
| Color   Colo | Old York Road                                     | K01458  | Division 21       |              |   |     |                          | \$115 38   |                              | \$103.27   | 26 \$19,5  | L     | 6,500.00  |
| K13465   Division 21   Division 22   Division 21   Division 22   Division 23   Division 24   Division 24   Division 25   Divis | Southampton                                       | K05710  | Division 21       | 53,000.00    | 75  |     |                          | 17.03      |                              | 40.71      | 14 \$10.5  | L     | 0.490.00  |
| ck         Kr07229         Division 21         S150.00         S150.00 <th< td=""><td>Bansalem</td><td>K15465</td><td>Division 21</td><td></td><td>\$10.00</td><td></td><td></td><td>2000</td><td></td><td>\$45.00</td><td>8 \$60</td><td>1_</td><td>5.640.00</td></th<>   | Bansalem  | K15465  | Division 21       |              | \$10.00                                   |     |                          | 2000       |                              | \$45.00    | 8 \$60     | 1_    | 5.640.00  |
| KU1649         Division 21         \$110.00         \$110.00         \$15.00         \$10.00         \$15.00         \$10.00         \$15.00         \$10.00         \$15.00         \$10.00         \$15.00         \$10.00   | Council Book                                      | K07229  | Division 21       |              | \$360.00                                  |     |                          | 343.00     |                              | 2          | 75 418.7   |       | 640.00    |
| K17446         Division 21         \$510.00         \$13.00         \$   | Glencide  | K01619  | Division 21       |              | \$110.00                                  |     |                          | 3,4        |                              | 50 12      | 12 \$40    |       | 890.00    |
| KOD273         Division 21         \$1,510.00 <th< td=""><td>Hathoro-Horsham</td><td>K17446</td><td>Division 21</td><td></td><td>\$110.00</td><td></td><td></td><td>17.00</td><td></td><td>459 64</td><td></td><td>L</td><td>00 000</td></th<>   | Hathoro-Horsham                                   | K17446  | Division 21       |              | \$110.00                                  |     |                          | 17.00      |                              | 459 64     |            | L     | 00 000    |
| K00022         Division 21         \$3,000         \$1   | (eakintown  | K03273  | Division 21       |              | 51,510.00                                 | 7   |                          | 300.04     |                              | 40.27      |            | 1     | 00 092 6  |
| K17952         Ohvision 21         \$1,010.00 <th< td=""><td>DELL MACHE DELINATION</td><td>K04649</td><td>Division 21</td><td></td><td>\$10.00</td><td></td><td></td><td>20.77</td><td></td><td>100</td><td></td><td>┸</td><td>750 00</td></th<>   | DELL MACHE DELINATION                             | K04649  | Division 21       |              | \$10.00                                   |     |                          | 20.77      |                              | 100        |            | ┸     | 750 00    |
| K00022         Division 22         \$12,431.87         \$10,106.87         \$143.29         7         \$1,429         7         \$1,500.00           K00022         Division 22         \$1,000.00         \$1,000.00         \$1,000.00         \$1,43.44<  | Ville Ville Andre Constitute Variables            | K17952  | Division 21       | \$3,000.00   |   |     |                          | \$120.00   |                              | 740.40     |            | 1     | 00.00     |
| KODO22         Division 22         \$100.00         \$100.00         \$100.00         \$14.29         \$14.29         \$14.29         \$14.29         \$1.20.00         \$1.20   | washington crossing-taines                        |   | Division 21 Total |              | \$12,431.8                                | 2   | ,                        |            |                              |            | 1          | 1     | 00.010    |
| KG1421         Division 22         \$7,50.15         \$7,50.16         \$1,43.44         \$1,42.46         \$1,42.40         \$1,42.40         \$1,42.40         \$1,42.40         \$1,43.44   | 100   | 100003  | Division 22       | _            | \$100.00                                  |     | 0                        | \$14.29    |                              | \$14.29    | 7,55,7     | ľ     | 00.00     |
| KG3423         Division 22         \$0.00         \$0.00         \$0.00         \$15.00           KG1612         Division 22         S0.00         \$30.00         \$33.33         \$125.00           KG1612         Division 22         S30.00         \$30.00         \$13.50         \$13.50           KG1612         Division 22         \$2,244.00         \$2,344.00         \$15.62         \$15.82           KG3412         Division 22         \$1,116.12         \$1,116.12         \$1,116.12           Division 22         Division 23         \$11,161.24         \$11,161.24         \$11,500.00           Account of the control of the  | Chester   | V01421  | (Division 22      |              | \$7,602.2                                 |     | 9                        | \$143.44   |                              | \$142.46   |            | 1     | C/.191./2 |
| Kilola   Mision 22   Division 22   Sano 20   | Phoenixville                                      | KNANSA  | Division 22       |              | \$0.00                                    |     | 0                        |            |                              |            |            | 1     | 2,000.00  |
| Hale         Miles         Miles         433.33         \$33.33         \$353.33         \$353.50           Advise         Ko3918         Division 22         \$2,944.00         \$2,944.00         \$15.627         \$15.627         \$15.627         \$15.627         \$15.627         \$15.620           Advise         Ko3918         Division 22         \$2,1500         \$2,544.00         \$15.36         \$15.36         \$15,1550.00           Advise         Ko39452         Division 22         \$11,461.25         \$1,500.00         \$15.36         \$15,1550.00           Advision 22         Shidon 22         \$11,461.25         \$1,000.45         \$1,500.00         \$15.36         \$15,500.00           Advision 23 Total         \$607.31         \$607.31         \$607.31         \$607.31         \$1,000.00         \$1,000.0  | Baltimore Pike, Delaware County                   | 600000  | Division 27       |              | 0.08                                      |     | 0                        |            |                              |            |            |       | 3,000.00  |
| Coloration   Col | Main Line (The)                                   | K16041  | Division 22       |              | \$300.0                                   |     | 0                        | \$33.33    |                              | 533.33     | - 1        | 1     | 0,430.00  |
| King    | University Lift, Philadelphia                     | K03918  | Division 22       |              | \$2,944.0                                 | S   | c                        | \$196.27   |                              | \$196.27   | 77175 CT   | Ι.    | 0,000,00  |
| Division 23 Total \$11,161,25 \$807,31 Division 23 Total \$7,422,35  | Opper Main Line ( ine), wayie                     | KD3452  | Division 22       |              | \$215.0                                   |     | 0                        | \$15.36    |                              | \$13.30    | core bi    |       | 0,502,0   |
| Division 23 Total \$807.31   \$7.422.35  | West Chester                                      | 30,000  | Division 22 Total |              | \$11,161.2                                |     | 9                        | 4          |                              |            |            |       |           |
| 57,422.35  |   |   | Division 23 Total |              | \$807.3                                   | ١   |                          |            |                              | +          | -          | -     |           |
|  | College to the secondarion                        |   |                   |              | \$7,422.3                                 | 1   | 2                        |            |                              |            |            |       |           |

| Division 2     | \$ | 104.00   |
|----------------|----|----------|
| Division 5     | \$ | 201.00   |
| Distriction 15 | \$ | 38,89    |
| Cristian 18    | \$ | 2,000.00 |
| Division to    | 45 | 38.89    |
| Division 17    | S  | 901.82   |
| Ulysian 18     | v  | 179.00   |
| UNISION 19     | \$ | 807.31   |

|                | _        | 20.00    |
|----------------|----------|----------|
| Division 15    | 0        | 00,00    |
|                | 1        | 40000    |
| Division 16    | ^        | 2,000,00 |
| Charles To     |          | 00 00    |
| Disking 17     | ^        | 38,03    |
|                |          | 901.82   |
| Division 18    |          | 10.702   |
|                | 10       | 179 00   |
| Division 19    | ,        | 2012     |
|                | 1/       | 807.31   |
| Division 23    | ,        |          |
|                |          |          |
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| DISTINCT GITTS |          |          |
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Pennsylvania Kiwanis Fou

SLP Gifts

25,000.00

\$1,271.79 \$848.62 \$690.00 \$600.00 \$43.00 \$170.00 \$1,535.00 \$2,588.04 \$1,002.33 \$161.05 \$349.69 \$1,585.68 \$384.77 \$85.00 \$85.00 \$955.50 \$513.00 \$95.00 \$760.31 \$175.00 \$167.59 \$780.40 \$446.85 \$460.00 \$2,276.96 \$350.00 \$375.00 \$1,242.35 \$1,055.23 \$2,001.00 \$282.00 \$356.50 \$87.83 \$864.00 \$450.00 \$1,006.50 \$1,125.00 \$528.25 \$851.00 \$122.00 \$422.02 \$637.33 \$637.33 \$558.50 \$518.51 \$185.95 \$161.75 \$500.00 \$548.46 \$1,847.62 \$170.39 \$1,250.00 \$1,542.50 \$204.91 \$1,408.00 \$300.00 C72522 H86557 H87838 P00823 H82488 D00182 H91003 H87440 H91293 H86164 B04896 H90042 H86165 H89237 B05054 H91024 H88937 H89747 D000024 H92306 H83356 P02147 P01646 H88814 H87841 D000028 H8094 C71148 H85884 H80325 H88934 D00056 H86595 H91360 H82939 P01292 H88603 C72547 H90058 B04039 P00304 P01626 H85904 C71755 H89665 H88322 H84114 H87944 H89297 H87384 H80313 H89587 H82923 C72471 H82990 H85982 H88554 H87251 H87969 803599 C73092 P01523 C72516 H80508 D00317 H8968B 804727 Abington Junior High School
Abington High School
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Amanville-Chenge High School
Amanville-Chenge High School
Beaver Area Senior High School
Beaver Falls Area Senior High School
Beaver Falls Area Senior High School
Brandrywine High School
Grandrywine Highs School
Grandrywine Hights High School
Carnege Mellon University
Cedar Cilif High School
Central Bucks East High School
Central Mountain West Middle School Institution
Hollarysburg Area High School
Horace Mann Elementary School
Huntingdon Area High School
Indiana
Indiana
Indiana University of Pennsylvania
Indiana University of Pennsylvania East Stroudsburg Elementary
East Stroudsburg South High School
Easton Area Middle School 5-6
Edinboro University Eighethtown Area High School
Eik Lake Elementary School
Einmaus High School
Erne Green High School
Erne Green High School
Greevery Senior High School
Governor Millin Senior High School
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Hanover Arealey High School Chb Name Clarion University
Clearfield Area High School
Community Connections
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East Pennstoro Middle School Hermitage House Youth Services Hershey High School Hershey Intermediate Harbor Creek
Harbor Creek High School
Harry S Truman High School
Hatboro-Horsham Senior High Eisenhower High School Central Penn College eston Elementary

| \$85.98                 | \$202.81                | \$280.00                      | \$1.845.00         | \$13.35                     | 1000                     | 2110.00               | \$675.00            | 24/2:00                    | 00.505               | 2407.00                      | 21/4.32                      | \$2,444.00       | \$76.38                      | \$1,195.90            | \$921.12             | 5704.50                     | \$143.52                    | 00.2747               | 5588,45                | 51,244.37            | 25.0155                | \$176.05         | ¢861.00                 | ¢1 370 55    | \$333.55                   | 20000                        | 61 070 85                                    | 21,010,000                        | 61,930,00               | 25,000                   | 51,524.53               | \$4,243.370<br>\$448.07 | \$1 214 76           | \$224.00              | \$1,000,00                    | \$1.570.00                    | \$40.00                        | \$40.00                            | \$849.32                           | \$135.00                                      | \$1,382.41                   | \$140.00                            | \$1,254.40                      | \$337.72                  | \$255.10                      | \$471.66                | \$4,717.00                  | \$235.00                      | \$1,103.00                | 2334.30                | \$620.87             | \$304.25            | \$81.94                    | \$200.00                     | \$585.00                      | \$2,380.72 | \$1,229.75              | 5445.00                | \$200.00              | 61,000,00     | 61 275 99                | ¢1 695.59                              | \$281.00           | \$876.22                                      | \$813.99                  | \$1,850.00                | \$243.00                            | \$622.70                  | 52,400.00     | \$1,557.00                | \$1,474.00              | 134.240,45                     |
|-------------------------|-------------------------|-------------------------------|--------------------|-----------------------------|--------------------------|-----------------------|---------------------|----------------------------|----------------------|------------------------------|------------------------------|------------------|------------------------------|-----------------------|----------------------|-----------------------------|-----------------------------|-----------------------|------------------------|----------------------|------------------------|------------------|-------------------------|--------------|----------------------------|------------------------------|--|-----------------------------------|-------------------------|--------------------------|-------------------------|-------------------------|----------------------|-----------------------|-------------------------------|-------------------------------|--------------------------------|------------------------------------|------------------------------------|---|------------------------------|-------------------------------------|---------------------------------|---------------------------|-------------------------------|-------------------------|-----------------------------|-------------------------------|---------------------------|------------------------|----------------------|---------------------|----------------------------|------------------------------|-------------------------------|------------|-------------------------|------------------------|-----------------------|---------------|--------------------------|--|--------------------|---|---------------------------|---------------------------|-------------------------------------|---------------------------|---------------|---------------------------|-------------------------|--------------------------------|
|                         |                         |                               |                    |                             |                          |                       |                     |                            |                      |                              |                              |                  |                              |                       |                      |                             |                             |                       |                        |                      |                        |                  |                         |              |                            |                              |  |                                   |                         |                          |                         |                         |                      | 1                     |                               |                               |                                |                                    |                                    |   |                              |                                     |                                 |                           |                               |                         |                             |                               | -                         |                        | -                    | 1                   |                            |                              |                               |            |                         |                        |                       |               |                          |  |                    |   |                           |                           |                                     |                           |               |                           |                         |                                |
| 804815                  | H86947                  | H88938                        | C72333             | н83090                      | C72841                   | H91135                | H88081              | 805097                     | 800130               | H82968                       | C71678                       | H80151           | HR4541                       | H89459                | P00325               | H81781                      | H80745                      | H81496                | C72092                 | H83683               |                        | H80326           | 804549                  | H88264       | H85150                     | 803595                       | H90702                                       | H90918                            | H83617                  | Н85062                   | H89115                  | H91832                  | H81253               | H91122                | H91666                        | C3                            | H23                            | H2316                              | 11531/                             | U00033  | 202543<br>203543             | 240500                              | H80238                          | 001100                    | R01455                        | H89625                  | H92610                      | H80992                        | H92657                    | H80299                 | H87889               | H91422              | H89584                     | 801/45                       | 00000                         | P00381     | H92438                  | 804885                 |                       |               | H80017                   |  |                    |   |                           | H83003                    | B03555                              | 000000                    | H82837        | H91616                    | B03911                  | H87059                         |
| rsey Shore PA Middle Sc | ski Area Sr High School | Kittanning Senior High School | Vierson University | Authorn Johnson High School | Ke Leanning and American | Lebanon valley conege | Liberty High School | Liberty It/St right school | Linton Middle School | lower Macungle Minute Series | syalsock township serior me. | Lycoming College | lanheim Township High School | Jansfield High School | 1cDowell High School | McKlinley Elementary School | Aiddletown Area High School | Midd-West High School | Hiffinburg High School | Milersome University | Administration Details | Acon High School | 4 Nittany Middle School | South School | Margareth Area High School | Nazaretti Atan Middle School | Nazaretti Atlembery Intermediate High School | North Allegatery mice High School | North Allegaent Service | North Penil night School | North Fenn fight Jenoch | Northern Torking Landon | Palmyra right School | Dennridge High School | Donne Valley Area High School | Denochkania Circle K District | Reansylvania Key Club District | Pennsylvania Key Club Division 15N | Pennsylvania Key Club Division 155 | Pennsylvania State University-University Park | Perkiomen Valley High School | Perkiomen Valley Middle School East | Phoenixville Senior High School | Pittston Area High School | Pittston Area Martin L Mattei | Pottstown Middle School | Pottsville Area High School | Punxsutawney Area High School | Quaker Valley High School | Quakertown High School | Ded Land High School | Renaissance Academy | Reynolds JrSr. High School | Riverview Junior High School | Robert K Shafer Middle School | Royal      | Rydal Elementary School | Saegertown High School | Saint Rosaila Academy | Sci lech High | Sewickiey Academy Jennes | This party ing Area Senior High School | Source High School | South Hills School of Business and Technology | South Mountain Elementary | South Western High School | South Williamsport Area High School | Spring-Ford Middle School | State College | State College High School | Stroudsburg High School | Stroudsburg Junior High School |

| \$129,705.35 | Tetal 8 | Wyoming Area High School   |
|--------------|---------|--|
| \$1.854.96   | H89107  | wiles Sepin High School  |
| \$539.49     | 782325  | Wilmington Area High School  |
| \$300.00     | CENSON  | Williamsport Area High School  |
| \$181.13     | HRD482  | William Tennent Senior High School   |
| 211.0.00     | H85752  | Whitehall High School  |
| ¢175.00      | H88324  | The state of the s |
| \$1,959.07   | 1907/0  | Westmont Hilltop High School   |
| \$693.25     | 2000176 | West Chester University  |
| \$2,300.00   | 723890  | West Allegheny High School   |
| \$1,430.00   | Hangae  | Warrior Ruh High School  |
| 5340.30      | H91987  | Warren Area High School  |
| 2930.00      | H88537  | Valley Forge Middle School   |
| 10000        | 803243  | Upper Morelatin ing.   |
| 622.00       | H80384  | Company Chapter  |
| \$448.00     | C70139  | Petroselly of Pittsburgh, Johnstown  |
| \$318.01     | C/2428  | Lawrith of Pittsburgh  |
| \$189.26     | Chinou  | Thurstille High School   |
| \$100.00     | 1000402 | Thiel College  |
| \$477.09     | - 12440 | The Pocono's   |
| \$100.00     | 000083  | Susquehanna University   |
| 2430.33      | 177564  |  |

From: mcbether < mcbether@ptd.net>

To: jvare8 <jvare8@yahoo.com>; John Grab <grabjh@aol.com>; Bob Raub <rraub@aol.com>; Kate Feryo <theferyos@verizon.net>; jjanes1 <jjanes1@zoominternet.net>; amoffitt

<amoffitt@keystonehumanservices.org>; Smith. Keith <keithsmithconsulting@yahoo.com>; Bill Henning <br/><bill.henning@comcast.net>; sgt283 <sgt283@comcast.net>; Kevin Thomas <ketkiwanis@aol.com>

Subject: Giving Report

Date: Thu. Sep 24, 2015 7:28 pm

Attachments: KI-Eliminate-PA giving report September 2015.xlsx (65K)

#### District board.

Attached is the latest giving report. For some reason as usual they are not showing all of the monies that had been sent in. They are not even showing all Zellers, and Centennial Awards that were gotten at District Convention. As mentioned at DC we should be over \$1.100.000. Below is a list of clubs and funds that I know that have not been credited. These are approximates.

Bradford-\$1,250 Sheraden Pittsburgh-\$1.000 Centennial-\$2.650 Allentown Northeast and Lehigh Valley-\$3.950 combined. Council Rock-\$1.000 Williamsport-\$14.000 WCU Circle K-\$1.000

Total-----\$24.850

This does not include any monies that was not credited to clubs that Charles Kaylor collected on his walk.

This is all I know of for sure. We have to go through this just about every month. Who knows. we might be closer to \$1.200.000. As always. I will have the Foundation audit our giving report.

Also congratulations Gettysburg Adams has gone from Model (\$750) to Gold club(\$1.000) per member.

Ethan R. McBeth Past District Governor Kiwanis International District Coordinator The Eliminate Project 1 Ridgewood Manor Manheim. PA 17545 Email: mcbether@ptd.net Cell Phone: 717-371-8652

https://mail.aol.com/webmail-std/en-us/PrintMessage



2793 Old Post Road, STE 12 Harrisburg, PA 17110-3683

#### Laws and Regulations Committee Report to District Board of Trustees October 3, 2015

First I would like to thank everyone who had a hand in updating the District Bylaws and Policy Code. It was a long road, but we finally were able to get it approved at the House of Delegates in August. The final copy of the approved bylaws were sent to Kiwanis International and are now on file with them. I am working on adding the updated policies (since April 2015) to the Policy Code and a final copy will be distributed.

At the District Convention in August, I assisted the current incoming District Youth Protection Chair (Mike Coolbaugh and Phil Weber respectively) at the Youth Protection forum. It was well attended, but received much better than the forum held at the District Mid-Winter. This is largely due to several positive changes to the law since then.

The clubs are working to get their bylaws updated as well. Technically these were due at the end of last administrative year. As you know, there are still others that have not complied with the request. By this point, you should have all received a list that Kevin and I received from Kiwanis International. Your help in getting clubs into compliance is appreciated. Please let me know how I can be of assistance.

In Service,

Matthew LWise District Chair

Laws and Regulations





2873 Old Post Road, Suite 12 Harrisburg, PA 17110 717/540-9300 pakiwanis.org

October 4, 2015

#### Overview:

I hope you have all enjoyed reading and sharing the first issue of the new *Keystone Kiwanian*! I plan on publishing the first issue of the new year by the middle of the month. Below are a list of my goals and vision for the 2015-2016 year.

#### Vision:

Refresh *The Keystone Kiwanian* by utilizing color, graphics, and pictures and promote reading and participation throughout the District and International.

#### Goals:

- Publish The Keystone Kiwanian four times during the 2015-2016 year.
   I expect 25% of this goal to be completed by mid-October. I would like to keep the following schedule for the year:
  - January/February: Kiwanis Family issue
  - April/May: Kiwanis Midwinter, Key Club DCON, Circle K DCON
  - August: ICON and Summer Recap
- 2. Publish a joint publication with the Key Club and Circle K District Editors.

  I plan on asking for the other editors' interest after I finish the October issue.
- 3. Increase awareness and participation in the creation of *The Keystone Kiwanian*. I have had some volunteers come forward in the production of *The Keystone Kiwanian* and have created a Journalism Committee. Anyone who enjoys writing and/or photography is welcome to join the Journalism Committee. I would also like to set a goal to publish a club story from each division. Please remember to encourage your regions, LTGs, and clubs to submit your articles!!! I hope to try and share some readership statistics in my next board report.

Please feel free contact me below with any questions. Thank you!

Brett Cutright
Pennsylvania eKiwanis
Pennsylvania District
Kiwanis International
570/441-9383
bec1896@gmail.com

## Risk Management Committee Report

9/19/2015

Risk Management Committee Report For 10/3/15 Board Meeting

Submitted by: Mike Smith, Chairman

# Activity since last report of 9/19/15

There have been no committee meetings.

- Beginning November 1, 2014, Directors and Officers Coverage is included in the Kiwanis International General Liability program for all US & Canadia Clubs. This increased the insurance cost included in the International's dues went from \$1 2 to \$16.
- Mike Smith missed the District Risk Managers Meeting held on March 27-29, 2015 held Indianapolis due his miscalculation of the anticipated meeting date when making vacation arrangments.

## Inquires since last report:

**■** 3

One of the inqiries ask if volunteers were covered by the Kiwanais Insurance Program. Note: all volunteers are covered while participating in a Kiwanis activity/event.

#### **Future Events**

Nothing scheduled. Mike is available for worshops or presentations if anybody has an interest.

#### Other Items

 Received District Loss Report in April. Last District loss was in 2012. We are a very tame District.

Contact info:
Mike Smith
mike@gstgroup.com
Cell: 21 5.47 9.5 900

Work: 800.220.2088 ext 111

Home: 61 0.834.1768

Kiwanis International--Pennsylvania District Education Committee Report September 20, 2015

The past six months have seen several accomplishments by our great Kiwanis members in this state. Nineteen members have volunteered and been designated as Certified Instructors in the district. One additional candidate, Rick Relyea, is in the process of being certified.

Three regions (4, 5, and 7) have accomplished their classroom CLE training and region 1 has theirs scheduled. Many officers have completed their online training.

Here are the results:

94.7% of LTG's-elect have been trained

Club presidents-elect 22.5% trained

Online participation 53.8%

Classroom participation 46.2%

Club secretaries-elect 41 % trained

Online participation 69%

Classroom participation 31%

An additional 164 online courses were taken by many club officers and members. This includes the Youth Protection

training. We still need to encourage our presidents and secretaries to complete their online training before the new administrative year begins.

There are many changes coming to the CLE training next year and I hope to have this information ready to communicate with our certified instructors at our Midwinter conference.

Respectfully submitted,

Dennis Bouchard

Education Committee Chair

#### PENNSYLVANIA DISTRICT CERTIFIED INSTRUCTORS

<u>Region 1</u> Kathy Durner - 9 Vista Avenue Ext., Bradford 16701 - 814-362-7733 - rkdurner@atlanticbb.net

Roger Janes - 15393 West Grandview Ave, Meadville 16335 - 814-337-5111 - jjanes1@zoominternet.net

Region 2 John Mazurowski, Freeport, PA – johnmazurowski@yahoo.com

<u>Region 3</u> Ann Graves - 220 S Osmond Street, State College 16801 - 814-867-3322 - amngraves@comcast.net

Alice Arnold - 1891 Industrial Park Road, Mifflintown 17059 - 717-436-9474 - aarnold@co.mifflin.pa.us

<u>Region 4</u> - Don Ulrich - 320 W Pine Street, Selinsgrove 17870 - 570-274-6529 - deu45@windstream.net

Matt Wise - 600 W Walnut Street, Lock Haven 17745 - 570-660-2540 - matthew.j.wise@outlook.com

Bill Henning – 8 Second St., Mill Hall 17751 – 570-726-3566

bill.henning@comcast.net

Mark Mishinski – 570-454-4780 - mmish@ptd.net

Jack Felix – 20 Meadowview Dr., Selinsgrove PA 17870 – 570-374-8405

kiwjack@ptd.net

Region 5 – John Grab – 21 Tice Ave., Hershey 17033 – 717-533-3307

grabjh@aol.com

Robert (Bob) Raub – 602 Rose Petal Ln. Mount Joy PA 17552 717-492-9171

rraub@aol.com

Kelly Kinkaid – 1164 Sportsman Rd., Robesonia PA – 610-693-6415

Kellykin007@gmail.com

Susan Warner - 758 Church Rd., Reading PA 19607 610-796-8571

Werner405@msn.com

<u>Region 6</u> Rose McFee - 6359 Beverly Hills Road, Coopersburg 18086 - <u>484-515-5415</u> – rosemary.mcfee@alvernia.edu

Mike Coolbaugh – 1030 Exeter Ave., Exeter PA 18643 – 570-654-4199

Sgt283@gmail.com

Tiffany Calaio – 130 Valley St., Exeter PA 18643 - 570-655-5358

Tenisbabe@hotmail.com

Laura Katrenicz (Wyoming Area Kiwanis Club)

Region 7 - Joe Wilson -1026 Gravel Hill Road, Southampton 18966 - 215-953-0390 - josephwilson@comcast.net

Report on Administration To the PA District Board

09/21/2015

Not much to report since as at this writing, I do not have access on-line to the status of Club Reporting; nor do I have contact information for Club Secretaries (nor Presidents) for the 2015-16 administrative year.

It is my intention to gently push prompt reporting by all Club Secretaries, and will prepare an Excel-type spreadsheet that lists Reporting status for each Club, by Division, through-out the year.

I will also offer the advice that Club Budgets, when properly updated and submitted to Club Boards at regular monthly intervals, are a useful resource in noting if targeted funding goals are being met.

I will also offer to be available as a resource for any Club that has difficulty navigating the online reporting system.

My availability to offer assistance may at times be limited by other responsibilities, like putting food on the table, but will always offer a prompt response and be flexible with support times.

I look forward to a productive year!

Paul L. Kasoff 2015-16 Administrative Chair

paul.kasoff@gmail.com 215-272-3761



October 3, 2015

# **Key Leader Committee Report to District Board**

The dates and locations for our 2016 Key Leader events are as follows:

Camp Conrad Weiser (Wernersville, PA)
Camp Allegheny (Stoysville, PA)

April 22-24, 2016 May 13-15, 2016

Registration will be open in January and will close two weeks prior to each event or when each camp reaches 80 participants. Last year, Key Leader sold out five weeks prior to the event. Please encourage clubs to register their students early.

#### **Event Promotion**

District Chair Stef has requested speaking time at all fall regional meetings to promote the Key Leader events. Printed promotional materials will be handed out at these meetings. Additionally, printed materials will be included in the fall Kiwanis and Key Club District mails. During the first weeks of October, Kiwanis clubs that had sponsored students in the past or expressed interest in sponsoring students this year will be via email to discuss identifying students to attendee the event.

## Scholarship Request

A request has been submitted to the District Foundation Board to renew the \$75.00 scholarship for each participant. These scholarships were a crucial piece to our success last year.

Respectfully submitted,

Key Leader Team

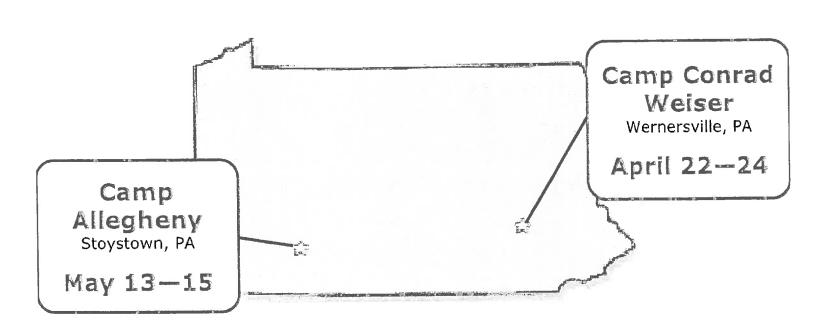
# Key Leader 2016

Key Leader is designed to inspire young people to achieve their personal best through leadership.

At this three-day event, students learn communication and leadership skills through a series of group events, small break-out groups and a ropes challenge course.

Open to any student ages 14-18.

\$250 for the weekend | \$225 for Key Club members for the weekend



Space is Limited. Registration Open in January 2016.

www.key-leader.org | District Chair Stef Stamatopoulos stef@stefstam.com

# PA District Kiwanis International Report for:

Sponsored Organization or Program: Aktion Club

Administrator: Luida Shearer

Report Date: September 24 2015

Report Period Covered: from 7-10-15 to 9-24-15

Administrator's goals, objectives and outcomes in the administrative or program year:

# Active Clubs # Inactive Clubs Membership as of

Administrator's activities since last report:

We held our 19th Annual Aktion Club convention in Altoona on August 1. Attendance was disappointing due to a number of conflicting activities throughout the Aktion Clubs in the District. Plans are underway for our 20th Anniversary Convention August 5-6, 2016. We plan to make it an event to be remembered.

Committee Members (list by Region or Zone)

- Region 1 Randy Gorske
- Region 2 Jean Harkins
- Region 3 Ron Shearer
- Region 4 Resigned, looking for replacement
- Region 5 TBA
- Region 6 Linda Hoover
- Region 7 TBA

Comments regarding committee

Other Committee Members and their duties/responsibilities:

Concerns/issues:

Concerns/issues that require District Board action or knowledge: (Note: include budget where necessary)

Important Events/Dates with description:

Aktion Clubs are in the process of renewing memberships for the 2015-16 year. It is always a pleasant surprise to see how many more clubs have been able to uccessfully navigate this on-line process.

Assessment of District Officers:

#### PA District of Kiwanis International Report

Service Leadership Program: Builders Club

Administrator: Tiffany Callaio

Report Date: 9/24/15

Report Period Covered: July to September

Administrator's goals, objectives and outcomes in the administrative or programmatic year:

# Active Clubs = 57
# Suspended Clubs = 0
# Inactive Clubs = 18
Membership # [NUMBER] as of [DATE]. The excel report does not give Membership for each club

Administrator's activities since last report: Have sent out emails to the faculty advisor's and Kiwanis advisors to make sure my database is up to date. Have passed on information to the Kiwanis advisors to make sure they know that the dues have increased from 150 to 180 per year. Have also sent out emails on which club has received the distinguished honor award and how you can go about obtaining that honor.

Committee Members: Amy Casagrande and Keith Smith

<u>Comments regarding committee</u>: Kady Blass has reached out to me about seeing if we can combine our committee members for the K-Kids and Builders Club. Not sure if she has another from other regions that have confirm that they would like to help out.

#### Concerns/issues:

<u>Concerns/issues that require District Board action or knowledge</u>: (Note: include budget where necessary):

Important Events/Dates with description:

Assessment of District Officers:

### PA District of Kiwanis International Report

Service Leadership Program: Circle K

Administrator: Kelly Shaup

September 25, 2015 Report Date:

Report Period Covered: July 2015 - September 2015

Administrator's goals, objectives and outcomes in the administrative or programmatic year:

We will be working within four areas over the next year.

#### Promoting Individual Growth and Leadership and Setting the Foundation

Idea:

We are looking to reset the District Calendar into a more student friendly format.

Later in the year, we will be looking at resetting the expectations for officer transitions for a better district officer transition over for next year.

**Current Progress:** 

The calendar is still a work in progress with dates set until December. Spring Officer Training and Spring Flings (Divisional Rallies) to be determined. InterPACK was later then first targeted due to camp availability.

Spring and Fall Officer training had over 100 attendees and participants. 3 fall rallies have been performed and two summer service socials. We have received positive feedback on all these events with some good ideas to build upon.

#### **Promoting District Growth**

Idea:

We are looking for stabilization in the District Officer role. Over the last two years, the board has received multiple resignations and been forced into action to remove inactive officers. Some resignations will occur as life events and college life occurs. The current numbers seem to reflect issues with understanding expectations prior to joining, and lack of training. The goal is to have no hole is the elected board members by the end of the Circle K administrative Year.

We are hoping to look at areas to focus on growth. Many clubs appear to be on an island with significant travel time between them. We are going to look at clubs that may be able to shorten the travel time and increase the fellowship aspect.

**Current Progress:** 

We are currently experiencing some turnover with the district board as the fall semester has started. Currently board resignations have occurred for health reasons (1), job/internship opportunities (1), and not able to perform the duties (2). We have been lucky in that people are stepping up on the board to cover and new people are joining the board.

It appears that we may be ready to explode in club growth. With one new club and one club saved over the summer months, the new year is about to start. Alvernia and Luzerne County Community College are in the middle of the chartering process. We have established communication with Carnegie Mellon and Lebanon Valley. Our expectation is that they will be moved to active this year. Leads are popping up and we are working to develop them into active clubs as fast as we can. (Bloomsburg, PSU - Altoona, PSU -Scranton, Keystone, and Bucknell) We are actively tracking down clubs that have lost communication over the summer.

#### **Bridge to Kiwanis**

Idea:

We are looking to increase attendance and increase communication between K-Family partners. We are going to re-evaluate our invitation timelines with better expectations.

**Current Progress:** 

Currently, we are seeing membership staying active in the K-family. Past Circle K Governor Heather has joined Kiwanis. Past NJ and PA Key Club Governors have joined Circle K. Many of the new club leads are coming from past SLP members that are looking to continue their K-family experience.

# Active Clubs = 28 Active # Suspended Clubs = 2 # Inactive Clubs = 7 Membership # 728 as of 9/23/15 New year starts Oct. 1st

Administrator's activities since last report:

Wyoming Area August and July Movie Night Attended Norelco Rheems - Steak out 2015 Lancaster Barnstormers Wyoming Area Meetings Pennsylvania Kiwanis Convention PACK Fall training conferences (West and East) Luzerne County Community College club days (Sept 16 and 17)

Committee Members:

Cathy Hagadorn - Snowbelt Division Zone Advisor (NW corner) Kristina Badali - Three Rviers Zone Advisor (SW Corner) Mariza Shavelle - Liberty Zone Advisor (SE Corner)

Comments regarding committee:

The Kiwanis Committee is in the process of rebuilding under the new Administrator. There are a variety of openings that need to be filled (Asst. Admin, 3 Zone Advisors (Keystone (middle of the state North), Colonial (middle of the state South), and Black Diamond (Northeast corner)). We are also looking to add three specialist or special counselors for particular fields - IT, Financial Concerns, and Training programs (names will most likely change).

Concerns/issues:

I have concerns on filling the spots on the committee in order to get the proper coverage. Any people who may be interested should be forwarded to me. Job descriptions and expectation are being updated. I have not received any new interest but am hoping that the events scheduled at District Convention will help.

Concerns/issues that require District Board action or knowledge: (Note: include budget where necessary): Youth Protection guidelines for the Circle K District

I am looking for guidance on what are the expectations should be for the district membership in regards to the Background checks. This also includes the district board and guests to the district events.

Important Events/Dates with description:

Fall Rallies:

Dates

Black Diamond:TBD

Keystone: Oct 17<sup>th</sup>

3 Rivers: Oct 10th

InterPACK: November 6-8 Hidden Valley Scout Reservation: Loysville Pa

Fall gathering of the district for service, fellowship and leadership training.

Assessment of District Officers:

The current district board has grown over the year. They have faced many of their fears and have developed their presentation skills. We are already seeing great improvement in some members and are extremely proud of all their efforts.

**Current Openings:** 

District Secretary LTGs Colonial, Black Diamond, and Keystone

Various chairs (all have been assigned a current board member but will continue search)

As of the report, we will be taking action on a resignation letter from the Keystone LTG. We have two letters of intent for the Black Diamond and Keystone LTG roles. There is strong interest for District Secretary and Colonial Ltgs. I am expecting those two spots filled by the board meeting. There has been word that the district editor may resign and a letter is also expected.

#### Additional information/comments:

Circle K Sub Region E:

Circle K is divided out into various subregions. Pennsylvania is in sub-region E with the Ohio, West Virginia, and Kentucky-Tennessee Districts. At International Convention, we were approached by the West Virginia Circle K Administrator for a request for assistance. We are going to help and include them with invites to some of our activities.

#### PA District of Kiwanis International Report

Service Leadership Program: K-Kids

Administrator: **Kady Blass** Report Date: **October 2015** 

Report Period Covered: July 13, 2015-September 22, 2015

Administrator's goals, objectives and outcomes in the administrative or programmatic year:

#### July's Immediate Goals with outcomes:

1) Update District's tri-fold display board for K-Kids to utilize at Kiwanis
Convention and other future events. Board was re-done and displayed
at Kiwanis convention and is now ready for any future Kiwanis events it
may be needed for.

2) Continue follow-up and communications with Pottsville Kiwanis Club on the progress of starting a K-Kids. Spoke with Henry Beaver at Kiwanis Convention and was able to provide him with materials to use for his meeting with the principals. The meeting went well and they are still in the process of getting the club officially up and running.

3) Begin to configure a setup for updating advisors contact information for use in fall when schools are back in session. I reached out to every faculty and Kiwanis advisor currently listed with KI at the end of August. Over the past month I have continuously updated the database which will make for much more effective communication. There are still clubs I am working on contacting through school principals and the sponsoring Kiwanis clubs but I have more than doubled the number of advisors I have up-to-date, accurate contact information for!

#### October's Immediate Goals:

- 1) Complete advisor database as best as possible with goal of at least hearing some response from each club.
- 2) Setup (choose an avenue and a date/time) an online forum for advisors to check in with questions or ideas to share.

#### Goals for the year and current progress:

- 1) Develop and recruit a functioning and active committee in conjunction with Builder's Club to assist with outreach in each region. Tiffany and I have slowly been working on this. I personally have been more focused on updating advisor contact information and reaching out to each advisor so I have not dedicated much energy to this task yet. We have gathered 3 names (Regions 2, 5 and 6) thus far as a starting point.
- 2) Maintain regular communication with advisors to achieve best results: I feel I am off to a great start with this goal. I have more than doubled the advisors I am able to reach by updating contact information and therefore have been able to get out helpful information to them all. I have kept up-to-date with sending monthly communications and feedback from advisors has been great.

#### Assessment of District Officers:

#### Additional information/comments:

-I am brainstorming an idea of tying in mini K-Kid conferences with Kiwanis regional meetings in the spring. Emily Reed and I discussed this as a possibility to help K-Kids see the K-Family love and get a chance to be a part of something more than just their school. The idea would be that advisors (or more likely parents) would transport kids to the region conference where K-Kids members and advisors would gather with hands-on mini service projects. some discussion. some icebreakers and maybe lunch or a snack. This is simply an idea right now but it would require support from a lot of people to make it a reality. Just throwing the idea out there for now to see if there would be any interest.





| Trustee Name_Judy Ja                             | nes Regi  | on_1                                       | K PENDERGE           |
|--|---|--|----------------------|
| Lieutenant Governors:                            | Name: Kathy Durner  | Division: 1                                |                      |
|  | Name: Bruce Peterson  | Division: 2                                | _                    |
|  | Name:   | Division:                                  | _                    |
|  | Name:   | Division:                                  | _                    |
| Did you have a CLE?                              | Y N Date(s) Junw 20   |  |                      |
| Date of Regional Meeting                         | ng? 10/16/15 Where? Conneaut Lake   | When did invite go out? August. Sept. 1    | 0. Sept 17           |
| (Please note date of next mee                    | ctively being worked on in your Region<br>ting and potential organizational meeting date v<br>Sept. 15. Oct. 17 Make a Difference Day planned | with each club)                            |                      |
| Which clubs are being                            | counseled in your Region, by whom   |  |                      |
| Cambridge Springs. T<br>Conneaut Lake. Kathy     |   | ٦)   |                      |
| Describe other contact                           | and communications with the Formula   | a Team                                     |                      |
|  |   |  |                      |
| Describe communication                           | ons w/the LTGs in your Region, streng   | ths, weaknesses and concerns in each Di    | vision               |
| Div. 1. Clubs doing we fee twice for Internation |   | ew memberships after Oct. 1 to save me     | mber paying \$50     |
| Div. 2Sharon and He                              | ermitage evaluating possibility of mergi  | ing clubs.                                 |                      |
| Are there any Early Leaup an event?              | arning events being scheduled in your a   | area? Are there strong clubs that should   | be contacted to set  |
|  | leadville. Erie and Bradford have all ho<br>in Region 1 not participating   | osted major events. All 3 have Satellite C | llubs focusing on    |
| How are clubs/SLPs pa                            | articipating in Mile of Dimes?  |  |                      |
| Informed at installation                         | ns. Collection at Region meeting Oct. 1   | 16   |                      |
| How have you commun                              | nicated with clubs about the final 3 mo   | nths of the Eliminate campaign, reaction   | ns, plans, progress? |

LTG's continue to encourage Clubs to give.



I have not.

# October Board of Trustee Report



| Trustee Name_Keith Sr   | mith Re   | egion_2   | SERVING THE CHILDREN OF  |
|---|---|---|--|
| Lieutenant Governors:   | Name: No One  | Division: 4   | The state of the s |
|   | Name: Debbie Whitfield  | Division: 5   |  |
|   | Name: John Mazurowski   | Division: 6   |  |
|   | Name: No One  | Division: 8   |  |
| Did you have a CLE?   | ☐ Y ■ N Date(s)   |   |  |
| Date of Regional Meeti  | ng? 1/16/2016Where? Comfort Inn. Rodi F   | Rd When did invite go out? Will be go   | oing out once Place is confirmed   |
| Which New Clubs are a (Please note date of next mee None that I am aware of | actively being worked on in your Regi<br>eting and potential organizational meeting dat | ion?<br>te with each club)  |  |
| · · · · · · · · · · · · · · · · · · ·                                       | counseled in your Region, by whom egehny North (Keith). Baldwin (Keith                  | ). Washington (Debbie)  |  |
|   | and communications with the Form  | ula Team  |  |
| Debbie. John and I ha clubs as these are the                                | ve been talking on a monthly basis.   | ngths, weaknesses and concerns in ea<br>Division 5 & 6 appear to be OK and w<br>help but no one is willing to step up a | ve will work on these  |
| Are there any Early Lea<br>up an event?                                     | arning events being scheduled in you  | ır area? Are there strong clubs that sh   | nould be contacted to set  |
| Not that I am aware of  | f,  |   |  |
|   | articipating in Mile of Dimes?  |   |  |
| I do not know yet.  |   |   |  |
| How have you commun   | nicated with clubs about the final 3 n  | nonths of the Eliminate campaign, rea   | actions, plans, progress?  |

P53A



No

# October Board of Trustee Report



| Trustee Name Bill Henning  | Region_4   |                       |
|--|--|-----------------------|
| Lieutenant Governors: Name: Bob Gilson   | Division: 12N  |                       |
| Name: Mike Haven   | Division: 12N  |                       |
| Name: Shirley McPherin   | Division: 12S  | <del></del>           |
| Name: Dale & Judy Younker  | Division: 14   |                       |
| Did you have a CLE?  Y N Date(s)   |  |                       |
| Date of Regional Meeting? 10/10/15 Where? Danville. Pa.  | When did invite go out? August 15. 20  | 15                    |
| Which New Clubs are actively being worked on in your (Please note date of next meeting and potential organizational meeting  | ng date with each club)  |                       |
| The only club that I am aware of is Hughesville. At the moment worldack and make some new plans.   | rk is on hold. we hit a few roadblocks with the high school                                  | . Need to take a step |
|  |  |                       |
| Which clubs are being counseled in your Region, by wh  | nom  |                       |
| None that I'm aware. I believe that the LTG's are in to doing that they also offer counsel when needed.  | ouch with all the clubs in their division on a reg   | ular basis and by     |
| Describe other contact and communications with the F   | Formula Team   |                       |
| Receive e-mails from Cathy. Matt Wise will be doing  | a presentation at the Regional.  |                       |
| Describe communications w/the LTGs in your Region,   | , strengths, weaknesses and concerns in each I   | Division              |
| At this time (so early in my time as Trustee), the main meeting. Hopefully at the meeting there will be time to meeting with all divisions, but availability will be the keep to be a second to be the second to be a se | n communications have been about the upcom<br>to get more in depth. I was also considering h | ing Region IV         |
| Are there any Early Learning events being scheduled in up an event?  | n your area? Are there strong clubs that shoul   | d be contacted to set |
| Not aware of scheduled events in the area. however a Division 12S is very active and requesting more caler   | all divisions seem to be on board with Early Lendars.  | earning. I know that  |
| How are clubs/SLPs participating in Mile of Dimes?   |  |                       |
| BENV has containers and is saving pocket change. are doing anything.   | Have mentioned this in e-mails but don't know  | how many clubs        |
| How have you communicated with clubs about the fin   | al 3 months of the Eliminate campaign, reacti  | ons, plans, progress? |





| Trustee Name_Ann Mo   | ffitt Region_V   | <del>_</del>                      |                |  |  |  |
|---|--|-----------------------------------|----------------|--|--|--|
|   | Name: Lisa Smith and John Grab                               | Division: 13N                     |                |  |  |  |
|   | Name: Judy Raub  | Division: 16                      | _              |  |  |  |
|   | Name: William Ritter   | Division: 13S                     |                |  |  |  |
|   | Name:  | Division:                         | _              |  |  |  |
| Did you have a CLE? Y N Date(s) August 29. 2015  Date of Regional Meeting? 10/31/15 Where? Elizabethtown College When did invite go out? 9-15-15  |  |                                   |                |  |  |  |
| Date of Regional Meeti  | ing? 10/31/15 Where? Elizabethlown College Wi                | nen did invite go out: _3-73-13   |                |  |  |  |
| (Dlesse note date of next me  | actively being worked on in your Region?                     | ch club)                          |                |  |  |  |
| (Please note date of next meeting and potential organizational meeting date with each club)  Columbia is underway but progressing slowly as far as I know. They are in 16 and Judy Raub. Lt. Gov. 16 been very involved in the process.   |  |                                   |                |  |  |  |
|   | counseled in your Region, by whom                            |                                   |                |  |  |  |
| Which clubs are being   | eounseled in your Region, by whom                            | There are several clubs who could | d benefit from |  |  |  |
| I have a call into the Lt Governors to get their information on this. There are several clubs who could benefit from counseling by the Formula Team. I have responded to calls from Greencastle Antrium who is at risk of folding, however they they have great service projects and raise a good deal of funding. I attended an event they had and also one of their meetings and they have turned the corper for the minute with officers agreeing to serve and being nominated and |  |                                   |                |  |  |  |
|   | have turned the corner my was interested and the Garmula Tag |                                   |                |  |  |  |

Describe other contact and communications with the Formula Team

I have asked the Lt. Governors if any of their clubs are receiving communications or assistance from the Formula Team. I have sent a note to Cathy to let her know about a few clubs that i have heard who could perhaps benefit from the Formula Team. Team members. Lisa Smith. Judy Raub and Bill Brandamore will be making a presentation at our fall meeting.

Describe communications w/the LTGs in your Region, strengths, weaknesses and concerns in each Division

Division 16 is very strong. Judy Raub has done a fantastic job. The Division is also rich with past and present Kiwanis leadership which helps keep everyone on track. As stated the new club building is going slowly Most clubs are at same strength or have added. They also are complying with requests to get things done. Very active Division with lots of events and activities and enthusiasm. I feel sure that Stephanie will take it to new

heights. That being said i have concerns for Lancaster, they are loosing members and the attitude is not hopeful.

Are there any Early Learning events being scheduled in your area? Are there strong clubs that should be contacted to set up an event?

13 S held a symposium on Early Learning in June at Lebanon Valley College which was well attended and excellent content. Dillsburg participated in an amazing family event at Northern School District July 31st and August 1st. Hundreds of children came, of all ages with their parents. They all got fed, shoes, school supplies and lots of fun games and more. They also had a time for children with special needs and their families. Emily Reed was instrumental

How are clubs/SLPs participating in Mile of Dimes?

I have sent a note to Lt Governors about Mile of Dimes to share information. As i have visited clubs I have shared the excitement and have given them a container to begin. They think it is a fun idea for a great cause so far. Also suggested they discuss with their leadership clubs.

How have you communicated with clubs about the final 3 months of the Eliminate campaign, reactions, plans, progress?

Sent a note again to LT Governors to send out with things to remember to do . congratulated about success to date of Eliminate and don't forget that counts pledges due and can add more. i am not aware of big plans for Eliminate at this time other than continuing to make payment on pledges.





| Trustee Name Michael                                | Coolbaugh Region_6   | <u> </u>                                  | K W CHILLIAN                 |
|---|--|---|------------------------------|
| Lieutenant Governors:                               | Name: Chuck Pirone   | Division: 15                              |                              |
|   | Name: Bill McCabe  | Division: 17                              | _                            |
|   | Name: Phil Weber   | Division: 18                              | _                            |
|   | Name: Jeff Rose  | Division: 18                              | _                            |
| Did you have a CLE?                                 | Y N Date(s) Aug 8th  |   |                              |
| Date of Regional Meeti                              | ng? 11/14/15 Where? Scranton W   | hen did invite go out?                    |                              |
| Which New Clubs are a (Please note date of next mee | ctively being worked on in your Region?<br>eting and potential organizational meeting date with ea   | ach club)                                 |                              |
| Wesley Village - Goal is to                         | Charter by September 30. 2015  |   |                              |
|   |  |   |                              |
| Which clubs are being                               | counseled in your Region, by whom  |   |                              |
| Division 17 - Walt Hov                              | /alley Industrial Park - Jeff Rose. Phil Webe<br>well is in constant contact with all of the clul<br>irone. LTG has been contacting/visiting the | os in the division offering assistance    | e/guidance.<br>ance/guidance |
| Describe other contact                              | and communications with the Formula Tea  | m   |                              |
| I have participated in and assistance with o        | the Formula calls when available. I have be<br>pening the Wesley Village Club in Division  | een in contact with Cathy Szymansk<br>15. | ti for information           |
| Describe communicati                                | ons w/the LTGs in your Region, strengths,  | weaknesses and concerns in each Di        | vision                       |
| 15. Chris Casciano, C                               | with the LTGs of my region has been very go<br>Chris has not visited the clubs in the division<br>for Division 15 has been working with the c    | and hasn't forwarded information to       | o the clubs. Chuck           |
| Are there any Early Le<br>up an event?              | arning events being scheduled in your area   | P Are there strong clubs that should      | be contacted to set          |
|   |  |   |                              |
| How are clubs/SLPs p                                | articipating in Mile of Dimes?   |   |                              |
| I know that the clubs raising money for the         | in the region are aware of the Mile of Dimes program.  | s project but. I'm not aware of how t     | he clubs plan on             |
|   |  |   |                              |

How have you communicated with clubs about the final 3 months of the Eliminate campaign, reactions, plans, progress?

The division LTGs have been keeping the clubs informed and reminding the clubs that the Eliminate Campaign will continue to December 31. 2015





| Trustee Name_Kate Fe  | ryo Region   | VII                               | K |  |  |  |  |
|---|--|-----------------------------------|---|--|--|--|--|
|   | Name: Bonnie Houpt/Karen Sears   | Division: 19                      |   |  |  |  |  |
|   | Name: Joe Wilson   | Division: 21                      | _ |  |  |  |  |
|   | Name: Sarah Zuleuta  | Division: 22                      |   |  |  |  |  |
|   | Name:  | Division:                         |   |  |  |  |  |
| Did you have a CLE?   | ■ Y □ N Date(s) 7/15 and 7/18 -  |                                   |   |  |  |  |  |
| Date of Regional Meeti  | ing? 10/24/15 Where? Journey's Way - Roxbord   | When did invite go out? 9/17/2015 |   |  |  |  |  |
| (Please note date of next me<br>Region VII continues to ag<br>informational meetings. inf<br>been through some name | Which New Clubs are actively being worked on in your Region? (Please note date of next meeting and potential organizational meeting date with each club)  Region VII continues to aggressively pursue new club openings! NW Philly. Norriton Circle are the two most active right now. There have been informational meetings. informal happy hours. email updates, facebook events, and reaching out to community organizations. Norriton Circle has informational meetings, informal happy hours, email updates, facebook events, and reaching out to community organizations. Norriton Circle has been through some name changes which indicates their thoughtful consideration and activity. Most recent meeting was 9/24. It's my understanding that they only need 2 more members to consider an official charter. Northwest Phila had to adjust / postpone their last meeting due to restrictions |                                   |   |  |  |  |  |
| Which clubs are being   | counseled in your Region, by whom  |                                   |   |  |  |  |  |
| Joe Wilson - Hatbord<br>Sarah Zulueta - Keni<br>Bonnie & Karen - Lai<br>Kata - West Chester                         | nett Square. Main Line. Baltimore Pike<br>ndsdale. Boyertown   |                                   |   |  |  |  |  |

Describe other contact and communications with the Formula Team

Strong efforts regarding CLE. The LTGs really work together well in my region. They worked very hard to offer a variety of options in order to reach the greatest number of clubs for leadership education. We offered one session on a weekday evening and one on a Saturday afternoon. In addition, they did a special session for 2 clubs that couldn't make either of the other 2 sessions. I have been trying to support both of the new club openings. Joe has made some good suggestions and been active with helping the Hatboro-Horsham club get through a rough period, I think we need

Describe communications w/the LTGs in your Region, strengths, weaknesses and concerns in each Division

Primary mode of communication seems to be email at this point. Sara is a very strong, organized communicator and seems to have a good pulse on her clubs. Joe as well is strong & has a strength in acting as a club counselor. Both Division 22 and 21 have potential leaders ready to surface. Karen is a life-long Kiwanian who truly believes in the mission and has a genuine desire to do service. I am a bit concerned however that her skills & dedication may not be appreciated by the clubs in her division. In general, a common theme in all 3 divisions is related to falling membership.

Are there any Early Learning events being scheduled in your area? Are there strong clubs that should be contacted to set up an event?

I'm not aware of any significant events related to Early Learning at this time, although many clubs are distributing early learning guides. I'm planning to get in touch with all the clubs in our region who have not yet participated with distribution of the early learning guides & encourage them to do so. In addition, I'll send out the order form indicating the ability for them to be delivered at the Regional Meeting in order to save shipping costs.

How are clubs/SLPs participating in Mile of Dimes?

This initiative is new and just starting to get introduced to the clubs. West Chester & Lansdale have a bank at each meeting encouraging folks to drop in their dimes. We will have a "measuring station" at our Region VII meeting. however I need to work on the details of exactly how that will look. Circle K clubs are willing to support.

How have you communicated with clubs about the final 3 months of the Eliminate campaign, reactions, plans, progress?

Not specifically other than as a re-cap of the District Convention and the status of the campaign. Our plan is for Ethan to attend our Regional meeting to give a real time update of where we are and where we're going. Last minute push to encourage any clubs to make additional pledge or continue to collect on their current pledge.

# Executive Director's Report - October 3, 2015

- 1. Attached is my schedule for the period July 1, 2015 to September 30, 2015. I will be pleased to answer questions about any activity.
- 2. I want to remind everyone that even though we have "The Formula Team", growth, particularly new club building, is the responsibility of all board members. The years where we have had the greatest success with new club building were the years where we had a lot of involvement by the Trustees, Governor, Governor-elect and Executive Director.
- 3. Also, your promotion, early registration and support of our Midwinter Conference, District Convention and other events/fundraisers are really vital. We need all board members to be out front and a cheerleader and active participant in everything.
- 4. While not large on a dollar scale, our fundraising for convention is really rather remarkable. From what I know, no other District in Kiwanis International does this (at least on our scale) and many of them are really struggling with their conventions. Not counting in kind donations, we fundraise over 25% of the convention budget. This allows us to do some things we otherwise could not do, keep costs down for our attendees and keep the convention solidly in the black.
- 5. Based on what I am seeing so far this September, it is my opinion The Formula is working. While I don't believe that we will see a membership gain, I think we will see a loss that is at least half as small as last year and last year was smaller by half than the preceding year. So we are trending in the right direction. However, a loss is still a loss and death by smaller cuts is just a slower death. So we still need to get into the black on membership. I think we will next year barring something completely beyond our control.
- 6. Thank you for what each of you do for Kiwanis and for all your work.

Please feel free to call on me any time for assistance and please feel free to utilize Robin for the same.

Respectfully submitted

Kevin E. Thomas

District Executive Director/Secretary/Treasurer

Aol Calendar.

July 2015

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|                        | What as Albert & American |                     | July 2013                          |                           |                    |                       |  |
|------------------------|---------------------------|---------------------|------------------------------------|---------------------------|--------------------|-----------------------|--|
| 26 Sun<br>Indianapolis | 29 Mon                    | 30 Tue              | 1 Wed                              | 2 Thu                     | 3 Fri<br>Holiday   | 4 Sat                 |  |
| 5<br>off               | 6<br>Vacation             | 7                   | 8                                  | 9<br>12pm Lunch m         | 10<br>12pm Lebano  | 11<br>6pm Penn Hill   |  |
| 12                     | 13                        | 14                  | 15<br>7:30am New C<br>2:30pm Mid P | 16<br>6:30pm Dalmatia     | 17<br>9:30am Bob R | 18<br>Kiwanis Distric |  |
| 19                     | 20<br>9pm Formula         | 21<br>6pm Lewistown | 22<br>Car                          | 23<br>Erie<br>7am Lebanon | 24                 | 25<br>Key Club Boar   |  |
| 26<br>Key Club Boar    | 27                        | 28<br>6pm Baseball  | 29                                 | 30                        | 31                 | 1                     |  |
|                        |                           |                     |                                    |                           | į.                 |                       |  |

Aol Calendar.

August 2015

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| 26 Sun<br>Key Club Boar |                | 6pm Baseball           |                      | 30 Thu                               | 31 Fri            | 1 Sat     |
|-------------------------|----------------|------------------------|----------------------|--------------------------------------|-------------------|-----------|
| 2                       | 3              | 4                      | 5                    |                                      |                   | Office    |
| 9<br>office             | 10             | 11                     | 12<br>District Conve | 13 District Conve                    | 14 District Conve | ε         |
| 16<br>District Conve    | 17             | 18<br>11:30am Carlisle |                      | 20<br>2pm Val Tulli<br>6pm Food Bank | - 21              | 22<br>off |
| 23<br>off               | 24<br>Vacation | 25<br>vacation         | 26<br>vacation       | 27<br>vacation                       | 28<br>vacation    | 29<br>off |
| 30<br>off               | 31             | <b>1</b>               | 2<br>7:30am State    | 3<br>10:30am Mari                    | 4<br>vacation day | 5<br>off  |

Aol Calendar.

September 2015

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| 30          | Sun | 31 Mon           | 1 Tue         | 2 Wed         | 3 Thu        | 4 Fri | 5 Sat         |
|-------------|-----|------------------|---------------|---------------|--------------|-------|---------------|
| off         | Sun | 31 10011         | i ide         |               | 10:30am Mari |       | off           |
|             |     |                  |               |               | le le        |       |               |
|             |     |                  |               | ta<br>L       |              | i     |               |
|             |     |                  |               |               |              |       |               |
|             |     |                  |               |               |              |       |               |
| 6           |     | 7                | 8             | 9             | 10           | 11    | 12            |
| off         |     | Holiday          | 7am Satellite |               | 12pm Lunch w |       |               |
|             |     |                  |               |               | 12pm Kiwanis |       |               |
|             |     | •                |               | :             |              |       |               |
|             |     | <b>!</b> !       |               | :             | 1            |       |               |
| 13          |     | 14               | :<br>-15      | 16            | 17           | 18    | 19            |
| 13          |     | 11am Mid Pen     | 10            | 10            | 6:30pm Lock  |       |               |
|             |     | 1pm ELIC         |               | ē.            | î.           |       |               |
|             |     | 3pm Denita (B    |               |               |              |       |               |
|             |     |                  | í             |               | #<br>        |       |               |
|             |     |                  |               |               |              |       |               |
| 20          |     | 21               | 22            | 23            | 24           | 25    | 26            |
|             |     | 8:30pm Formu     | Nemacolin     | Nemacolin     | 12pm Kiwanis |       | Foundation Bo |
|             |     |                  |               | 6pm Stan Hol  |              | :     |               |
| •           |     |                  |               |               | 1            |       |               |
|             |     |                  |               |               |              | 1     |               |
| 27          |     | 28               | 29            | 30            | 1            | 2     | 3             |
| 27          |     | 6pm Elizabetht   |               | 11:30am Strou | (1)          | NYC   | Kiwanis board |
|             |     | opin Enzaboution |               | 6pm Scranton  |              | Ĭ.    | 4             |
| <u>(</u> () |     |                  |               | 17            | E)           | 1     | i             |
|             |     |                  |               |               |              | u.    |               |
|             |     |                  |               |               |              |       |               |



Robert F. Raub Governor, 2014-2015 602 Rose Petal Lane Mount Joy, PA 17552 STEATHING THE WAY RHEAD
PENNSYLVANIA
2014-2015

September 30, 2015

#### Governor's Report to the District Board

I am honored to present my last report to the District Board as your 2014-2015 District Governor. During the last quarter, I continued to travel around the District visiting clubs, participating in events, and attending meetings across the Kiwanis family. I am honored to represent the Pennsylvania District of Kiwanis at a wide variety of events here at home and outside the district as well.

Most recently, I represented our district last weekend at a Centennial Celebration of Kiwanis International and International President Dr, John Button and his wife, Debbie in Ridgetown, Ontario Canada. Dr. John's home club, the Kiwanis Club of Ridgetown, hosted a celebratory dinner event with almost 200 attendees preceded by the unveiling of a monument with cast historical marker in Ridgetown's Kiwanis Park recognizing Kiwanis' 100<sup>th</sup> year and Dr. John's and Debbie's contribution to the Ridgetown Community and to Kiwanis International. It is events such as this that I'm reminded of the truly international impact of Kiwanis and that the Pennsylvania District should be proud of this international affiliation and our contributions making the world a better place. I am proud that the PA District was represented joining the Western Canada, Ohio, and the Florida Districts at this event.

Additionally, I was pleased to travel with our International Foundation Trustee Ben and the Lancaster Club's President Elect Bill Cater to Swedesboro, New Jersey to participate in their Charter event. The Formula is working not only here at home but in New Jersey and around the world strengthening Kiwanis for the future of our organization.

I attended a Regional Interclub in Lewistown. I also attended a Lebanon Kiwanis Club sponsored Early Childhood Education Symposium at Lebanon Valley College. The Greater Reading Berks County Club hosted a Youth Awards Banquet that I attended as well as the Carlisle Club's commemoration of LeTort Park in Carlisle. All of these events showcased a strong Kiwanis presence in their communities.

District Convention was great. My compliments are extended to the convention committee and to everyone who had a role in planning, organizing, and executing a wonderful DCON. I am especially pleased that because of Eliminate Chair Ethan's initiative, we were honored to have International President John



# Kiwanis

Pennsylvania District / PAKiwanis.org

Robert F. Raub Governor, 2014-2015 602 Rose Petal Lane Mount Joy, PA 17552



Button and his wife, Debbie, attend and participate. The venue was wonderful and the content was meaningful. Thank you to all.

Chartering new SLP club's continue to be a high point for our Kiwanis Year. I proudly represented Pennsylvania Kiwanis presenting a charter to the new Circle K Club at Lock Haven University. Thank you to the members of the Bald Eagle and Nittany Valleys Kiwanis Club for providing the outstanding support and sponsorship to this new Circle K Club.

I experienced great fun and fellowship at various fund raisers such as the Miniature Golf Outing sponsored by the Palmyra Kiwanis Club and at Division 16's night at the Dutch Apple Dinner Theater's presentation of West Side Story. Proceeds from these events benefited the Kiwanis Eliminate project.

Throughout the year, membership growth through the opening of new Kiwanis Clubs and strengthening of existing clubs has been our most important service project. During the last quarter, I helped Club Opener Judy with efforts in Columbia attending two informational meetings and several club opening planning meetings. Through my personal involvement in the effort, I realize that new club opening is an incredibly difficult endeavor. I admire club openers for their tenacity and drive to keep the effort going despite the ever present discouragement. While I am pleased to report continued and sustained growth throughout the year, I am concerned that the opening of new clubs within the district has fallen behind the expectations for our Formula team. However, special thanks goes to Lt Governor Sarah with her teams opening of the new Kennett Square Club and to Trustee Mike for his original vision and subsequent opening of the Wesley Village Kiwanis Club. These two clubs represent a great start toward a much stronger PA Kiwanis. Governor elect Jen's commitment to opening a new club in East Norriton Township may still become realized yet this year. Certainly this effort will move us toward a bright future with a new club in this community in the near future.

Additional thanks goes to District Formula Chair Cathy for her idea of a membership contest to encourage clubs to enter those new members late in our Kiwanis year. This contest has clearly resulted in a larger number of new members being added in the critical last months of the Kiwanis year that will undoubtedly soften the blow of the expected September membership drops that occur each year. I remain very cautiously optimistic that the district may have positive growth for the year. However, should we show a net loss, for the year, the numbers of members lost should show a definite start of a return to positive growth within the district that must continue. I look forward to supporting the Formula team as we continue to grow and strengthen clubs in the future.



# Kiwanis

Pennsylvania District / PAKiwanis.org

Robert F. Raub Governor, 2014-2015 602 Rose Petal Lane Mount Joy, PA 17552



Special recognition must be extended to District Eliminate Chair Ethan for his untiring and effective support of the Eliminate project. It is clear that the Pennsylvania District will achieve contributions in excess of \$1.2 million by the end of the calendar year. Thank you Ethan for saying focused on the project saving lives of mothers and their future children....

Our challenge for the future remains growth, our most important service project. Without more energetic and enthusiastic members with willing service hands, our organization and our communities will suffer. Let's all stay focused on growth and service. I look forward to supporting Governor Jen and her leadership team in making a big difference in Pennsylvania and the world

Thank you for all the support given to me by the Board and District officials over the past year. My experiences as District Governor are truly a highlight of my Kiwanis experience and your support will long be appreciated. Let's keep "steaming the way ahead" to a larger and stronger Kiwanis for Pennsylvania children.

Respectfully submitted,

Signed

Bob Raub, Governor 2014 – 2015 Pennsylvania District of Kiwanis





# Kiwanis

Pennsylvania District



Jennifer A. Vare Governor 2015-2016 115 W 11th Ave Apt 1 Conshohocken, PA 19428

> October 3, 2015 Board Meeting Governor Report to the Board

I am honored to have been elected as the Pennsylvania District of Kiwanis Governor at the 98th Annual District Convention in Erie.

Since the last board meeting, I have been actively involved in numerous phone calls, emails and meetings with district and international leadership to continue preparing for the 2015-2016 year. I look forward to working closely with the Board of Directors, Lieutenant Governor Team and the District membership to accomplish each of the goals of the District.

As one administrative year was coming to a close all aspects of the District and my involvement intensified! It was exciting to see how things are coming along and planning for the next administrative year while continuing to support the goals of the current administration.

#### Formula and District Growth

- Participated in the District and North America Region 1 Formula conference calls
- Shared with the Formula team the District Goals of 800 new members and 10 new clubs by September 30, 2016
- Strategically planned and outlined with the support of Region 7 Formula team, Trustee Kate and all LTGs a full New Club Opening Event list to present to Formula Chair Cathy Szymanski for her proposal to Kiwanis International to be considered an International New Club Opening Event site for April, 2016 in conjunction with other Districts
- I will be attending the International New Club Opening Event in Seattle Oct 18-21st to learn more about what could happen in April, strengthen my own club opening skills and help open clubs
- Active New Club Opening
  - East Norriton: 1 new member attended District Convention and brought her daughter who was then inspired to also join. The club as of 9/24/15 has 13 members, hopefully before the board meeting their charter paper work will be submitted
  - Central Bucks: Discussions have begun about how we best restart the Warrington efforts, call in Central Bucks and support the 3 stranded Key Clubs
- Active Club Counseling
  - Lehigh Valley Industrial Park (LVIP), Division 18: worked closely with the current and incoming LTGs, Trustee Mike Coolbaugh and district leadership to write letters of encouragement to the club to continue their membership and work on a plan with the Formula Team to strengthen the club in the year ahead. I initiated conversations between the club President and Trustee Keith Smith. Trustee Keith provided the club with a real life story on how one club changed over time to a great strength. This was a good lesson for me as clubs do not want to just be counseled they want to know it is working. As we prepare to talk to more clubs about club counseling we need to share stories of success. That helps a club know it can and does work.

- I continue to work closely with Formula Chair Cathy to determine how we will accomplish the goals of 2015-16. Discussions have taken place about club counselors, new club opening and the PA Formula Team. I feel that it is important that we not only make sure the team is working effectively towards the common goal, but we stay motivated through communication.
- The offer continues if there is a club, Division or Region that needs my assistance in membership efforts I will make every effort to attend or be of assistance via phone call or email.

#### Early Learning

- Attended the Early Childhood Development Symposium sponsored by the Kiwanis
  Clubs in Lebanon County which partnered with the Lebanon Valley Chamber of
  Commerce and other organizations in Lebanon County to learn more about Early
  Childhood development, but also to observe how these happen in communities and be
  able to share their success across the District
- Attended the Early Learning Summit at District Convention.
- Worked with Emily Reed, Sarah Zulueta, Ben Osterhout, and Kevin Thomas to create a new logo for the Early Learning Fund, seen below
- Launched the Mile of Dimes campaign at District Convention, continue to prompt and
  push membership to collect 1 foot of dimes with the ultimate goal to raise just under
  \$9000 for the Early Learning Fund. Continue to see a positive increase of "likes" on the
  Mile of Dimes Facebook page which can be viewed as a website by even nonFacebook
  members at facebook.com/mileofdimes

#### District Finances

- After the successful completion of the Super Raffle 2015, I hope to begin the process for Super Raffle 2016
- Look forward to potentially planning District Holiday Party 2015
- Worked with Kevin Thomas to see that the District Shirts continue to be sold
- Appointed Trustees Keith, Mike and Bill to be on a Budget and Financial Review committee with Kevin and I.

#### Other comments, events and information

- Enthused by the projects our SLP has chosen to focus on during the 2015-2016 year and look forward to sharing their messages and goals within our District. I hope that our Kiwanis Club's will help the respective organizations in achieving all of their goals
  - o Key Club's Youth Service Youth (YSY) is Early Learning
  - Circle K's District Service Project (DSP) is Serve Today, Cure Tomorrow which will focus on all forms of Cancer
- Planning with the SLP Admins and Kevin to have a fall SLP Admin Conference in Pennsylvania
- Continue to prompt all clubs and Divisions to pledge and contribute to Eliminate as I communicate and visit with them
- Participate in monthly calls with Sue Petrisin, 2015-2016 International President and North America Region 1 Governor Designates
- Actively seeking candidates for the 2 vacant Lieutenant Governor and 1 Trustee Position, I have exhausted all names that have been given to me or people that I am aware of that would be excellent for the District, Divisions and Regions in which they will serve. Communication will be sent to all club members in those areas to stress the importance of these positions.
- Worked with Brett Cuttright, new Keystone Kiwanian Editor to discuss what the new Keystone Kiwanian will look like and types of articles it will contain

- Working closely with incoming Alumni Chair Heather to develop strategies for a strong alumni presence in PA
- Worked with the Foundation Nominating Committee to secure 8 candidates for the election August, 2015
- Continued to work in conjunction with Past Governor Bob, Executive Director Kevin and Master Trainer Dennis to secure and certify educators in each Region
- Completed LTG Education with LTG Div 13S George Marguglio at District Convention with Area Director Lanton Lee
- Div 10 LTG Kevin Fondelier is the only LTG without complete education, Kevin Thomas and I are working to secure makeup training with him
- Planned and secured some of the workshops for the convention. Difficulties did arise
  due to time constraints and new agenda structures, but in the end most forums received
  strong reviews. Attended District Convention in Erie
- Visited Doubletree Lancaster to tour and view the potential site for District Convention 2017 to be able to give my opinion in comparison with Doubletree Greentree Pittsburgh
- Developed the list of attendees as structured by Kiwanis International for KI's I-Plan 100
   Pilot Weekend USA 1 +ECC, December 11-12, 2015
- Visited Nemacolin Woodlands, the site for Midwinter 2016. Plans, decisions and agendas will be worked through in the coming weeks with Kevin Thomas and then brought to the board for approval. I have all positive things to say about the site and believe that we will get rave reviews. If you have NEW forum ideas or ideas for a great inexpensive speaker please let me know.
- Attended the Emmaus Club's mini golf outing which was a phenomenal success. Their idea should be shared across the district.
- Communicated with the LTGs and Trustees about the needs of some of our chairs and Administrators to help find Regional committee chairs or administrators for their organization.
- LTG Sarah Zulueta continues to be an asset with her technological skills and marketing
  eye. I know Kevin utilized her at District Convention, other LTGs have asked her for
  support with their flyers, Dennis Bouchard used her support to revamp his education
  table and handouts at Convention and I lean on her for many different flyers, logos and
  editing skills. Her eye and attention to detail does not go unnoticed.
- Between the Board meeting and this report I will have visited with the Dillsburg and Stroudsburg Clubs for their annual installation of officers and a Scranton 2016 Convention meeting

Respectfully Submitted,

Jen Vare Governor 2015-2016





### RECOMMENDATIONS FOR 2015-16 DISTRICT ACCOUNTING FIRM AND DEPOSITORY (BANK)

- 1. It is recommended that the firm of Fitzpatrick and Czerwonka, CPA's be appointed the District accounting firm for 2015-16.
- 2. It is recommended that Mid Penn Bank be the District's depository for 2015-16.

Respectfully submitted,

Revin E. Thomas

**District Executive Director** 

### **Candidates for Trustee**

Region II - John Mazurowski

Region VI – Mike Coolbaugh, Wyoming Area Bill McCabe, Poconos Daybreak

Region VII – As of 11:42 AM on September 29, 2015, no announced candidates

### 2016-17 LT. GOVERNORS

| DIVISION 1   | DIVISION 2                                     | <b>DIVISION 4</b>                                  |
|--------------|--|--|
| DIVISION 5   | DIVISION 6                                     | DIVISION 8   |
| DIVISION 10  | DIVISION 11E                                   | DIVISION 11W                                       |
| DIVISION 12N | DIVISION 12S Jean Dow (Buffalo Valley AM)      | DIVISION 13N                                       |
| DIVISION 13S | DIVISION 14                                    | DIVISION 15  |
| DIVISION 16  | DIVISION 17<br>Loriann Mulvey<br>(Stroudsburg) | DIVISION 18  |
| DIVISION 19  | DIVISION 21                                    | DIVISION 22<br>Lillian Mateja<br>(Upper Main Line) |

### **2015 District Kiwanis Convention Evaluations**

| Housing Accommodations   |   | Total Respondents | Average Score  |                              |
|--|---|-------------------|--|------------------------------|
| Early Learning Summit Breakfast         81         3.13         the food and food service only Kiwanis Heroes & SUP Luncheon         91         3.59         Programming is evaluated later Foundation Recakfast         76         4.06           Lunch & Chat with John Button         33         3.80         Governor's Banquet         94         4.28           Farewell Breakfast         61         4.43         4.25         4.25           Lenge Scale Service Project         12         4.82         4.25           Welcome Picnic Presque Isle         87         4.30         4.25           Welcome Picnic Presque Isle         87         4.30         4.25           Reception Hosted by Bob & Judy Raub         68         4.31         4.25           Reception Hosted by Bob & Judy Raub         68         4.31         4.25           Reception Hosted by Bob & Judy Raub         68         4.31         4.25           Reception Hosted by Bob & Judy Raub         68         4.31         4.25           Reception Hosted by Bob & Judy Raub         68         4.31         4.32           It any Learning Breakfast Summit         81         4.32         4.33           It any Learning Breakfast Summit         81         4.32         4.81           Formula Tiesem Meeting <td>Housing Accommodations</td> <td>79</td> <td>4.47</td> <td><b>3</b></td>  | Housing Accommodations                                | 79                | 4.47   | <b>3</b>                     |
| Early Learning Summit Breakfast Kwanis Heroes & SLP Luncheon 91 3.59 Programming is evaluated later Foundation Breakfast 76 4.06 Lunch & Chat with John Button 33 3.80 Governor's Banquet 94 4.28 Farewell Breakfast 61 4.43 Lunch & Chat with John Button 133 3.80 Governor's Banquet 12 4.52 Lt. Governor Make-Up Training 3 4.25 Welcome Picnic Presque Isle 87 4.30 Past Governor's Meeting 3 4.25 Welcome Picnic Presque Isle 87 4.50 Reception Hosted by Bob & Judy Raub 88 4.31 Early Learning Breakfast Summit 81 4.32 Early Learning Early Learning Breakfast Summit 81 4.32 Early Learning Early Learning Breakfast Summit 81 4.32 Early Learning Meeting 82 4.03 Elliminate: The Countdown 10 3.90 Elliminate: The Countdown 10 3.90 Elliminate: The Countdown 10 4.32 Elliminate: The Countdown 10 4.32 Elliminate: The Countdown 11 4.61  **bit Leadership Education - Fresident 12 4.84 Early Learning Summit Breakfast 12 4.67 Elliminate: The Countdown 13 4.33 Early Learning Summit Breakfast 14 4.61  **bit Leadership Education - Fresident 15 1.62 Elliminate: The Countdown 16 4.53 Early Learning Walk 9 3.56 Eoneral Interest Forum - Lighthouses of Erie 8 3.94  Wine and Brewey Tours & Dinners 16 3.94  Wine and Brewey Tours & Dinners 17 4.58  Outh Scholinistrative Reminders 18 4.63  Club Administrative Reminders 19 4.63  Early Learning Walk 9 3.56 Early Learning 10 4.40 Early Learning Walk 10 4.41 Early Learning Walk 10 4.45 Early Learning Walk 10 4 | Welcome Picnic at Presque Isle                        | 90                | 4.04   | Note: These seven areas rate |
| Kiwanis Heroes & SJP Luncheon         91         3.59         Programming is evaluated later Foundation Bereakfasts         76         4.06           Lunch & Chat with John Button         33         3.80         Governor's Banquet         94         4.78           Farrewell Breakfast         61         4.43         4.28         Lere Scale Service Project         12         4.82           L. Governor Make-Up Training         3         4.25         4.30         Past Governor's Meeting         2         4.50         Reception Hosted by Bob & Judy Raub         68         4.31         A.32         Past Governor's Meeting Berakfast Summit         81         4.32         A.32         A.33         A.32         A.33         A.32         A.33         A.33         A.32         A.33         A.33         A.32         A.33   | Early Learning Summit Breakfast                       | 81                |  |                              |
| Foundation Breakfast   | Kiwanis Heroes & SLP Luncheon                         | 91                |  | •                            |
| Governor's Banquet         94         4.28           Farewell Breakfast         61         4.43           Large Scale Service Project         12         4.82           Lt. Governor Make-Up Training         3         4.25           Welcome Picnic Presque Isie         87         4.30           Past Governor's Meeting         2         4.50           Reception Hosted by Bob & Judy Raub         68         4.31           Early Learning Berakfast Summit         81         4.32           2014-15, 2015-16 Lt. Governors Meeting         34         3.98           Orientation For First Time Attendees         7         4.25           Formula Team Meeting         23         4.03           Elliminate: The Countdown         10         3.90           Your Foundations at Work         21         4.11           Fun 10: Managing Volunteer Stress         24         4.84           General Interest ForumHistory of Erie         11         3.29           Formula: Love it, Share it, Live it         11         4.61           "th Leadership EducationPresident         12         3.84           b Leadership EducationSecretary         5         4.25           Formula: Love it, Share it, Live it         11         4.6   | Foundation Breakfast                                  | 76                |  |                              |
| Farewell Breakfast   | Lunch & Chat with John Button                         | 33                | 3.80   |                              |
| Large Scale Service Project  1.1   | Governor's Banquet                                    | 94                | 4.28   |                              |
| tt. Covernor Make-Up Training         3         4.25           Welcome Picnic Presque Isle         87         4.30           Past Governor's Meeting         2         4.50           Reception Hosted by Bob & Judy Raub         68         4.31           Early Learning Breakfast Summit         81         4.32           2014-15, 2015-16 Lt. Governors Meeting         34         3.98           Orientation for First Time Attendees         7         4.25           Formula Team Meeting         23         4.03           Eliminate: The Countdown         10         3.90           Your Foundations at Work         21         4.11           Fun 101: Managing Volunteer Stress         24         4.84           General Interest Forum - History of Erie         11         3.29           Formula: Love It, Share it, Live It         11         4.61           "in Leadership Education - President         12         3.84           b Leadership Education - Secretary         5         4.25           Fun 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wile and Brewery Tours & Dinners         50         4.53           Meet the Candidates   | Farewell Breakfast                                    | 61                | 4.43   |                              |
| Welcome Picnic Presque Isle         87         4,30           Past Governor's Meeting         2         4,50           Reception Hosted by Bob & Judy Raub         68         4,31           Early Learning Breakfast Summit         81         4,32           2014-15, 2015-16 Lt. Governors Meeting         34         3,98           Orientation for First Time Attendees         7         4,25           Formula Team Meeting         23         4,03           Eliminate: The Countdown         10         3,90           Your Foundations at Work         21         4,11           Fun 101: Managing Volunteer Stress         24         4,84           General Interest Forum - History of Erie         11         3,29           Formula: Love It, Share it, Live It         11         4,61           "the Leadership Education - President         12         3,84           b Leadership Education - Secretary         5         4,25           Fun 101: Managing Volunteer Stress         12         4,67           General Interest Forum - Lighthouses of Erie         8         3,94           Wine and Brewery Tours & Dinners         50         4,53           Meet the Candidates         30         4,17           Early Learning Walk         9   | Large Scale Service Project                           | 12                | 4.82   | 2                            |
| Past Governor's Meeting         2         4.50           Reception Hosted by Bob & Judy Raub         68         4.31           Early Learning Reakfast Summit         81         4.32           2014-15, 2015-16 Lt. Governors Meeting         34         3.98           Orientation for First Time Attendees         7         4.25           Formula Team Meeting         23         4.03           Eliminate: The Countdown         10         3.90           Your Foundations at Work         21         4.11           Fun 101: Managing Volunteer Stress         24         4.84           General Interest Forum - History of Erie         11         3.29           Formula: Love it, Share it, Live it         11         4.61           "b Leadership Education - President         12         3.84           b Leadership Education - Secretary         5         4.25           Fun 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wine and Brewery Tours & Dinners         50         4.53           Meet the Candidates         3         4.17           Bike Ride for Early Learning         3         4.33           Barly Learning Walk         9 <td>Lt. Governor Make-Up Training</td> <td>3</td> <td>4.25</td> <td></td>   | Lt. Governor Make-Up Training                         | 3                 | 4.25   |                              |
| Reception Hosted by Bob & Judy Raub         68         4,33           Early Learning Breakfast Summit         81         4,32           2014-15, 2015-16 Lt. Governors Meeting         34         3,98           Orientation for First Time Attendees         7         4,25           Formula Team Meeting         23         4,03           Eliminate: The Countidown         10         3,90           Your Foundations at Work         21         4,11           Fun 101: Managing Volunteer Stress         24         4,84           General Interest Forum - History of Erie         11         3,29           Formula: Love it, Share it, Live it         11         4,61           "ble adership Education - President         12         3,84           ble Leadership Education - President         12         3,84           ble dearship Education - President         12         4,67           General Interest Forum - Lighthouses of Erie         8         3,94           Wine and Brewery Tours & Dinners         50         4,53           Wine and Brewery Tours & Dinners         50         4,53           Bike Ride for Early Learning         3         4,33           Early Learning Walk         9         3,56           Foundation Breakfast   | Welcome Picnic Presque Isle                           | 87                | 4.30   |                              |
| Early Learning Breakfast Summit         81         4,32           2014-15, 2015-16 Lt. Governors Meeting         34         3,98           Orientation for First Time Attendees         7         4,25           Formula Team Meeting         23         4,03           Eliminare: The Countdown         10         3,90           Your Foundations at Work         21         4,11           Fun 101: Managing Volunteer Stress         24         4,84           General Interest Forum - History of Erie         11         3,29           Formula: Love it, Share it, Live it         11         4,61           "bl Leadership Education - Persident         12         3,84           b Leadership Education - Secretary         5         4,25           Fun 102: Managing Volunteer Stress         12         4,67           General Interest Forum - Lighthouses of Erie         8         3,94           Wine and Brewery Tours & Dinners         50         4,53           Meet the Candidates         30         4,17           Early Learning Walk         9         3,56           Foundation Breakfast         40         4,38           10 Ways to Make Your Meetigns Fun         28         4,63           Club Administrative Reminders         17 <td>Past Governor's Meeting</td> <td>2</td> <td>4.50</td> <td></td>  | Past Governor's Meeting                               | 2                 | 4.50   |                              |
| 2014-15, 2015-16 Lt. Governors Meeting         34         3.98           Orientation for First Time Attendees         7         4.25           Formula Team Meeting         23         4.03           Elliminate: The Countdown         10         3.90           Your Foundations at Work         21         4.11           Fun 101: Managing Volunteer Stress         24         4.84           General Interest Forum - History of Erie         11         3.29           Formula: Love It, Share it, Live it         11         4.61           "ib Leadership Education - President         12         3.84           b Leadership Education - Secretary         5         4.25           Fun 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wine and Brewery Tours & Dinners         50         4.53           Meet the Candidates         30         4.17           Elike Ride for Early Learning         3         4.33           Early Learning Walk         9         3.56           Foundation Breakfast         40         4.38           10 Ways to Make Your Meetigns Fun         28         4.63           Club Administrative Reminders         17  | Reception Hosted by Bob & Judy Raub                   | 68                | 4.31   |                              |
| Orientation for First Time Attendees         7         4.25           Formula Team Meeting         23         4.03           Eliminate: The Countdown         10         3.90           Your Foundations at Work         21         4.11           Fun 101: Managing Volunteer Stress         24         4.84           General Interest Forum - History of Erie         11         3.29           Formula: Love it, Share it, Live it         11         4.61           ""b Leadership Education - Secretary         5         4.25           b Leadership Education - Secretary         5         4.25           In 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wine and Brewery Tours & Dinners         50         4.53           Meet the Candidates         30         4.17           Bike Ride for Early Learning         3         4.33           Early Learning Walk         9         3.56           Foundation Breakfast         40         4.38           10 Ways to Make Your Meetigns Fun         28         4.63           Club Administrative Reminders         17         4.58           Our Service Leadership Programs         16 <t< td=""><td>Early Learning Breakfast Summit</td><td>81</td><td>4.32</td><td>1</td></t<>   | Early Learning Breakfast Summit                       | 81                | 4.32   | 1                            |
| Formula Team Meeting   | 2014-15, 2015-16 Lt. Governors Meeting                | 34                | 3.98   |                              |
| Eliminate: The Countdown 10 3.90 Your Foundations at Work 21 4.11 Formula: Iowe it, Share it, Live it 11 4.61 "the Leadership Education - President 12 3.84 Leadership Education - President 12 3.84 b Leadership Education - President 12 3.84 b Leadership Education - Secretary 5 4.25 Fun 101: Managing Volunteer Stress 12 4.67 General Interest Forum - Lighthouses of Erie 8 3.94 Wine and Brewery Tours & Dinners 50 4.53 Moet the Candidates 30 4.17 Bike Ride for Early Learning 3 4.33 Early Learning Walk 9 3.56 Foundation Breakfast 40 4.38 10 Ways to Make Your Meetigns Fun 28 4.63 Club Administrative Reminders 17 4.58 Our Service Leadership Programs 16 3.94 Fun 101: Managing Volunteer Stress 20 4.65 General Interest Forum - Erie Maritime Museum 12 4.32 Membership Ideas for Clubs 18 4.44 Early Learning/YCPO 14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 13 4.77 General Interest Forum - Erie Maritime Museum 5 3.99 Lunch & Chat with President Button & Trustee Riley 7 5.00 General Business Session 89 3.98 General Installation 98 3.98 Governor's Banquet and Installation 98 3.94 Farewell Session 74 4.35  Farewell Session 74 4.35  | Orientation for First Time Attendees                  | 7                 | 4.25   |                              |
| Eliminate: The Countdown Your Foundations at Work 121 4.11 Fun 101: Managing Volunteer Stress 24 4.84 General Interest Forum - History of Erie 11 3.29 Formula: Love it, Share it, Live it 11 4.51 "ib Leadership Education - President 12 3.84 Ib Leadership Education - President 13 4.25 Fun 101: Managing Volunteer Stress 12 4.67 General Interest Forum - Lighthouses of Erie 8 3.94 Wine and Brewery Tours & Dinners 50 4.53 Wine and Brewery Tours & Dinners 50 4.53 Bike Ride for Early Learning 8 3 4.33 Early Learning Walk 9 3.56 Foundation Breakfast 40 4.38 10 Ways to Make Your Meetigns Fun 10 Ways to Make Your Meetigns Fun 10 Way sto Make Your Meetigns Fun 10 Ways to Make Your Meetigns Fun 12 4.58 Our Service Leadership Programs 16 3.94 Fun 101: Managing Volunteer Stress 20 4.65 General Interest Forum - Erie Maritime Museum 12 4.32 Membership Ideas for Clubs 18 4.44 Early Learning/YCPO 14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 13 4.77 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley 7 5.00 General Business Session 89 3.98 General Business Session 98 3.98 Governor's Banquet and Installation 98 4.03 Farewell Session 74 4.55  | Formula Team Meeting                                  | 23                | 4.03   |                              |
| Your Foundations at Work         21         4.11           Fun 101: Managing Volunteer Stress         24         4.84           General Interest Forum - History of Erie         11         3.29           Formula: Love it, Share it, Live it         11         4.61           "ib Leadership Education - President         12         3.84           .b Leadership Education - Secretary         5         4.25           Fun 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wine and Brewery Tours & Dinners         50         4.53           Meet the Candidates         30         4.17           Bike Ride for Early Learning         3         4.33           Early Learning Walk         9         3.56           Foundation Breakfast         40         4.38           10 Ways to Make Your Meetigns Fun         28         4.63           Club Administrative Reminders         17         4.58           Our Service Leadership Programs         16         3.94           Fun 101: Managing Volunteer Stress         20         4.65           General Interest Forum - Erie Maritime Museum         12         4.32           Membership Ideas for Clubs   | Eliminate: The Countdown                              |                   |  |                              |
| Fun 101: Managing Volunteer Stress General Interest Forum - History of Erie 11 3.29 Formula: Love it, Share it, Live it 11 4.61 ""ib Leadership Education - President 12 3.84 b Leadership Education - Secretary 5 4.25 Fun 101: Managing Volunteer Stress 12 4.67 General Interest Forum - Lighthouses of Erie 8 3.94 Wine and Brewery Tours & Dinners 50 4.53 Meet the Candidates 30 4.17 Bike Ride for Early Learning 3 4.33 Early Learning Walk 9 3.56 Foundation Breakfast 10 Ways to Make Your Meetigns Fun 10 Ways to Make Your Meetigns Fun 10 Ways to Make Your Meetigns Fun 11 101: Managing Volunteer Stress 20 4.65 General Interest Forum - Erie Maritime Museum 12 4.32 Membership Ideas for Clubs 18 4.44 Early Learning/YCPO 14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 30 4.57 General Interest Forum - Erie Maritime Museum 5 3.92 Lunch & Chat with President Button & Trustee Riley 7 5.00 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley 98 3.98 Governor's Meeting 60 29 3.54 Farewell Session 74 4.35  Al Estekestee   | Your Foundations at Work                              |                   |  |                              |
| General Interest Forum - History of Erie         11         3.29           Formula: Love it, Share it, Live it         11         4.61           "i'b Leadership Education - President         12         3.84           b Leadership Education - Secretary         5         4.25           Fun 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wine and Brewery Tours & Dinners         50         4.53           Wine and Brewery Tours & Dinners         30         4.17           Bike Ride for Early Learning         3         4.33           Early Learning Walk         9         3.56           Foundation Breakfast         40         4.38           10 Ways to Make Your Meetigns Fun         28         4.63           Club Administrative Reminders         17         4.58           Our Service Leadership Programs         16         3.94           Fun 101: Managing Volunteer Stress         20         4.65           General Interest Forum - Eric Maritime Museum         12         4.32           Membership Ideas for Clubs         18         4.44           Early Learning/VCPO         14         4.65           Youth Protection Policy & Guideli  | Fun 101: Managing Volunteer Stress                    | 24                |  |                              |
| "rib Leadership Education - President         12         3.84           b Leadership Education - Secretary         5         4.25           Fun 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wine and Brewery Tours & Dinners         50         4.53           Meet the Candidates         30         4.17           Bike Ride for Early Learning         3         4.33           Early Learning Walk         9         3.56           Foundation Breakfast         40         4.38           10 Ways to Make Your Meetigns Fun         28         4.63           Club Administrative Reminders         17         4.58           Our Service Leadership Programs         16         3.94           Fun 101: Managing Volunteer Stress         20         4.65           General Interest Forum - Eric Maritime Museum         12         4.32           Membership Ideas for Clubs         18         4.44           Early Learning/YCPO         14         4.65           Youth Protection Policy & Guidelines         20         4.40           Fun 101: Managing Volunteer Stress         13         4.77           General Interest Forum         5   | General Interest Forum - History of Erie              | 11                |  |                              |
| "rib Leadership Education - President         12         3.84           b Leadership Education - Secretary         5         4.25           Fun 101: Managing Volunteer Stress         12         4.67           General Interest Forum - Lighthouses of Erie         8         3.94           Wine and Brewery Tours & Dinners         50         4.53           Meet the Candidates         30         4.17           Bike Ride for Early Learning         3         4.33           Early Learning Walk         9         3.56           Foundation Breakfast         40         4.38           10 Ways to Make Your Meetigns Fun         28         4.63           Club Administrative Reminders         17         4.58           Our Service Leadership Programs         16         3.94           Fun 101: Managing Volunteer Stress         20         4.65           General Interest Forum - Eric Maritime Museum         12         4.32           Membership Ideas for Clubs         18         4.44           Early Learning/YCPO         14         4.65           Youth Protection Policy & Guidelines         20         4.40           Fun 101: Managing Volunteer Stress         13         4.77           General Interest Forum         5   | Formula: Love it, Share it, Live it                   | 11                | 4 61   |                              |
| Deadership Education - Secretary   5   |   |                   |  |                              |
| Fun 101: Managing Volunteer Stress General Interest Forum - Lighthouses of Erie 8 3.94 Wine and Brewery Tours & Dinners 50 4.53 Meet the Candidates 30 4.17  Bike Ride for Early Learning 3 4.33 Early Learning Walk Foundation Breakfast 40 4.38 10 Ways to Make Your Meetigns Fun 28 4.63 Club Administrative Reminders 17 4.58 Our Service Leadership Programs 16 3.94 Fun 101: Managing Volunteer Stress General Interest Forum - Erie Maritime Museum 12 4.32  Membership Ideas for Clubs 18 4.44 Early Learning/YCPO 14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 13 4.77 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley 7 5.00 General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare Farewell Session 74 4.35   |   |                   |  |                              |
| General Interest Forum - Lighthouses of Erie       8       3.94         Wine and Brewery Tours & Dinners       50       4.53         Meet the Candidates       30       4.17         Bike Ride for Early Learning       3       4.33         Early Learning Walk       9       3.56         Foundation Breakfast       40       4.38         10 Ways to Make Your Meetigns Fun       28       4.63         Club Administrative Reminders       17       4.58         Our Service Leadership Programs       16       3.94         Fun 101: Managing Volunteer Stress       20       4.65         General Interest Forum - Erie Maritime Museum       12       4.32         Membership Ideas for Clubs       18       4.44         Early Learning/YCPO       14       4.65         Youth Protection Policy & Guidelines       20       4.40         Fun 101: Managing Volunteer Stress       13       4.77         General Interest Forum       5       3.92         Lunch & Chat with President Button & Trustee Riley       32       4.45         Past Lt. Governor's Meeting       7       5.00         General Business Session       89       3.98         Governor's Banquet and Installation       98   |   |                   |  |                              |
| Meet the Candidates  Bike Ride for Early Learning  3 4.33  Early Learning Walk  9 3.56  Foundation Breakfast  40 4.38  10 Ways to Make Your Meetigns Fun  28 4.63  Club Administrative Reminders  17 4.58  Our Service Leadership Programs  16 3.94  Fun 101: Managing Volunteer Stress  20 4.65  General Interest Forum - Erie Maritime Museum  12 4.32  Membership Ideas for Clubs  Early Learning/VCPO  14 4.65  Youth Protection Policy & Guidelines  20 4.40  Fun 101: Managing Volunteer Stress  13 4.77  General Interest Forum  5 3.92  Lunch & Chat with President Button & Trustee Riley  Past Lt. Governor's Meeting  6 7 5.00  General Business Session  89 3.98  Governor's Banquet and Installation  6 Governor's Banquet and Installation  6 Governor's Banquet Dessert Reception Hosted by J Vare  76 3.54  Farewell Session  74 4.35  | General Interest Forum - Lighthouses of Erie          | 8                 |  |                              |
| Meet the Candidates  Bike Ride for Early Learning  3 4.33  Early Learning Walk  9 3.56  Foundation Breakfast  40 4.38  10 Ways to Make Your Meetigns Fun  28 4.63  Club Administrative Reminders  17 4.58  Our Service Leadership Programs  16 3.94  Fun 101: Managing Volunteer Stress  20 4.65  General Interest Forum - Erie Maritime Museum  12 4.32  Membership Ideas for Clubs  Early Learning/VCPO  14 4.65  Youth Protection Policy & Guidelines  20 4.40  Fun 101: Managing Volunteer Stress  13 4.77  General Interest Forum  5 3.92  Lunch & Chat with President Button & Trustee Riley  Past Lt. Governor's Meeting  6 7 5.00  General Business Session  89 3.98  Governor's Banquet and Installation  6 Governor's Banquet and Installation  6 Governor's Banquet Dessert Reception Hosted by J Vare  76 3.54  Farewell Session  74 4.35  | Wine and Brewery Tours & Dinners                      | 50                | 4.53   |                              |
| Bike Ride for Early Learning       3       4.33         Early Learning Walk       9       3.56         Foundation Breakfast       40       4.38         10 Ways to Make Your Meetigns Fun       28       4.63         Club Administrative Reminders       17       4.58         Our Service Leadership Programs       16       3.94         Fun 101: Managing Volunteer Stress       20       4.65         General Interest Forum - Erie Maritime Museum       12       4.32         Membership Ideas for Clubs       18       4.44         Early Learning/YCPO       14       4.65         Youth Protection Policy & Guidelines       20       4.40         Fun 101: Managing Volunteer Stress       13       4.77         General Interest Forum       5       3.92         Lunch & Chat with President Button & Trustee Riley       32       4.45         Past Lt. Governor's Meeting       7       5.00         General Business Session       89       3.98         Governor's Banquet and Installation       98       4.03         Governor's Banquet Dessert Reception Hosted by J Vare       76       3.54         Farewell Session       74       4.35  | Meet the Candidates                                   |                   |  |                              |
| Early Learning Walk 9 3.56 Foundation Breakfast 40 4.38 10 Ways to Make Your Meetigns Fun 28 4.63 Club Administrative Reminders 17 4.58 Our Service Leadership Programs 16 3.94 Fun 101: Managing Volunteer Stress 20 4.65 General Interest Forum - Frie Maritime Museum 12 4.32 Membership Ideas for Clubs 18 4.44 Early Learning/YCPO 14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 13 4.77 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley 7 5.00 General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35  | Bike Ride for Early Learning                          | 3                 |  |                              |
| Foundation Breakfast  40 4.38  10 Ways to Make Your Meetigns Fun  28 4.63  Club Administrative Reminders  17 4.58  Our Service Leadership Programs  16 3.94  Fun 101: Managing Volunteer Stress  20 4.65  General Interest Forum - Erie Maritime Museum  12 4.32  Membership Ideas for Clubs  18 4.44  Early Learning/YCPO  14 4.65  Youth Protection Policy & Guidelines  20 4.40  Fun 101: Managing Volunteer Stress  13 4.77  General Interest Forum  5 3.92  Lunch & Chat with President Button & Trustee Riley  Past Lt. Governor's Meeting  7 5.00  General Business Session  89 3.98  Governor's Banquet and Installation  Governor's Banquet Dessert Reception Hosted by J Vare  Farewell Session  74 4.35   |   |                   |  |                              |
| 10 Ways to Make Your Meetigns Fun  28 4.63 Club Administrative Reminders 17 4.58 Our Service Leadership Programs 16 3.94 Fun 101: Managing Volunteer Stress 20 4.65 General Interest Forum - Erie Maritime Museum 12 4.32 Membership Ideas for Clubs 18 4.44 Early Learning/YCPO 14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 13 4.77 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley 32 4.45 Past Lt. Governor's Meeting 6 Governor's Meeting 7 5.00 General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35  | ·   |                   |  |                              |
| Club Administrative Reminders  Our Service Leadership Programs  16 3.94  Fun 101: Managing Volunteer Stress  20 4.65  General Interest Forum - Erie Maritime Museum  12 4.32  Membership Ideas for Clubs  18 4.44  Early Learning/YCPO 14 4.65  Youth Protection Policy & Guidelines 20 4.40  Fun 101: Managing Volunteer Stress 13 4.77  General Interest Forum 5 3.92  Lunch & Chat with President Button & Trustee Riley 32 4.45  Past Lt. Governor's Meeting 7 5.00  General Business Session 89 3.98  Governor's Banquet and Installation 98 4.03  Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54  Farewell Session 74 4.35  | 10 Ways to Make Your Meetigns Fun                     |                   |  |                              |
| Our Service Leadership Programs  16 3.94 Fun 101: Managing Volunteer Stress 20 4.65 General Interest Forum - Erie Maritime Museum 12 4.32 Membership Ideas for Clubs 18 4.44 Early Learning/YCPO 14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 13 4.77 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley 32 4.45 Past Lt. Governor's Meeting 7 5.00 General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35   | = = = = = = = = = = = = = = = = = = =                 |                   |  |                              |
| Fun 101: Managing Volunteer Stress  General Interest Forum - Erie Maritime Museum  12 4.32  Membership Ideas for Clubs  18 4.44  Early Learning/YCPO 14 4.65  Youth Protection Policy & Guidelines 20 4.40  Fun 101: Managing Volunteer Stress 13 4.77  General Interest Forum 5 3.92  Lunch & Chat with President Button & Trustee Riley 7 Fast Lt. Governor's Meeting 7 General Business Session 89 3.98  Governor's Banquet and Installation 98 4.03  Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54  Farewell Session 74 4.35   | Our Service Leadership Programs                       |                   |  |                              |
| General Interest Forum - Erie Maritime Museum124.32Membership Ideas for Clubs184.44Early Learning/YCPO144.65Youth Protection Policy & Guidelines204.40Fun 101: Managing Volunteer Stress134.77General Interest Forum53.92Lunch & Chat with President Button & Trustee Riley324.45Past Lt. Governor's Meeting75.00General Business Session893.98Governor's Banquet and Installation984.03Governor's Banquet Dessert Reception Hosted by J Vare763.54Farewell Session744.35  | Fun 101: Managing Volunteer Stress                    |                   |  |                              |
| Membership Ideas for Clubs  18 4.44  Early Learning/YCPO 14 4.65  Youth Protection Policy & Guidelines 20 4.40  Fun 101: Managing Volunteer Stress 13 4.77  General Interest Forum 5 3.92  Lunch & Chat with President Button & Trustee Riley 32 4.45  Past Lt. Governor's Meeting 7 5.00  General Business Session 89 3.98  Governor's Banquet and Installation 98 4.03  Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54  Farewell Session 74 4.35  | General Interest Forum - Erie Maritime Museum         | 12                |  |                              |
| Early Learning/YCPO  14 4.65 Youth Protection Policy & Guidelines 20 4.40 Fun 101: Managing Volunteer Stress 13 4.77 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley 32 4.45 Past Lt. Governor's Meeting 7 5.00 General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35   | Membership Ideas for Clubs                            | 18                |  |                              |
| Youth Protection Policy & Guidelines 20 4.40  Fun 101: Managing Volunteer Stress 13 4.77  General Interest Forum 5 3.92  Lunch & Chat with President Button & Trustee Riley 32 4.45  Past Lt. Governor's Meeting 7 5.00  General Business Session 89 3.98  Governor's Banquet and Installation 98 4.03  Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54  Farewell Session 74 4.35  |   |                   |  |                              |
| Fun 101: Managing Volunteer Stress  13 4.77 General Interest Forum 5 3.92 Lunch & Chat with President Button & Trustee Riley Past Lt. Governor's Meeting 7 5.00 General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35  | Youth Protection Policy & Guidelines                  |                   |  |                              |
| General Interest Forum 5 3.92  Lunch & Chat with President Button & Trustee Riley 32 4.45  Past Lt. Governor's Meeting 7 5.00  General Business Session 89 3.98  Governor's Banquet and Installation 98 4.03  Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54  Farewell Session 74 4.35  |   |                   |  |                              |
| Lunch & Chat with President Button & Trustee Riley  Past Lt. Governor's Meeting  7  5.00  General Business Session  89  3.98  Governor's Banquet and Installation  98  4.03  Governor's Banquet Dessert Reception Hosted by J Vare  76  3.54  Farewell Session  74  4.35   |   |                   |  |                              |
| Past Lt. Governor's Meeting 7 5.00 General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35   | Lunch & Chat with President Button & Trustee Riley    | 32                | 4.45   |                              |
| General Business Session 89 3.98 Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35  |   |                   |  |                              |
| Governor's Banquet and Installation 98 4.03 Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35   | General Business Session                              |                   |  |                              |
| Governor's Banquet Dessert Reception Hosted by J Vare 76 3.54 Farewell Session 74 4.35   | Governor's Banquet and Installation                   |                   |  |                              |
| Farewell Session 74 4.35   | Governor's Banquet Dessert Reception Hosted by J Vare |                   |  |                              |
|  |   | 74                |  |                              |
| otal Evaluations 102   |   |                   |  |                              |
|  | otal Evaluations                                      | 102               | and the second |                              |

#### 2015 Actual

|     | 25-Sep-15  | ET REPORT*   |  |
|-----|--|--|--|
|     | <u>ACCOUNT</u>   | 2015 Proposed Budget   | 2015 Actual Recps/Exp  |
|     |  |  |  |
|     | REVENUE  |  | 1  |
|     | Registration Fees:                                     |  |  |
| 335 | Kiwanians (clubs @ 3 @\$25.00)                         | \$ 13,050.00   |  |
|     | Kiwanians (Beyond 3 per club@\$20.00)                  | \$ 1,320.00  |  |
| 336 | Spouses (@\$15.00)                                     | \$ 400.00  | \$ 480.0   |
| 346 | Sponsored Groups (@\$10.00)                            | \$ 100.00  |  |
| 338 | Advertising*   | \$ 5,000.00  |  |
| 339 | Tours  | \$ 1,000.00  | \$ 4,250.0   |
| 341 | Thursday - Presque Isle (150@\$15.00)                  | \$ 2,250.00  | \$ 3,010.0   |
| 346 | Friday Early Learning Breakfast (300@\$10.00)          | \$ 3,000.00  | \$ 1,880.  |
| 342 | Friday Lunch (150@\$18.00)                             | \$ 2,700.00  | \$ 3,517.  |
| 349 | Saturday Foundation Breakfast (150 @ \$16.00)          | \$ 2,400.00  | \$ 2,506.  |
|     | Saturday Lunch   | \$ -   | \$ 720.0   |
| 344 | Saturday Banquet (250@\$25.00)                         | \$ 6,250.00  | \$ 7,003.  |
| 345 | Sunday Breakfast (150@\$16.00)                         | \$ 2,400.00  | \$ 2,452.  |
| 340 | Host Committee Fundraising/sponsorships/exhibitors#*** | \$ 8,000.00  |  |
| 347 | Merchandise/Clothing Sales                             | \$ 1,100.00  |  |
|     | Miscellaneous  | \$ -   | \$ -   |
|     |  | -  |  |
|     | TOTAL REVENUE  | \$ 48,970.00   | \$ 57,260.   |
|     | TOTAL NEVENUE  | 40,310.00  | Ψ 31,200.  |
|     | EXPENSES   |  |  |
| 535 | Administrative Secretary                               | \$ 500.00  | \$ 500.  |
| 536 | Audio Visual Aids & Equipment                          | \$ 500.00<br>\$ 3,000.00   | Φ 300.   |
| 537 | Badges, Ribbons & Registration Materials               |  |  |
| 538 | Board of Trustees & Lt. Governors (@\$265.00)          | \$ 275.00  | \$ 469.  |
| 540 |  | \$ 3,000.00  | \$ 1,688.  |
| 541 | Circle-K Governor                                      | \$ 500.00  | \$ 473.  |
| 570 | Credentials Material                                   | \$ 125.00  | -  |
|     | Credit Card Processing Fees                            | \$ 1,000.00  | \$ 1,208.  |
| 542 | District Governor                                      | \$ 500.00  |  |
| 543 | District Executive Director                            | \$ 500.00  | \$ 500.0   |
| 544 | Entertainment/Speakers                                 | \$ 4,000.00  | \$ 2,077.  |
| 545 | Rentals & Setup fees                                   | \$ 1,250.00  | \$ 3,597.  |
| 546 | Frames   | \$ 50.00   |  |
| 547 | Gift - International Representative                    | \$ 150.00  |  |
| 551 | International Representative                           | \$ 500.00  |  |
| 552 | Key Club Governor                                      | \$ 500.00  | \$ 473.  |
| 553 | Mailing - Postage                                      | \$ 150.00  | The second secon |
| 558 | Program (Printing)                                     | \$ 1,100.00  | \$ 1,128.  |
| 562 | Thursday - Presque Isle (150 @ \$11.00)                | \$ 1,650.00  | \$ 2,328.  |
| 563 | Tours  | \$ 1,000.00  | \$ 2,479.  |
| 564 | Transportation   | \$ 1,200.00  | \$ -   |
| 550 | Friday Early Learning Breakfast(300@\$16.47)           |  | \$ 3,263.  |
| 565 | Friday Luncheon (150@\$21.94)****                      | \$ 4,941.00<br>\$ 3,424.50   |  |
| 566 | Saturday Breakfast (150@\$19.01)                       | \$ 2,851.50  |  |
|     | Saturday Lunch   | \$ -   | \$ 2,205.  |
| 567 | Saturday Banquet (250 @ \$31.74)                       | \$ 7,935.00  |  |
| 568 | Sunday Breakfast (150@\$19.01)                         | \$ 2,851.50  |  |
| 550 | Hospitality  | \$ 2,000.00  |  |
| 569 | Miscellaneous  | \$ 4,016.50  |  |
| 300 | 777000   | Ψ 4,010.30   | Ψ <del>1</del> ,318.   |
|     |  |  | 1<br>1   |
|     | TOTAL EXPENSES   | \$ 48,970.00   | \$ 51,498.   |
|     |  |  | The second secon |
|     | Excess/(Deficit) Revenues vs. Expenses*                | \$ -   | \$ 5,762.  |
|     | *Not Final   |  |  |
|     | **\$660.00 in pending revenue                          | The second secon |  |
|     | *** Does not include in kind sponsorships              | - A - A - A - A - A - A - A - A - A - A  |  |
|     | # includes \$1,000 in pending revenue                  |  |  |
|     | ****Includes a pending refund of \$1,260.00            | The state of the s | 1  |

From: Jen Vare <jvare8@yahoo.com>

To: Kevin Thomas <ketkiwanis@aol.com>
Subject: Re: Fundraising with Funds2Orgs

Date: Tue. Jul 21, 2015 11:25 am

I'll get more details!

Sent from my iPhone

On Jul 21. 2015. at 11:24 AM. Kevin Thomas < ketkiwanis@aol.com > wrote:

I think this makes a great Midwinter Service project provided we don't have to cart all the shoes back to Harrisburg and that our Fundraising coach doesn't turn into a fundraising harrasser.

Kevin E. Thomas. District Executive Director Pennsylvania District Kiwanis International Committee Chair. Kiwanis International Early Childhood Development/Young Children Priority One 2793 Old Post Road. Suite 12 Harrisburg PA 17110-3683

P: 717-540-9300 F: 717-540-1018

E-mail: Kevin@pakiwanis.org

www.pakiwanis.org

----Original Message----

From: Jen Vare <<u>ivare8@yahoo.com</u>>
To: Kevin Thomas <<u>ketkiwanis@aol.com</u>>

Sent: Tue. Jul 21, 2015 11:07 am

Subject: Fwd: Fundraising with Funds2Orgs

I spoke with a rep from this organization at icon. I'm debating if I should do this as a Levitown Bristol project or a district project at midwinter. Your thoughts?

Sent from my iPhone

Begin forwarded message:

From: Alexandra Kirkland < alexandra@funds2orgs.com>

Date: July 8. 2015 at 2:44:26 PM EDT

To: "jvare8@vahoo.com" < jvare8@vahoo.com>

Subject: Fundraising with Funds2Orgs

Jen,

I hope you are having a great week, so far. Thanks for stopping by our booth at the Kiwanis show. Here is the information about our humanitarian shoe drive that earns funding, nationally, while helping others receive shoes, internationally. Our fundraiser does not require any selling or even asking for money.

Just to inform you of what we do, Funds2Orgs enables organizations in the United States to collect all types of gently worn, used and new shoes and we pay for your collection efforts. There is absolutely no limit to the earning potential. Collect more shoes and receive more funding! Our basic program, is known as the Flash Drive, which aims to collect 300 bags of shoes, which contain 25 pairs each to earn \$3,000 in 90 days. However, this is simply a goal, we still pay you per pound if you do not collect this many. Once collected, we pick the shoes up and deliver them to micro enterprises who distribute them to vendors in countries like Haiti, Uganda, Bolivia, and several more. The goal of our program is to benefit these people in underprivileged nations by creating the job of selling shoes, which in turn, provides sustainability for them.

- -We provide everything for the drive. Which means, no cost to you.
- -We supply all the bags/rubber bands needed for you to collect with.
- -We provide customizable/printable marketing material to make your drive more successful.
- -You will have access to a Fundraising Coach who can help you with strategies and ideas for success.
- -There is no out-of-pocket cost to you for logistics (we provide pick up of the shoes)
- -Within 48 hours of the shoes being processed in our warehouse, we will have your check sent out for 40 cents per pound of shoes collected!
  -Should you not reach 200 of the 300-bag goal, \$250 will be deducted from your funds to cover costs for materials and logistics and this is never an out-of-pocket cost.

Please reach out with any questions. I am happy to help! If this is not a good fit for your group, feel free to pass it on to someone it could work for.

Alexandra Kirkland Fundraising Coach

Alexandra@funds2orgs.com Office: (407) 930-2979 ext. 216 Direct Line: (407) 930-2982 Office Fax: (407) 930-3505

Funds2Orgs is accredited with the BBB.
Check us out at <a href="www.funds2orgs.com">www.funds2orgs.com</a> to learn more about our unique fundraisers!

002963 FIEH2N01 000000 AT 02

PENNSYLVANIA DISTRICT KIWANIS ATTN: KEVIN THOMAS 2793 OLD POST RD STE 12 HARRISBURG PA 17110

Ameritas Investment Corp. Member FINRA/SIPC STATEMENT FOR THE PERIOD AUGUST 1, 2015 TO AUGUST 31, 2015

PENNSYLVANIA DISTRICT KIWANIS - Corporation Account Number: AK7-145858

For questions about your accounts: Local: 412 241 7312

TOTAL VALUE OF YOUR PORTFOLIO

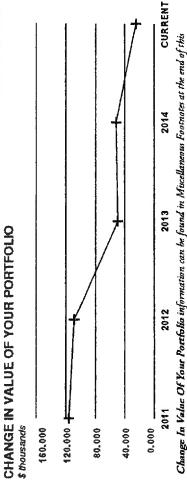
\$25,084.93

YOUR ACCOUNT EXECUTIVE IS MONALD J SANKER RR#: AW0

## FOR YOUR INFORMATION

ALC: STATE n,

Your Ameritas Investment Corp. - AIC Registered Representative connects you with a broad spectrum of products, services, and reporting options to help you meet your unique financial needs and goals. For quality investment solutions, knowledgeable service, and solid advice, connect with your AIC Representative today.



Account carried with National Financial Services LLC, Member NYSE, SIPC statement.

Ameritas Investment Corp.

MN \_CEBBADZZIBBBQFB\_BBBBB 20150831

Statement for the Period August 1, 2015 to August 31, 2015

PENNSYLVANIA DISTRICT KIWANIS - Corporation Account Number: AK7-145858

# Ameritas.

Ameritas Investment Corp. Member FINRA/SIPC

# Account Overview

|  | の 10mm (大学 10mm (T | The state of the s |
|--|---|--|
| CHANGE IN ACCOUNT VALUE  | Current Period  | Year-to-Date   |
| BEGINNING VALUE  | \$51,304.93   | \$52,201.22  |
| Additions and Withdrawals  | (\$25,000.00)   | (\$25,000.00)  |
| <b>⊕</b> E000  | \$220.08  | \$1,735.06   |
| Taxes. Fees and Expenses   | \$0.00  | \$0.00   |
| Change in Investment Value   | (\$1,440.08)  | (\$3,851,35)   |
| ENDING VALUE (AS OF 08/31/15)  | \$25,084.93   | \$25,084.93  |
| Refer to Miscellaneous Footnotes for more information on Change in Investment Value. | 1 Change in Investment Value.   |  |

| INCOME            |                |              |                |
|-------------------|----------------|--------------|----------------|
| TAXABLE           | Current Period | Year-to-Date | Money          |
| Taxable Dividends | \$220.08       | \$1,735.06   | Other          |
| TOTAL TAXABLE     | \$220.08       | \$1,735.06   | TOTAL          |
| TOTAL INCOME      | \$220.08       | \$1,735.06   |                |
|                   |                |              | A CALLO TO THE |

Taxable income is determined based on information available to NFS at the time the statement was prepared, and is subject to change. Final information on texation of interest and dividends is available on Form 1099-Dis, which is mailed in February of the subsequent year.

# ACCOUNT ALLOCATION Money Markets 3.6%

## Other Fixed Income Securities 96.4%

|                               | Percent | Prior Period | Current Period |
|-------------------------------|---------|--------------|----------------|
| Money Markets                 | 3.6 %   | \$909.87     | \$803.88       |
| Other Fixed Income Securities | 96.4    | \$50,395.06  | \$24,181.05    |
| TOTAL                         | 100.0 % | \$51,304.93  | \$25,084.93    |
|                               |         | 1            |                |

Account Allocation shows the percentage that each asset class represents of your total account value.

Account Allocation for equites, fixed income, and other categories may include mutual funds and may be net of short positions. NFS has made assumptions concerning how certain mutual funds are allocated. Closed-end musual funds and Exchange Traded Products (ETPs) listed on an exchange may be included in the equity allocation. The chart may not reflect your actual portfolio allocation. Consult your brokeridealer prior to making investment decisions.

## MESSAGES AND ALERTS

Beginning with your July, 2015 statement, exchange traded products currently reported in the Equity sub-section under Holdings will be reported in a new section entitled Exchange Traded Products. Investments in exchange traded products will be categorized as equity, fixed income, or anthem in that the Haldings and American Allocation carriage. We are also securing the Other

### Ameritas Investment Corp. Member FINRA/SIPC

### Holdings

NFS-provided cost basis, realized gain (loss) and holding period information may not reflect all adjustments necessary for tax purposes. Please refer to Footnotes and Cost Basis Information at the end of this statement for more information.

CASH AND CASH EQUIVALENTS - 3.60% of Total Account Value

| CASH AND CASH EQUIVALENTS - 3.60% of Total Account Value  | TS - 3.60% of Total A        | Account Value |  |                         | HERRICANSIATION, ASSOCIATE SECURIORISTA | AN SEMENTIAL SENSON SERVICE SENSON SERVICES SENSON SERVICES SENSON SERVICES SENSON SERVICES S | A LOTHER CONTRACTOR HOLDING |
|---|------------------------------|---------------|--|-------------------------|---|--|-----------------------------|
| Description   | Symbol/Cusip<br>Account Type | Quantity      | Price on<br>08/31/15   | Current<br>Market Value | Estimated<br>Annual Income              |  |                             |
| Money Markets   |                              |               |  |                         |   |  |                             |
| PRIME FUND DAILY MONEY CLASS 7 DAY YIELD 01% Oividend Option Cash Capital Gain Option Cash          | FDAXX                        | 903.88        | \$1.00   | \$903.88                |   |  |                             |
| Soral Cash and Cash Equivalents   |                              |               |  | \$903.88                |   |  |                             |
| HOLDINGS > MUTUAL FUNDS - 96,40% of Total Account Value   | S - 96.40% of Total Ac       | ccount Value  | THE THE PERSON OF THE PERSON O |                         |   |  |                             |
| best filton   | Symbol/Cusip<br>Account Type | Quantity      | Price on<br>08/31/15   | Current<br>Market Value | Estimated<br>Annual Income              | Total<br>Cost Basis  | Unrealized<br>Gain (Loss)   |
| Fixed Income  |                              |               |  |                         |   |  |                             |
| FRANKLIN INCOME CLASS A Estimated Yield 5.47% Dividend Option Reinvest Capital Gain Option Reinvest | FKINX<br>CASH                | 11,041.576    | \$2.19   | \$24,181.05             | \$1,324.99                              |  |                             |
| Total Mutual Funds  |                              |               |  | \$24,181.05             | \$1,324.99                              |  |                             |
| Total Securities  |                              |               |  | \$24,181.05             | \$1,324.99                              |  |                             |
| TOTAL PORTFOLIO VALUE   |                              |               |  | \$25,084.93             | \$1,324.99                              |  |                             |

Ameritas Investment Corp.

MN \_CEBBMDZZBBBBQFB\_BBBBB 20150831

Account carried with National Financial Services LLC, Member NYSE, SIPC

Statement for the Period August 1, 2015 to August 31, 2015

PENNSYLVANIA DISTRICT KIWANIS - Corporation Account Number: AK7-145858



Ameritas Investment Corp. Member FinRA/SIPC

### Activity

NFS-provided cost basis, realized gain (loss) and holding period information may not reflect all adjustments necessary for tax purposes. Please refer to Footnotes and Cost Basis Information at the end of this statement for more information.

| TRADING   | Andreas Control of Con | TRADING  Transmission Description  Transaction Cost Basis Gain (Loss) | Quantity     | Amount                     | rexistencements and the state of the state o | SSC SSS |
|---|--|---|--------------|----------------------------|--|---------|
| Securities Purchased 08/05/15 CASH                  | REINVESTMENT   | FRANKLIN INCOME CLASS A REINVEST                                      | 96.947       | (\$220.07)                 | \$220.07   |         |
| Total Securities Purchased                          | hased  | 0.47.40   |              | (\$220.07)                 |  |         |
| Securities Sold 08/11/15 CASH Total Securities Sold | Vou sold   | FRANKLIN INCOME CLASS A @ 2.26  | (11,061.947) | \$24,994.00<br>\$24,994.00 |  |         |
| ACTIVITY > CORE                                     | ACTIVITY > CORE FUND ACTIVITY  | ACTIVITY > CORE FUND ACTIVITY   |              |                            |  |         |
| Settlement Account                                  | Transaction  | Description   | Quantity     | Amount                     |  |         |
| /15   | AOU SOLD   | PRIME FUND DAILY MONEY CLASS @ 1                                      | (9)          | \$6.00                     |  |         |
| 08/31/15 CASH                                       | YOU BOUGHT   | PRIME FUND DAILY MONEY CLASS @ 1                                      | 0.01         | (\$0.01)                   |  |         |
| 15  | D ACTIVITY   |   |              | \$5.99                     |  |         |
|   |  |   |              |                            |  |         |

## Ameritas investment Corp. Member FINRA/SIPC

|  | Amount Cost Basis Gain (Loss)  | (\$25,000.00)  | inn nno'         | (\$25,000.00)                   |
|--|--|--|------------------|---------------------------------|
| ACTIVITY > ADDITIONS AND WITHDRAWALS > CHECKING ACTIVITY | Expanse Expansion and the contract of the cont | Checking Activity         CHECK PAID         325606339 | hecking Activity | TOTAL ADDITIONS AND WITHDRAWALS |

| ACTIVIT                            | Y > INCOM               | ACTIVITY > INCOME > TAXABLE INCOME = MANAGEMENT |  |          |          |
|------------------------------------|-------------------------|---|--|----------|----------|
| Settlement Account<br>Date Type    | Account<br>Type         | Transaction                                     | Description                                    | Quantity | Amount   |
| Zaxable Dividends<br>08/05/15 CASH | ividends<br>CASH        | DIVIDEND RECEIVED                               | FRANKLIN INCOME CLASS A                        |          | \$220.07 |
| 08/31/15 CASH                      | CASH                    | DIVIDEND RECEIVED                               | PRIME FUND DAILY MONEY CLASS DIAGRAPH RECEIVED |          | \$0.01   |
| Total Tax                          | Total Taxable Dividends | qs  | חואורוגים יורמרוגים                            |          | \$220.08 |
| Total Tax                          | Total Taxable Income    |   |  |          | \$220.08 |
| TOTAL INCOME                       | COME                    |   |  |          | \$220.08 |

Account carried with National Financial Services LLC, Member NYSE, SIPC

|   |               | PA KIWANIS FAMILY ACCOUNT BALANCES - 8/31/15   | WILY ACCOUNT  | BALANCES - 8  | 31/15         |  |                  | -             |                 | -             |                 |               |               |              |  |                |                 |                          |
|---|---------------|--|---------------|---------------|---------------|--|------------------|---------------|-----------------|---------------|-----------------|---------------|---------------|--------------|--|----------------|-----------------|--------------------------|
| ACCOUNT   | AMOUNT        | AMOUNT AMOUNT AMOUNT   | AMOUNT        | AMOUNT        | AMOUNT        | AMOUNT   | AMOUNT           | AMOUNT        | Amount          | Amount        | Amount          | Amount        | Amount        | Amount       | Amount                                     | Amount         | Amount          | FOUR YEAR                |
|   | 8/31/2011     | 8/31/2011 12/31/2011 3/31/2012 6/30/2012   | 3/31/2012     | 5/30/2012     | 8/31/2012     | 12/31/2012   | 3/31/2013        | 6/30/2013     | 8/31/2013       | 12/31/2013    | 3/31/2014       | 6/30/2014     | 8/31/2014     | 12/31/2014   | 3/31/2015                                  | 6/30/2015      | 8/31/2015       | AVERAGE                  |
|   |               |  |               |               |               |  | 20000            | 0000          | 2 120           | 200000        |                 | 24 141 400    |               |              |  |                |                 |                          |
| Kwanta Checking   | 5 15,995,56   | 5 15/99/50 6 01/909/50 6 00/00/00 6 00/00/00 6 00/00/00 8 00/00/00 8                       | 9 68.080.07   | 9 29.451.05   | 5 30.808.15   | , 07.167,00 ¢                                      | 20,000,93        | 13,439,60     | 13,070,31       | 20,296,30     | \$ 00.619.50    | 38,405.00 S   | 26,063.54     | 5/,3/6.52    | \$ 97,891.00                               | \$ 19,136,43   | \$ 11,953.82    | \$ 39,211.51             |
| Kiwanis Reserve   | \$ 134,281.56 | \$ 134,281.56 \$ 124,077.63 \$ 134,718,32 \$ 131,281,58 \$ 105,478.06 \$ 109,031,00 \$ 113 | \$ 134,718.92 | \$ 134,261,58 | \$ 105,478.06 | \$ 109,031,00 \$                                   | \$ 115,543,25 \$ | 115,709.40 \$ | 84,897.21 \$    | 50,173.06 \$  | 5 52,244.00 \$  | 53,695.00     | 54,952.57 \$  | \$ 52,201,22 | \$ 52,631,00                               | \$ 51.965.12   | \$ 25,084.93    | \$ 85,173.27             |
| Key Club Checking 3 2,899.74 5 10,573.59 5 148,033.69 5 11,301.67 5 7,814.31 5 20,946.18 5 177                      | \$ 2,839.74   | \$ 10,573,53   | \$ 148,033.63 | \$ 11,301.67  | \$ 7,814.31   | \$ 20,946.18                                       | 172,504.69 \$    | 15,500.29 \$  | 1,214.15 \$     | 34,487,30 \$  | 132,147.00 \$   | 15,608,00     | 4,685.32 \$   | \$ 26,297.48 | \$ 132,445.00                              | \$ 15,084,23   | \$ 453.73       | \$ 44,284.49             |
| Key Club Reserve  | \$ 18,000.00  | \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 35,000.00 \$ 35,000.00 \$                        | \$ 18,000.00  | \$ 35,000.00  | \$ 35,000.00  | \$ 35,000.00                                       | \$ 00,000,00     | 10,000.00     | 10,000.00       | 10,000,00     | \$ 10,000,00 \$ | 10,000.00     | 10,000.00     | \$ 10,080.00 | \$ 31,269.00                               | \$ 31,269.00   | \$ 31,269.00 \$ | \$ 21,047,47             |
| Chrole-K.Checking \$ 391.76 \$ 4.075.10 \$ 9719.77 \$ 517.69 \$ 459.89 \$ 9,417.55 \$ 1                             | \$ 391.76     | \$ 4,075.10  | \$ 9,719,77   | \$ 517,69     | \$ 459.69     | \$ 9,417,55  | \$ 15,561.83 \$  | 1,019.85      | 5.466.77 \$     | 7,010.05      | 12,786.00 \$    | 1,823.00      | 1,450.99      | 5 6,355.14   | \$ 5,823.00                                | \$ 1,772.76    | \$ 507.59       | \$ 4,950.50              |
| Chroh-K Reserve \$ 6,774.74 \$ 6,103.27 \$ 6,369.12 \$ 4,347.00 \$ 4,465.65 \$ 4,523.25 \$                          | \$ 6,274.74   | \$ 6,103.27  | \$ 6,369.12   | \$ 4,347.00   | \$ 4,465.65   | \$ 4,523.25  | 4,781.22 \$      |               |                 | 5             | 1               |               | ,             | 4            | \$   | •              | 5               | \$ 2,168.49              |
| Aktion Club Checking \$ 3,652.86 \$ 3,417.86 \$ 3,417.86 \$ 3,417.86 \$ 3,558.28 \$ 3,508.28 \$ 3                   | \$ 3,652.86   | \$ 3,417.86  | \$ 3.417.86   | \$ 3,417,86   | \$ 3,658.28   | \$ 3,508.28  | 3,508.28 \$      | 3.998.28      | 3,329.54 \$     | 3 287.14 \$   | 3,287.14 \$     | 3,287.00      | 3,003.53 \$   | 3,305.53     | \$ 3,305.53 \$                             | \$ 3,305.23 \$ | \$ 3,233.42     | \$ 3,407.27              |
| Foundation Checking \$ 15,712.00   \$ 43,801.55   \$ 40,262.98   \$ 18,373.20   \$ 16,593.00   \$ 26,259.35   \$ 18 | \$ 15,712.00  | \$ 43,801.55   | \$ 40,262.98  | \$ 18,373.20  | \$ 16,593.00  | \$ 26,259.35 \$                                    | 18,154.86        | 44,911.52     | 21,024.00 \$    | 44216.36 \$   | 46,633.00 \$    | 45,145.00 \$  | 14,980.00 \$  | 36,000.00    | \$ 48,485.00                               | \$ 18,584,50   | \$ 16,924.85    | \$ 30,356.54             |
| Foundation investments \$ 626,761,00 \$ 545,700.22 \$ 593,075,12 \$ 577,904.00 \$ 615,743,48 \$ 647,753,07 \$ 686   | \$ 636,761.00 | \$ 545,730,22  | \$ 593,075,12 | \$ 577,904.00 | \$ 615,743,48 | \$ 647,753.07                                      | \$ 686,360.90    | 694,141,41    | 733,994.00 S    | 772,426.21 \$ | 789,618,06 \$   | 816,337.00 \$ | 826.461.00 \$ | 822,641,49   | \$ 838,781.00 \$                           | \$ 835,033.57  | \$ 762,071.82   | \$ 717,460.79            |
|   |               |  |               | \$ 811,574.03 | \$ 920,020.63 | \$ 811,574.03 \$ 820,020.63 \$ 912,190.38 \$ 1,080 | \$ 85.860,080,1  | 898,720.35 \$ | 873,000,98   \$ | 971,899,08    | 1,099,334.20 \$ | 984,300.00    | ]             | 1,014,177.38 | 944,198.95 \$ 1,014,177.38 \$ 1,210,630,53 | \$ 977,050.84  | .,              | 851,499.16 \$ 960,620.96 |

|          |  | 2015-16 E               | udget Proposal             |                             |
|----------|--|-------------------------|----------------------------|-----------------------------|
|          | ACCT DESCRIPTION                           | 2015-16 Proposed Budget | 2014-15 Approved Budget    | 2014-15 Actual Recps/Exps   |
| 300      | District Dues (3,971@\$35.00)              | \$ 139,000.00           | \$ 141,000.00              | \$ 140,2€                   |
|          | Prorated New member dues                   | \$ 7,200.00             |                            |                             |
|          | Interest                                   | \$ 20.00                |                            | \$ 19.12                    |
|          | Key Club Contribution for Services         | \$ 9,500.00             | \$ 9,250.00                | \$ 9,250.00                 |
|          | Foundation Contribution for services       | \$ 6,000.00             | \$ 5,500.00                | \$ 5,500.00                 |
| 394      | Miscellaneous Power Up Fundraising program | \$ 1,500.00             | \$ 2,000.00                | \$ 2,609.0                  |
| 306      | Circle-K Contribution for services         | \$ 100.00<br>\$ 900.00  | \$ 100.00                  | \$ 193.50                   |
|          | Past Lt. Governors Contribution            | \$ 900.00<br>\$ -       | \$ 850.00<br>\$ 200.00     | \$ 850.00                   |
| 001      | International Convention Sales             | \$ -                    | \$ 500.00                  | \$ -                        |
|          | Midwinter Conference (75 @ \$75.00)        | \$ 5,625.00             | \$ 19,500.00               | \$ 18,799.00                |
|          | District Convention                        | \$ 50,000.00            | \$ 48,970.00               | \$ 57,040.82                |
|          | Holiday Party                              | \$ 1,350.00             | \$ 1,600.00                | \$ 1,211.19                 |
|          | District Raffle                            | \$ 17,000.00            | \$ 19,000.00               | \$ 16,500.00                |
|          | Shirts                                     | \$ 500.00               | \$ -                       | -\$ 150.60                  |
| 304      | Web Page Advertising                       | \$ 3,800.00             | \$ 3,400.00                |                             |
|          | Key Club District Convention               | \$ 159,600.00           | \$ 159,600.00              | \$ 142,866.00               |
|          | Circle K District Convention               | \$ 15,000.00            | \$ 15,000.00               | \$ 14,850.78                |
|          | Total Revenue                              | \$ 417,095.00           | \$ 433,525.00              | \$ 420,631.77               |
| 400      | Salaries                                   | \$ 77,700.00            | \$ 81,500.00               | <b>*</b>                    |
|          |  | \$ 6,600.00             |                            | \$ 80,620.36                |
|          |  | \$ 1,000.00             | \$ 6,900.00<br>\$ 1,500.00 |                             |
|          |  | \$ 18,000.00            | \$ 20,300.00               |                             |
|          |  | \$ 7,000.00             | \$ 8,000.00                | \$ 19,836.00<br>\$ 6,368.09 |
|          | Postage                                    | \$ 2,300.00             | \$ 2,300.00                | \$ 2,675.43                 |
|          |  | \$ 2,700.00             | \$ 2,500.00                | \$ 2,704.52                 |
|          | Insurance                                  | \$ 1,600.00             | \$ 1,900.00                | \$ 1,533.50                 |
|          | Retirement Contribution                    | \$ 5,500.00             | \$ 5,500.00                | \$ 3,500.00                 |
| 442      |  | \$ 2,000.00             | \$ 2,000.00                | \$ 1,936                    |
|          |  | \$ 1,200.00             | \$ 1,400.00                | \$ 1,27                     |
|          |  | \$ 3,200.00             | \$ 3,700.00                | \$ 2,996.07                 |
|          |  | \$ 3,600.00             | \$ 3,300.00                | \$ 2,941.75                 |
|          |  | \$ 7,000.00             | \$ 7,000.00                | \$ 2,810.50                 |
|          |  | \$ 700.00               | \$ 700.00                  | \$ 700.00                   |
|          |  | \$ 7,500.00             | \$ 7,500.00                | \$ 7,407.38                 |
|          |  | \$ 700.00               | \$ 700.00                  | \$ 632.00                   |
| 653      |  | \$ 5,500.00             | \$ 5,500.00                | \$ 3,993.16                 |
|          | Trustees Board Meeting Expense             | \$ 3,200.00             |                            |                             |
| 640      |  | \$ 5,500.00             |                            |                             |
|          |  | \$ 3,250.00             |                            |                             |
|          |  | \$ 1,100.00             |                            |                             |
|          |  | \$ 1,000.00             |                            |                             |
|          |  |                         | \$ 1,700.00                | \$ 1,986.97                 |
| _        |  |                         | 500.00                     | <b>A</b>                    |
|          |  |                         | \$ 500.00<br>\$ 500.00     | \$ 354.69                   |
|          |  |                         | \$ 500.00<br>\$ 500.00     |                             |
|          |  | \$ 4,000.00             | \$ 3,700.00                |                             |
|          |  | \$ 1,900.00             | \$ 1,600.00                |                             |
|          |  | \$ 1,400.00             | \$ 1,400.00                | \$ 1,380.00                 |
| <u> </u> |  | \$ 5,625.00             | \$ 18,500.00               | \$ 17,957.81                |
|          |  | \$ 48,000.00            | \$ 47,000.00               | \$ 52,758.78                |
|          |  | \$ 159,600.00           | \$ 159,600.00              | \$ 139,420.00               |
|          |  | \$ 15,000.00            | \$ 15,000.00               | \$ 15,320.66                |
|          | Raffle                                     | \$ 8,625.00             | \$ 9,500.00                | \$ 8,375.00                 |
| 22       |  | \$ 1,095.00             | \$ 30.00                   | \$ 86.00                    |
|          | TOTAL EXPENSES                             | \$ 417,095.00           | \$ 433,555.00              | \$ 399,876.10               |
| _        | Excess/Deficit                             | \$ -                    | \$ (30.00)                 | \$ 20,75                    |
|          | *Includes Salary for Executive             |                         | - (50.50)                  | 20,10                       |
|          | Director and Adminstraive Secretary        |                         | 1                          |                             |

|     |   |                             | KIWANIS INTERNATIONAL sudget Proposal |                           |
|-----|---|-----------------------------|---------------------------------------|---------------------------|
|     | ACCT DESCRIPTION  | 2015-16 Proposed Budget     | 2014-15 Approved Budget               | 2014-15 Actual Recps/Exps |
| 300 | District Dues (3,971@\$35.00)   | \$ 139,000.00               | \$ 141,000.00                         | \$ 140,26                 |
|     |   | \$ 7,200.00                 |                                       | \$ 6,885.00               |
| 390 |   | \$ 20.00                    | \$ 55.00                              | \$ 19.12                  |
|     |   | \$ 9,500.00                 | \$ 9,250.00                           | \$ 9,250.00               |
| 392 | Foundation Contribution for services                                  | \$ 6,000.00                 | \$ 5,500.00                           | \$ 5,500.00               |
| 394 |   | \$ 1,500.00                 | \$ 2,000.00                           | \$ 2,609.00               |
|     |   | \$ 100.00                   | \$ 100.00                             | \$ 193.50                 |
|     |   | \$ 900.00                   | \$ 850.00                             | \$ 850.00                 |
| 397 |   |                             | \$ 200.00                             |                           |
|     |   | -                           | \$ 500.00                             |                           |
|     |   | \$ 5,625.00                 | \$ 19,500.00<br>\$ 48,970.00          |                           |
|     |   | \$ 50,000.00                | \$ 1,600.00                           |                           |
|     |   | \$ 1,350.00<br>\$ 17,000.00 |                                       |                           |
| 254 |   | \$ 500.00                   |                                       | -\$ 150.60                |
|     |   | \$ 3,800.00                 |                                       |                           |
| 304 |   | \$ 3,600.00                 |                                       |                           |
|     |   | \$ 15,000.00                |                                       | \$ 14,850.78              |
|     |   |                             |                                       |                           |
|     | Total Revenue   | \$ 417,095.00               | \$ 433,525.00                         | \$ 420,631.77             |
| 400 | Salaries  | \$ 77,700.00                | \$ 81,500.00                          | \$ 80,620.36              |
|     |   | \$ 6,600.00                 |                                       |                           |
|     | l   | \$ 1,000.00                 |                                       | \$ 22.86                  |
|     |   | \$ 18,000.00                | \$ 20,300.00                          | \$ 19,836.00              |
|     |   | \$ 7,000.00                 | \$ 8,000.00                           | \$ 6,368.09               |
|     |   | \$ 2,300.00                 | \$ 2,300.00                           | \$ 2,675.43               |
|     |   | \$ 2,700.00                 | \$ 2,500.00                           | \$ 2,704.52               |
| 424 | Insurance   | \$ 1,600.00                 | \$ 1,900.00                           | \$ 1,533.50               |
| 402 | Retirement Contribution   | \$ 5,500.00                 | \$ 5,500.00                           | \$ 3,500.00               |
| 442 | Supplies & Printing   | \$ 2,000.00                 | \$ 2,000.00                           | \$ 1,93                   |
|     |   | \$ 1,200.00                 | \$ 1,400.00                           | \$ 1,27                   |
|     |   | \$ 3,200.00                 | \$ 3,700.00                           | \$ 2,996.07               |
|     |   | \$ 3,600.00                 | \$ 3,300.00                           | \$ 2,941.75               |
|     |   | \$ 7,000.00                 | \$ 7,000.00                           | \$ 2,810.50               |
|     |   | \$ 700.00                   | \$ 700.00                             | \$ 700.00                 |
|     |   | \$ 7,500.00                 | \$ 7,500.00                           | \$ 7,407.38               |
|     |   | \$ 700.00                   | \$ 700.00                             | \$ 632.00                 |
| 653 |   | \$ 5,500.00                 | \$ 5,500.00                           | \$ 3,993.16               |
|     | 9 1   | \$ 3,200.00                 |                                       |                           |
|     |   | \$ 5,500.00                 | \$ 6,000.00                           | i                         |
|     | Govelect Expenses   |                             | \$ 3,250.00                           |                           |
|     |   | \$ 1,100.00                 |                                       |                           |
|     |   | \$ 1,000.00                 |                                       |                           |
|     |   | \$ 1,800.00                 |                                       | \$ 1,986.97               |
|     |   | \$ 525.00                   |                                       | 0.54.00                   |
|     |   | \$ 525.00                   |                                       |                           |
|     |   | \$ 625.00                   |                                       |                           |
|     |   | \$ 525.00<br>\$             |                                       |                           |
|     |   | \$ 4,000.00<br>\$ 1,000.00  |                                       |                           |
|     |   | \$ 1,900.00<br>\$ 1,400.00  | \$ 1,600.00<br>\$ 1,400.00            |                           |
| 0// |   |                             | \$ 18,500.00                          |                           |
|     |   | \$ 5,625.00<br>\$ 48,000.00 | \$ 47,000.00                          |                           |
|     |   | \$ 48,000.00                | \$ 159,600.00                         |                           |
|     |   | \$ 15,000.00                | \$ 159,600.00                         | ļ. ·                      |
|     |   | \$ 8,625.00                 |                                       |                           |
| 422 |   | \$ 4,345.00                 | \$ 30.00                              |                           |
|     | TOTAL EXPENSES  | \$ 417,095.00               | \$ 433,555.00                         | \$ 399,876.10             |
|     | Excess/Deficit  | \$ -                        | \$ (30.00)                            | \$ 20,75                  |
|     | *Includes Salary for Executive<br>Director and Adminstraive Secretary |                             |                                       |                           |
|     | ****\$475.00 stipend per person                                       |                             | p 101                                 |                           |

### <u>District Shirt Update</u>

#### 9/30/15

- 74 Shirts sold independent of the Midwinter conference and District Convention
- 11 shirts sold at Midwinter conference; 18 sold at District convention
- Currently 83 shirts on hand (see inventory sheet enclosed). Inventory was recently replenished
- Approximately \$110.00 was earned for the Midwinter conference from the shirts sold there; approximately \$180 earned for District Convention (Price of shirt sold there vs. cost of shirts from supplier).
- At this time we are seeing a loss of \$150.00 on the shirts as a District fundraiser. This is because of having to pay for all the shirts we ordered. The cost of those shirts, less the cost of those sold at Midwinter and District Convention, went against shirt sales.
- All shirts sold between now and Midwinter will go to bottom line (profit) until such time as we have to replenish inventory.
- Inventory replenishment costs will be immediately debited against shirt sales with appropriate adjustments made for shirts sold at convention and conferences.

### DISTRICT SHIRT INVENTORY (9/30/15)

### **LADIES**

| Small   | 5  |
|---------|----|
| Medium  | 15 |
| Large   | 8  |
| X-Large | 6  |
| 2X      | 3  |
| 3X      | 1  |
| 100     |    |

### **MENS**

| Small   | 4  |
|---------|----|
| Medium  | 11 |
| Large   | 11 |
| X-Large | 10 |
| 2X      | 6  |
| 3X      | 3  |

#### **Administrative Secretary Position**

Robin Cook, the current District Administrative Seceretary, is retiring effective April 1, 2015.

It is my recommendation that we replace her on the following basis:

- 10 weeks per year at 37.5 hours @ \$13.00 per hour with a total cost of \$4,875.00
- 40 weeks per year at 30 hours @ \$13.00 per hour with a total cost of \$16,380.00
- 2 weeks per year there would be no hours (Thanksgiving week; Christmas week)
- No paid holidays or benefits
- The goal would be to hire a replacement starting May 1<sup>st</sup> and allow the position to be vacant for April 2015. We would rely on volunteers to help in April.

Savings in 2015-16: At least \$4,800.00

Savings in 2016-17: At least \$3,400.00

I believe this proposal will allow us to achieve the goal of achieving substantial savings while maintaining services and support our members expect, implementing all the Kiwanis Family Conferences in Pennsylvania in the high standard we have come to expect and maintaining a professional office and atmosphere for the organization in Pennsylvania.

Respectfully submitted,

Kevin E. Thomas

**District Executive Director** 

#### Key Club Convention Budget

|                                      |                | PENNSYLVANIA KEY   |              |                        |              |  |
|--------------------------------------|----------------|--|--------------|------------------------|--------------|--|
|                                      |                | 2016 Convention Propos   | sed Buc      | lget                   | <b></b>      |  |
|                                      |                | 2016 Budget  |              | 2015 Budget            | <del> </del> | 2015 Actual  |
| REVENUE                              |                | Lo Io Eddyct   | <del> </del> | 2010 badget            |              | 2013 Actual  |
| Registration Fees (450@\$80.00)      | \$             | 36,000.00  | \$           | 40,000.00              | \$           | 33,860.00  |
| Program Ad Sales                     | \$             | 2,300.00   | \$           | 1,800.00               |              | 2,650.00   |
| KCI Supplies Commission              | \$             | •  | \$           | 300.00                 | \$           | 203.00   |
| District Foundation Contribution     | \$             | 2,500.00   | \$           | 2,500.00               | \$           | 2,500.00   |
| General Budget Subsidy               |                | 5,000.00   | \$           | 5,000.00               | \$           | 5,000.00   |
| Attendees Meal & Lodging             | \$             | 100,000.00   | \$           | 110,000.00             | \$           | 98,653.00  |
| Total Revenue                        | \$             | 145,800.00   | \$           | 159,600.00             | \$           | 142,866.00   |
|                                      |                |  |              |                        |              |  |
| EXPENSES                             |                |  |              |                        | i —          | 7 75 7 1/76 1/1 1/46 - 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 |
| ASCAP                                | \$             | 130.00   | \$           | 125.00                 | \$           | 123.00   |
| Audio Visual Equipment               | \$             | 7,000.00   |              | 21,000.00              | \$           | 18,334.12  |
| Ballots/Printing                     | \$             | 400.00   |              | 400.00                 | \$           | •  |
| Board Appreciation Awards            | \$             | 125.00   |              | 500.00                 | \$           | 112.30   |
| Contest Judges (Refreshments)        | \$             | 850.00   | \$           | 850.00                 |              | 855.74   |
| Copying                              | \$             | 225.00   | \$           | 175.00                 | \$           | 217.26   |
| Interpretation Services              | \$             | 3,750.00   | \$           | 3,500.00               | \$           | 3,775.00   |
| D.J.                                 | \$             | 500.00   | \$           | 525.00                 | \$           | 250.00   |
| Registration T-Shirts/Gift           | \$             | 1,500.00   | \$           | 3,400.00               | \$           | 1,543.50   |
| Guests (Meals & Lodging)             | \$             | 1,400.00   | \$           | 1,100.00               | \$           | 1,432.60   |
| Keynote Speaker                      | \$             | 3,000.00   | \$           | 3,000.00               | \$           | 2,606.25   |
| Friday Afternoon Reception           | \$             | -  | \$           | 225.00                 | \$           | 158.76   |
| Friday Meet & Greet                  | \$             | 1,100.00   | \$           | 800.00                 | \$           | 1,295.28   |
| Registration Material                | \$             | 700.00   |              | 700.00                 | \$           | 300.00   |
| Parents Reception Past Officers Pin  | \$             | 675.00   |              | 700.00                 | \$           | 677.57   |
|                                      | \$             | 150.00   |              | 200.00                 | \$           | 113.13   |
| stage                                | \$             | 150.00   | \$           | 250.00                 | \$           | 77.14  |
| rogram<br>Radios                     | \$             | 1,900.00   | \$           | 2,000.00               | \$           | 1,658.40   |
| Ribbons                              | \$             | 100.00   |              | 100.00                 |              |  |
| Security                             | \$             | 100.00   | \$           | 100.00                 |              |  |
| Rental Fees                          | \$             | 1,500.00   | \$           | 1,300.00               |              | 1,300.00   |
| Speakers Gifts                       | - <del> </del> | 2,000.00   | \$           | 500.00                 | \$           | 477.00   |
| Supplies (Tape, Paper, Frames, etc)  | - Þ            | 400.00   | \$           | 500.00                 |              |  |
| Saturday Morning Break or Sundae Bar | \$             | 125.00   | \$           | 100.00                 |              | 125.54   |
| Decorations                          | Φ              | 3,000.00   | \$           | 4,000.00               | \$           | 3,033.36   |
| Miscellaneous                        | 4              | 200.00<br>14,820.00  | \$<br>\$     | 200.00                 | \$           | 111.58   |
| Hotel Attendees & Lodging            | \$             | 100,000.00   | \$           | 3,375.00<br>110,000.00 | \$           | 1,040.23<br>100,077.44   |
|                                      | - <del></del>  | 100,000.00   |              | 110,000.00             | Ψ            | 100,077.44   |
| Total Expenses                       | \$             | 145,800.00   | \$           | 159,625.00             | \$           | 139,695.20   |
| Excess (Deficit) Revs vs Exps.       | \$             | -  |              |                        | \$           | 3,170.80   |
|                                      |                |  |              |                        |              |  |
| Pricing                              |                |  |              |                        |              |  |
| THREE MEAL PLAN:                     |                |  |              |                        |              |  |
| Quad: \$260.00 per person            |                |  |              |                        |              |  |
| Triple: \$282.00 per person          |                |  |              |                        |              |  |
| Double: \$328.00 per person          |                |  |              |                        |              |  |
| Single: \$459.00                     |                |  |              |                        |              |  |
| FIVE MEAL PLAN                       |                |  |              |                        |              |  |
| Quad: \$298.00 per person            |                |  |              |                        |              |  |
| Triple: \$320.00 per person          |                | The state of the s |              |                        |              |  |
| Double: \$366.00 per person          |                |  |              |                        |              |  |
| Single: \$497.00                     |                |  | -            | <del></del>            |              |  |



### Pennsylvania District of Kiwanis International





|  | Club                             | Criteria   | $\Rightarrow$ |  |  |  |
|--|----------------------------------|--|---------------|--|--|--|
|  | Membership Growth Existing Clubs | Did the club have a net increase in membership?  | $\sim$        |  |  |  |
| Membership   | New Club Growth<br>Initiative    | Did the club sponsor or co-sponsor a new Kiwanis Club?   |               |  |  |  |
| Memb   | Leadership Education             | Did the club's officers participate in Club Leadership Education?  | $\searrow$    |  |  |  |
|  | Conference Attendance            | Was the club represented by 2 members at 1 Division meeting AND 1 of the following: Regional meeting, MidWinter, District or International Convention? | $\sim$        |  |  |  |
| ildren   | Local<br>Community Service       | Did the club provide service projects or programs for children of the community?   | $\searrow$    |  |  |  |
| Serving the children of the world  | Global<br>Community Service      | Did the club support the annual gift campaign of the PA District Foundation AND the Kiwanis International Foundation?                                  | $\searrow$    |  |  |  |
| Serving  | Service<br>Leadership Programs   | Did the club fulfill the criteria for sponsorship of SLP as outlined by Kiwanis International?   | $\sim$        |  |  |  |
| Mark the reached stars! The club must have 6 stars out of 7 to be a Distinguished Club. Distinguished Clubs receive:  President lapel pin and a Distinguished Club certificate.  Division must have 1 new club at minimum on a 10% net increase in membership, and |                                  |  |               |  |  |  |

Division must have 1 new club at minimum or a 10% net increase in membership, and at least 60% of the Division distinguished to be a Distinguished Division. Divisions achieving distinguished status will receive a Distinguished Lt. Governor pin.

From: Denita Richardson <denita@schoolandfamilysolutionsllc.com>

To: 'Kevin Thomas' <ketkiwanis@aol.com>; 'Jen Vare' <jen@pakiwanis.org>

Subject: EDC Educational Services and PA Kiwanis

Date: Thu. Sep 24. 2015 6:45 pm

Attachments: Kiwanis and EDC Educational Services Partnership.pptx (3218K)

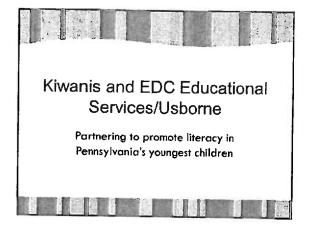
Hi Kevin and Jen.

Can I tell you how super pumped I am about joining Kiwanis? I wish I would have known many moons ago how awesome of an organization this is. Thank you for sending me the information on becoming a member. I know that this decision will impact my life for years to come. What I bring to Kiwanis is my dedication to children. families. and my community. I am a former teacher, mother of three, and I am very strong in my faith. I have a heart for impoverished communities and I am a total bookworm. Being an educational consultant for Usborne allows me to work with schools to improve literacy. Currently, I am personally working on an initiative I created called the #500classroombookchallenge. This is an initiative where I am soliciting donations from my friends and family to help support 500 classrooms in the Greater Philadelphia area. So far, I have received donations for 1 classroom and the teacher is absolutely ecstatic! Here's the blog I write about this challenge. It's things like this that I want to spend my time doing. So, I'm all in and I can't wait to get started working with others on the newly minted Kiwanis of Norriton Circle team! It takes a village!!!

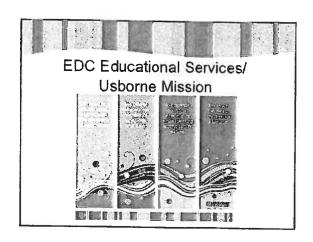
Attached is a proposal for how PA Kiwanis and the individual clubs could work with EDC Educational Services. Let me know if you have any questions!

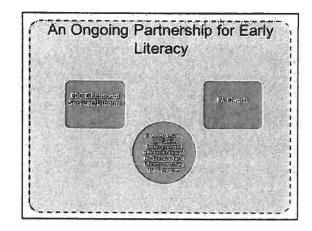
BTW. I am reaching out to a couple of folks I know who may want to join the group and I'll send you the info Jen on the twitter info we discussed;)

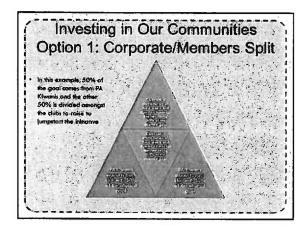
Denita Richardson

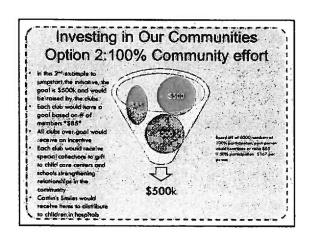


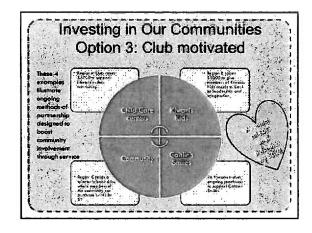
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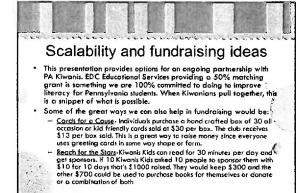




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|    | Denita Ri  | chardson      |    |
|    | 484.432.   | .9211 (c)     |    |
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