



**Kiwanis**  
**Topsail Island Area**

**2021-2022 Q2 Budget Update**

**April 5, 2022**

# 2021-2022 Services Budget and Spend through Q2

2021-2022 Service Budget (As of 3/31/2022)		Locked Budget as of 10-5-21	Actual to Date	Remaining Fcst	Annual Total	vs Budget
Item	Budget	Notes/Rationale	YR 2021-2022	YR 2021-2022	YR 2021-2022	2021-22
Donations: Individuals designated for Services	\$ 750	Based on Prior Year Estimate	893.91	375.00	1,268.91	\$ 518.91
Happy Dollars (moved to Services in 2021-22)	\$ 1,035	Avg last 6 months	741.00	600.00	1,341.00	\$ 306.00
Weekly 50/50	\$ 1,000	Avg last 6 months; do at meetings & socials	362.00	360.00	722.00	\$ (278.00)
Aktion Club Donations	\$ -	Did not have in original budget	2,700.00	-	2,700.00	\$ 2,700.00
AWT Pancake Breakfast (October)	\$ 4,500	Adults \$7; Kids \$5; under 5 free	6,405.00	-	6,405.00	\$ 1,905.00
Kayak Raffle (January)	\$ 1,200	At Dolphin Dip; cost of kayak already covered	1,239.59	-	1,239.59	\$ 39.59
Wreath Sales (November/December)	\$ 4,000	Increased net expectation by \$500 vs last year	4,501.57	-	4,501.57	\$ 501.57
Dog Walk (Early Spring)	\$ 2,000	Net proceeds go to FOUNDATION	-	-	-	\$ (2,000.00)
Local Restaurant Nights Out	\$ 1,000	5 events at \$200 each - NO CHAIR; NOT HAPPENING	-	-	-	\$ (1,000.00)
Skip A Meal (October/ November)	\$ 3,000	3 Events at \$50pp * 20 ppl each event	4,880.00	-	4,880.00	\$ 1,880.00
Spaghetti Dinner (March)	\$ 1,280	Net proceeds go to FOUNDATION	374.00	-	374.00	\$ (906.00)
Flotilla Coffee, Tea & Cider (December)	\$ 1,000	\$2 each cup	738.40	-	738.40	\$ (261.60)
Dolphin Dip Coffe, Tea & Cider (January)	\$ 1,000	Budget assumed \$2 each cup; increased to \$3 each	547.36	-	547.36	\$ (452.64)
Aktion Club fundraising	\$ -	Did not have in original budget	132.00	-	132.00	\$ 132.00
<b>REVENUE TOTAL:</b>	<b>\$ 21,765</b>		<b>23,514.83</b>	<b>1,335.00</b>	<b>24,849.83</b>	<b>3,084.83</b>
CHEW (Food Insecurity) Onslow County	\$ 500	FUNDED BY FOUNDATION	-	-	-	\$ 500
Pender Education Partnership (Spelling Bee)	\$ 500	TBD - gave \$500 to SCMS for project not funded by PEP	-	(500.00)	(500.00)	\$ -
Share the Table Meals	\$ 1,600	4 meals @ \$400 each; changed to bi-monthly @ \$300	-	(900.00)	(900.00)	\$ 700
Share the Table Capital Fund	\$ 2,500	Decided to double donation with Skip A Meal funds	(5,000.00)	-	(5,000.00)	\$ (2,500)
One Child At a Time	\$ 5,000	Increased budget significantly based on need	(1,901.21)	(2,400.00)	(4,301.21)	\$ 699
Little Libraries	\$ 1,400	New for 2021-2022 - for 4 schools	-	(1,400.00)	(1,400.00)	\$ -
Socio-emotonal needs at Onslow Schools	\$ 4,000	FUNDED BY FOUNDATION	-	-	-	\$ 4,000
Socio-emotonal needs at Pender Schools	\$ 2,000	FUNDED BY FOUNDATION	-	-	-	\$ 2,000
SCMS Garden (not funded under PEP)	\$ -	Not in original budget ; added to budget 12/1/21	(500.00)	-	(500.00)	\$ (500)
Neckerchiefts for Eagle Scouts of Pender County	\$ -	Not in original budget; added 3/1/22	(800.00)	-	(800.00)	\$ (800)
Emergency Medical Supplies for DHS and DMS	\$ -	Not in original budget; added to budget 3/29/22	-	(500.00)	(500.00)	\$ (500)
Decorations for the EC Prom Event	\$ -	Not in original budget; added to budget 3/29/22	-	(400.00)	(400.00)	\$ (400)
Dixon Middle School Builders Club Annual Support	\$ 200	Annual Fee; for next year include \$100 holiday GCs	(109.10)	(200.00)	(309.10)	\$ (109)
Surf City Middle School Builders Club Annual Support	\$ 200	Annual Fee; for next year include \$100 holiday GCs	(109.10)	(200.00)	(309.10)	\$ (109)
Dixon High School Key Club Annual Support	\$ 300	For next year also include \$100 holiday GC	(689.60)	(300.00)	(989.60)	\$ (690)
Boys & Girls Home (Lake Waccamaw - Kiwanis Cottage)	\$ 1,000	\$500 FUNDED BY FOUNDATION SO FAR	-	(500.00)	(500.00)	\$ 500
KICTA Aktion Club	\$ -	Self-fund with Aktion Club fundraisers & donatoins	(1,651.88)	-	(1,651.88)	\$ (1,652)
AWT Fundraiser Expenses	\$ 2,000		(2,486.67)	-	(2,486.67)	\$ (487)
Kayak Raffle Fundraiser Expenses	\$ 200	Ticket printing & marketing - already have kayak	(601.01)	-	(601.01)	\$ (401)
Wreath Sales Fundraiser Expenses	\$ 2,000		(3,058.00)	-	(3,058.00)	\$ (1,058)
Dog Walk fundraiser Expenses	\$ 500	Can use some of last year materials, tshirts, etc	-	(500.00)	(500.00)	\$ -
Skip a Meal Expenses	\$ 100	placeholder - none spent	-	-	-	\$ 100
Spaghetti Dinner Expenses	\$ 384	Assumes about \$3 per head expense	(245.02)	-	(245.02)	\$ 139
Flotilla Coffee, Tea & Cider Expenses	\$ 250		(449.16)	-	(449.16)	\$ (199)
Dolphin Dip Coffee, Tea & Cider Expenses	\$ 250		(470.01)	-	(470.01)	\$ (220)
Foundation - Carolinas	\$ 495	Pay in October	(495.00)	-	(495.00)	\$ -
Foundation - International	\$ 495	Pay in October	(560.00)	-	(560.00)	\$ (65)
<b>SERVICE PROJECT EXPENDITURES TOTAL</b>	<b>\$ 25,874</b>		<b>(19,125.76)</b>	<b>(7,800.00)</b>	<b>(26,925.76)</b>	<b>(1,051.76)</b>
<b>Net Total</b>	<b>\$ (4,109)</b>		<b>4,389.07</b>	<b>(6,465.00)</b>	<b>(2,075.93)</b>	<b>2,033.07</b>

- More than \$3,000 over budget in revenues
- Around \$1,000 over budget in expenses
- Net positive of over \$2,000
- Green lines highlight four Community Outreach donations of \$2,200 in total that were unbudgeted
- Blue lines are funds going to the foundation and programs to be covered by the foundation\*

\*Foundation will also cover High School and Summer Camp scholarships – not shown in line items

# Fundraising Event Overview through 3/31/22

Fiscal 2021-2022 Events	AWT	Skip A Meal	Wreaths	Flotilla	Kayak Raffle	Dolphin Dip	Proceeds to Foundation		Total Thru 3/31/22
							Spaghetti Dinner	Dog Walk	
Revenues*	\$ 5,205.00	\$ 5,000.00	4,501.57	\$ 488.40	\$ 1,039.59	\$ 147.36	\$ 2,391.00		\$ 18,772.92
Expenses*	\$ (1,286.67)	\$ -	(3,058.00)	\$ (199.16)	\$ (401.01)	\$ (70.01)	\$ (245.02)		\$ (5,259.87)
Net from Event	\$ 3,918.33	\$ 5,000.00	\$ 1,443.57	\$ 289.24	\$ 638.58	\$ 77.35	\$ 2,145.98		\$ 13,513.05
Net Goal for Event	\$ 2,500.00	\$ 2,900.00	\$ 2,000.00	\$ 750.00	\$ 1,000.00	\$ 750.00	\$ 896.00	\$ 1,500.00	\$ 10,796.00
Over/(Under)	\$ 1,418.33	\$ 2,100.00	\$ (556.43)	\$ (460.76)	\$ (361.42)	\$ (672.65)	\$ 1,249.98		\$ 2,717.05
<i>*ignores till funds in and out</i>									
Donations at Events	\$ 194.00	\$ -	\$ 80.00	\$ 67.20	\$103		\$ 130.00		\$ 574.20

- Great first annual Spaghetti Dinner fundraise, ahead of net fundraising goal by \$1,250! The dessert auction accounted for over \$750 of this.
- Ahead of annual net fundraising goals by over \$2,700
- We also brought in nearly \$575 in donations at the various events

# 2021-2022 Admin Budget and Spend through Q2

2021-2022 Admin Budget + Forecast (As of 3/31/2022)	Budget	Actual to Date	Remaining Fcst	Annual Total	vs. Budget
Item	Budget				
Existing Member Dues (assumed 45 members)	\$ 7,425	1,235.00	11,550.00	12,785.00	\$ 5,360
New Member Dues (assumed 10)	\$ 825	850.00	110.00	960.00	\$ 135
New Member Dues Spouses (assumed 4)	\$ 314	800.00	-	800.00	\$ 486
Donations - Individuals	\$ 100	40.00	50.00	90.00	\$ (10)
Donations: Businesses or Groups	\$ 100	-	50.00	50.00	\$ (50)
<b>REVENUE TOTAL:</b>	<b>\$ 8,764</b>	<b>2,925.00</b>	<b>11,760.00</b>	<b>14,685.00</b>	<b>5,921.00</b>
Annual Dues - Kiwanis International	\$ (3,311)	(4,004.00)	-	(4,004.00)	\$ (693)
Annual Dues - Kiwanis International Spouse	\$ (138)	(276.00)	-	(276.00)	\$ (138)
Annual Dues - Kiwanis International Anticipated (New)	\$ (770)	(397.81)	(77.00)	(474.81)	\$ 295
Annual Dues - Kiwanis Int'l Spouse, Anticipated (New)	\$ (276)	(362.25)	-	(362.25)	\$ (86)
Annual Dues - District 04, Carolinas	\$ (1,350)	(1,680.00)	-	(1,680.00)	\$ (330)
Annual Dues - District 04, Carolinas Anticipated (New)	\$ (420)	(312.50)	(30.00)	(342.50)	\$ 78
KI Background Checks [BoD; SLP]	\$ (125)	(75.00)	(50.00)	(125.00)	\$ -
Facility Charge (every other week)	\$ (1,150)	(630.00)	(720.00)	(1,350.00)	\$ (200)
Meals & Entertainment (coffee at meetings, socials)	\$ (1,660)	(1,243.94)	(820.00)	(2,063.94)	\$ (404)
Accounting Software	\$ (480)	(250.00)	(300.00)	(550.00)	\$ (70)
Treasurer Supplies (postage, mailbox, etc.)	\$ (280)	(125.56)	(140.00)	(265.56)	\$ 14
Secretary Supplies (paper, pins ink, etc)	\$ (200)	(1,022.74)	64.67	(958.07)	\$ (758)
Ad & Marketing (signs, rack cards, biz cards, etc.)	\$ (200)	(485.92)	(100.00)	(585.92)	\$ (386)
Website Expenses (Domain renewal)	\$ (65)	-	(65.00)	(65.00)	\$ -
Paypal Processing Fees	\$ -	(76.25)	-	(76.25)	\$ (76)
Memorial Donations to Foundation for Deceased Members	\$ (200)	-	(100.00)	(100.00)	\$ 100
Topsail Area Chamber of Commerce Membership	\$ (200)	(190.00)	-	(190.00)	\$ 10
Installation Banquet	\$ (25)	(26.07)	-	(26.07)	\$ (1)
Scholarship Award Event (used to be Breakfast)	\$ (315)	-	(315.00)	(315.00)	\$ -
Recognition for Kiwanian of the Year	\$ (105)	-	(105.00)	(105.00)	\$ -
Leadership Education	\$ -	-	-	-	\$ -
District Convention & Mid-Year [August & February]	\$ (800)	(297.00)	(400.00)	(697.00)	\$ 103
International Convention (June)	\$ (3,000)	(1,629.38)	(1,599.00)	(3,228.38)	\$ (228)
<b>EXPENDITURES TOTAL:</b>	<b>\$ (15,070)</b>	<b>(13,284.42)</b>	<b>(3,556.33)</b>	<b>(16,840.75)</b>	<b>(2,542.37)</b>
<b>Net Total</b>	<b>\$ (6,306)</b>	<b>16,209.42</b>	<b>8,203.67</b>	<b>(2,155.75)</b>	<b>3,378.63</b>

- Added 13 new members year to date! Annual goal of 14
- Revenues over budget approximately \$5,900
- Spend over budget approximately \$2,500
- Approximately \$3,400 to the positive vs. budget for fiscal year

# Membership growth – keep the momentum going!

You have **68** members in your club.

Your club is ranked **2** out of **152** in your district for net growth (**net gain of 13 members**)

Your club is ranked **13** out of **152** in your district for percentage growth (**23.6000%**)

- Our goal was 14 new members so we are 92% of the way there in just the first half of the year and FULLY EXPECT we will exceed our annual goal
- Let's aim to be number one in the District for both growth metrics above
- Meeting our membership goals gives us an edge with District and International when applying for grant funding
- More members also makes our club more capable and FUN!