Report of the Executive Director
Capital District, Kiwanis International
August 19, 2022

Capital Membership
2021-22 Starting # **4284**
Current Total **4407** (as of August 5, 2022)
Net Change **+123**
Total Active Charters – **166**

Clubs who lost members this year: **45**
Clubs who gained members this year: **76**
Clubs who are net 0 this year: **48**
Clubs below 15 members: **51** (14 of which have lost members this year)

Charters in Danger
Bel Air (D6) - 8 members (PR)
Tappahannock (D11) - 17 members (PR)
Blue Ridge, West Virginia (D8) - 0 members (CSD)

Election Reporting
Club Election (2021-22): 163 out of 166 filed
Clubs Missing: **City Center - Newport News, Hinton, Williamson**

Club Election (2022-23): 117 out of 166 filed
Lt. Governor-Designates Elected: **17 out of 20 (D6, D7 and D17 remaining)**
Lt. Governor-Elects Elected: **5 of 20**

Club Monthly Reporting
Clubs with no reporting in 2021-22: **(38)**
National Capital (1): PG County
Chesapeake Bay (4): Commodore Mayo, Coastal DE, Georgetown, Seaford
Mason-Dixon (1): **Bel Air**
Heart of Virginia (2): Central Chesterfield, **Tappahannock**
Southeast Virginia (6): Middlesex, **City Center Newport News**, Old Point Comfort, Churchland, Great Bridge, Portsmouth
Southwest Virginia (3): Martinsville, Giles County, Radford
West Virginia (16): Weirton, Wheeling, Williamstown, Bridgeport, Clarksburg, Fairmont, Keyser, Parsons, Beckley, Delbarton, East Huntington, Gilbert, **Hinton**, St. Albans, War, **Williamson**

Capital District Kiwanis

Consolidated Statement of Financial Position

As of July 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000-010 Kiwanis Checking	32,704.54
1000-011 Kiwanis Reserve	50,191.48
1000-012 Kiwanis Investments	886,039.58
1001-010 Key Club Checking	15,754.30
1001-011 Key Club Investments	158,869.65
1002-010 Circle K Checking	32,451.80
Total Bank Accounts	**$1,176,011.35**
Accounts Receivable	
1200-001 Accounts Receivable	1,885.00
Total Accounts Receivable	**$1,885.00**
Other Current Assets	**$0.00**
Total Current Assets	**$1,177,896.35**
Other Assets	**$0.00**
TOTAL ASSETS	**$1,177,896.35**
LIABILITIES AND EQUITY	
Liabilities	**$0.00**
Equity	
3000-000 Opening Balance Equity	0.00
3300-001 Unrestricted Net Assets	925,899.74
3300-002 Equity - Key Club	190,174.65
3300-003 Equity - Circle K	25,783.61
Net Revenue	36,038.35
Total Equity	**$1,177,896.35**
TOTAL LIABILITIES AND EQUITY	**$1,177,896.35**

Capital District Kiwanis

Budget vs. Actuals

October 2021 - September 2022

	KIWANIS				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue								
7000-001 Income - Membership Dues	137,559.23	136,000.00	1,559.23	101.15 %	$137,559.23	$136,000.00	$1,559.23	101.15 %
7100-001 Income - Registration & Event Fees	79,303.77	61,710.00	17,593.77	128.51 %	$79,303.77	$61,710.00	$17,593.77	128.51 %
7200-002 Income - Advertising	200.00	2,000.00	-1,800.00	10.00 %	$200.00	$2,000.00	$ -1,800.00	10.00 %
7500-001 Income - Interest	7.94	2.00	5.94	397.00 %	$7.94	$2.00	$5.94	397.00 %
7600-001 Income - Other	83,214.01	1,564.00	81,650.01	5,320.59 %	$83,214.01	$1,564.00	$81,650.01	5,320.59 %
Total Revenue	**$300,284.95**	**$201,276.00**	**$99,008.95**	**149.19 %**	**$300,284.95**	**$201,276.00**	**$99,008.95**	**149.19 %**
GROSS PROFIT	**$300,284.95**	**$201,276.00**	**$99,008.95**	**149.19 %**	**$300,284.95**	**$201,276.00**	**$99,008.95**	**149.19 %**
Expenditures								
8025-001 Scholarships/Awards	3,000.00	5,000.00	-2,000.00	60.00 %	$3,000.00	$5,000.00	$ -2,000.00	60.00 %
8030-001 Background Checks	250.00	1,000.00	-750.00	25.00 %	$250.00	$1,000.00	$ -750.00	25.00 %
8040-001 Bank Fees		200.00	-200.00		$0.00	$200.00	$ -200.00	0.00%
8100-001 Committee - Achievement	700.00	1,500.00	-800.00	46.67 %	$700.00	$1,500.00	$ -800.00	46.67 %
8100-002 Committee - Aktion Club	40.00	1,745.00	-1,705.00	2.29 %	$40.00	$1,745.00	$ -1,705.00	2.29 %
8100-003 Committee - Builders Club		1,000.00	-1,000.00		$0.00	$1,000.00	$ -1,000.00	0.00%
8100-005 Committee - Circle K International	1,979.24	4,900.00	-2,920.76	40.39 %	$1,979.24	$4,900.00	$ -2,920.76	40.39 %
8100-009 Committee - Finance		775.00	-775.00		$0.00	$775.00	$ -775.00	0.00%
8100-011 Committee - Key Leader	728.60	1,300.00	-571.40	56.05 %	$728.60	$1,300.00	$ -571.40	56.05 %
8100-014 Committee - Kiwanis Kids		335.00	-335.00		$0.00	$335.00	$ -335.00	0.00%
8100-015 Committee - Leadership & Education	693.65	1,000.00	-306.35	69.37 %	$693.65	$1,000.00	$ -306.35	69.37 %
8100-018 Committee - Membership	191.04	10,000.00	-9,808.96	1.91 %	$191.04	$10,000.00	$ -9,808.96	1.91 %
8100-019 Committee - On-to-ICON		150.00	-150.00		$0.00	$150.00	$ -150.00	0.00%
8100-020 Committee - Partnership Coordinator		500.00	-500.00		$0.00	$500.00	$ -500.00	0.00%
8100-023 Committee - Public Relations	60.00		60.00		$60.00	$0.00	$60.00	0.00%
8100-025 Committee - Service		250.00	-250.00		$0.00	$250.00	$ -250.00	0.00%
8100-027 Committee - Youth Protection Manager		650.00	-650.00		$0.00	$650.00	$ -650.00	0.00%
8150-001 District Project	6,193.00		6,193.00		$6,193.00	$0.00	$6,193.00	0.00%
8160-001 Entertainment & A/V	1,366.19		1,366.19		$1,366.19	$0.00	$1,366.19	0.00%
8200-001 General Meeting Expenses	1,018.82	3,000.00	-1,981.18	33.96 %	$1,018.82	$3,000.00	$ -1,981.18	33.96 %
8250-001 Insurance - D&O	800.00	800.00	0.00	100.00 %	$800.00	$800.00	$0.00	100.00 %
8410-001 Meals	20,880.35	41,460.00	-20,579.65	50.36 %	$20,880.35	$41,460.00	$ -20,579.65	50.36 %
8430-001 Kiwanis Children’s Fund Donations	41,308.16		41,308.16		$41,308.16	$0.00	$41,308.16	0.00%
8440-001 Office Equipment		1,500.00	-1,500.00		$0.00	$1,500.00	$ -1,500.00	0.00%
8445-001 Office Supplies	80.00	1,750.00	-1,670.00	4.57 %	$80.00	$1,750.00	$ -1,670.00	4.57 %
8500-001 Officer Exp - Governor	3,280.87	5,700.00	-2,419.13	57.56 %	$3,280.87	$5,700.00	$ -2,419.13	57.56 %
8500-005 Officer Exp - Governor Elect	1,408.94	4,450.00	-3,041.06	31.66 %	$1,408.94	$4,450.00	$ -3,041.06	31.66 %
8500-010 Officer Exp - Executive Director	2,332.14	4,450.00	-2,117.86	52.41 %	$2,332.14	$4,450.00	$ -2,117.86	52.41 %
8500-025 Officer Exp - Immediate Past Governor	2,074.76	3,450.00	-1,375.24	60.14 %	$2,074.76	$3,450.00	$ -1,375.24	60.14 %
8500-026 Officer Exp - Immediate Past WV Governor	365.20	3,450.00	-3,084.80	10.59 %	$365.20	$3,450.00	$ -3,084.80	10.59 %
8500-030 Officer Exp - Regional Trustees	9,521.18	17,500.00	-7,978.82	54.41 %	$9,521.18	$17,500.00	$ -7,978.82	54.41 %
8500-035 Officer Exp - Lt. Governors	4,669.32	18,000.00	-13,330.68	25.94 %	$4,669.32	$18,000.00	$ -13,330.68	25.94 %
8500-040 Officer Exp - Lt. Gov-Designate	7,555.03	30,000.00	-22,444.97	25.18 %	$7,555.03	$30,000.00	$ -22,444.97	25.18 %
8550-000 Payroll Expenses					$0.00	$0.00	$0.00	0.00%
8550-050 Wages	18,000.00	18,000.00	0.00	100.00 %	$18,000.00	$18,000.00	$0.00	100.00 %
8550-100 Taxes	1,878.36	2,494.80	-616.44	75.29 %	$1,878.36	$2,494.80	$ -616.44	75.29 %
8550-150 Fees	294.00	294.00	0.00	100.00 %	$294.00	$294.00	$0.00	100.00 %
Total 8550-000 Payroll Expenses	**20,172.36**	**20,788.80**	**-616.44**	**97.03 %**	**$20,172.36**	**$20,788.80**	**$ -616.44**	**97.03 %**
8600-001 Pins / Badges / Shirts	3,434.68	2,500.00	934.68	137.39 %	$3,434.68	$2,500.00	$934.68	137.39 %
8610-001 Postage & Shipping	115.75	500.00	-384.25	23.15 %	$115.75	$500.00	$ -384.25	23.15 %
8650-001 Salary - Executive Director	13,600.00	20,400.00	-6,800.00	66.67 %	$13,600.00	$20,400.00	$ -6,800.00	66.67 %
8650-002 Salary - Publication Editor	6,000.00	6,000.00	0.00	100.00 %	$6,000.00	$6,000.00	$0.00	100.00 %
8650-003 Salary - Publication Designer	6,000.00	6,000.00	0.00	100.00 %	$6,000.00	$6,000.00	$0.00	100.00 %
8720-001 Professional Services	4,799.00	5,000.00	-201.00	95.98 %	$4,799.00	$5,000.00	$ -201.00	95.98 %
8750-001 Programs & Souvenirs	1,989.68		1,989.68		$1,989.68	$0.00	$1,989.68	0.00%
8760-001 Registration Fees & Materials	8,606.70	18,349.00	-9,742.30	46.91 %	$8,606.70	$18,349.00	$ -9,742.30	46.91 %
8780-001 Speakers Fees	900.00		900.00		$900.00	$0.00	$900.00	0.00%
8810-001 Printing/Supplies	1,083.62		1,083.62		$1,083.62	$0.00	$1,083.62	0.00%
8830-001 Telephone / Internet	913.23	1,200.00	-286.77	76.10 %	$913.23	$1,200.00	$ -286.77	76.10 %
8850-001 District Publication Expenses	228.00	408.00	-180.00	55.88 %	$228.00	$408.00	$ -180.00	55.88 %
8900-050 Travel - Hotels/Lodging	8,500.03	6,475.00	2,025.03	131.27 %	$8,500.03	$6,475.00	$2,025.03	131.27 %
8900-100 Travel - Airfare	372.83		372.83		$372.83	$0.00	$372.83	0.00%
8900-150 Travel - Other		1,100.00	-1,100.00		$0.00	$1,100.00	$ -1,100.00	0.00%
8960-001 Website / IT / Software	2,184.07	1,000.00	1,184.07	218.41 %	$2,184.07	$1,000.00	$1,184.07	218.41 %
Total Expenditures	**$189,396.44**	**$255,535.80**	**$ -66,139.36**	**74.12 %**	**$189,396.44**	**$255,535.80**	**$ -66,139.36**	**74.12 %**
NET OPERATING REVENUE	**$110,888.51**	**$ -54,259.80**	**$165,148.31**	**-204.37 %**	**$110,888.51**	**$ -54,259.80**	**$165,148.31**	**-204.37 %**
Other Expenditures								
Other Miscellaneous Expenditure	428.57		428.57		$428.57	$0.00	$428.57	0.00%
Total Other Expenditures	**$428.57**	**$0.00**	**$428.57**	**0.00%**	**$428.57**	**$0.00**	**$428.57**	**0.00%**

Capital District Kiwanis

Budget vs. Actuals

October 2021 - September 2022

	KIWANIS				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
NET OTHER REVENUE	$ -428.57	$0.00	$ -428.57	0.00%	$ -428.57	$0.00	$ -428.57	0.00%
NET REVENUE	$110,459.94	$ -54,259.80	$164,719.74	-203.58 %	$110,459.94	$ -54,259.80	$164,719.74	-203.58 %