Report of the Executive Director
Capital District, Kiwanis International
September 17, 2022

Capital Membership
2021-22 Starting # **4284**
Current Total **4408** (as 9/6/22)
Net Change **+124**
Total Active Charters – **166**

Clubs who lost this year: **48 (+3)**
Clubs who gained this year: **78 (+2)**
Clubs who are net 0 this year: **43 (-5)**
Clubs below 15: **52 (+1)** - 17 of which are down this year **(+3)**

Charters in Danger
Bel Air (D6) - 8 members (PR)
Tappahannock (D11) - 17 members (PR)
Blue Ridge, West Virginia (D8) - 0 members (CSD)

Lt. Governor Election Reporting
Lt. Governor-Designates Elected: **18 out of 20 (D17 and D20 remaining)**
Lt. Governor-Elects Elected: **6 of 20** (D2, D3, D6, D8, D9, D11)

Clubs Not Current (within 2 months) of Monthly Reporting
(in accordance with Policy Section 2B(c)

Division 1:
Eastern Branch, Washington
Far East Washington
Northwest Washington

Division 2:
Bull Run-Manassas
Leesburg
Manassas
Mount Vernon, Fairfax County

Division 3:
Greater Landover
Montgomery Village
Prince George's County
Waldorf

Division 4:
Commodore Mayo, Mayo
Ellicott City
Severna Park

Division 5:
Accomack, Onancock
Chincoteague
Coastal Delaware
Dover
Georgetown
Greater Ocean
Pines-Ocean City
Seaford

Division 6:
Bel Air
Elkton
Loch Raven
Wilmington

Division 7:
Westminster

Division 8:
Charles Town
Shepherdstown
Strasburg

Division 9:
NONE

Division 10:
Central Chesterfield
Hopewell

Division 11:
Tappahannock

Division 12:
Middlesex, Saluda
Northern
Neck-Kilmarnock

Division 13:
City Center, Newport News
Greater Hilton
Old Point Comfort, Hampton
Peninsula at Oyster Point, Newport News

Division 14:
Chesapeake
Churchland, Portsmouth
Great
Bridge-Chesapeake
Norfolk
Suffolk

Division 15:
Botetourt County, Troutville
Fort Hill, Lynchburg
Martinsville
Roanoke
Salem

Division 16:
Abingdon
Bluefield
Giles County
Montgomery County-Blacksburg
Radford

Division 17:
Hurley

Division 18:
Weirton
Wheeling
Williamstown Area

Division 19:
Bridgeport
Clarksburg
Fairmont
Keyser
Morgantown
Parsons

Division 20:
Beckley
Delbarton
Gilbert
Hinton
St. Albans
War
Williamson

Clubs who have not filed Election Reports (due June 1)
(in accordance with Policy Section 2B(c)

Division 1:
Far East Washington
Northwest Washington

Division 2:
NONE

Division 3:
Prince George's County
Waldorf

Division 4:
NONE

Division 5:
Dover
Georgetown

Division 6:
Elkton
Hampden-Midtown

Division 7:
Mount Airy

Division 8:
NONE

Division 9:
NONE

Division 10:
Central Chesterfield
Creww

Division 11:
NONE

Division 12:
Grafton
Northern
Neck-Kilmarnock

Division 13:
Old Point Comfort,
Hampton
Peninsula at Oyster
Point, Newport News
Smithfield

Division 14:
Norfolk
Ocean View Beach

Division 15:
Botetourt County,
Troutville

Division 16:
Abingdon
Bluefield
Giles County

Division 17:
Clinchco
Coeburn
Council
Grundy
Hurley
Norton

Division 18:
Williamstown Area

Division 19:
NONE

Division 20:
Hinton
Williamson

Capital District Kiwanis

Budget vs. Actuals

October 2021 - September 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
7000-001 Income - Membership Dues	137,559.23	136,000.00	1,559.23	101.15 %
7100-001 Income - Registration & Event Fees	81,688.04	61,710.00	19,978.04	132.37 %
7200-002 Income - Advertising	200.00	2,000.00	-1,800.00	10.00 %
7500-001 Income - Interest	8.23	2.00	6.23	411.50 %
7600-001 Income - Other	84,064.01	1,564.00	82,500.01	5,374.94 %
Total Revenue	**$303,519.51**	**$201,276.00**	**$102,243.51**	**150.80 %**
GROSS PROFIT	**$303,519.51**	**$201,276.00**	**$102,243.51**	**150.80 %**
Expenditures				
8025-001 Scholarships/Awards	5,000.00	5,000.00	0.00	100.00 %
8030-001 Background Checks	250.00	1,000.00	-750.00	25.00 %
8040-001 Bank Fees		200.00	-200.00	
8100-001 Committee - Achievement	700.00	1,500.00	-800.00	46.67 %
8100-002 Committee - Aktion Club	40.00	1,745.00	-1,705.00	2.29 %
8100-003 Committee - Builders Club		1,000.00	-1,000.00	
8100-005 Committee - Circle K International	2,467.20	4,900.00	-2,432.80	50.35 %
8100-009 Committee - Finance		775.00	-775.00	
8100-011 Committee - Key Leader	728.60	1,300.00	-571.40	56.05 %
8100-014 Committee - Kiwanis Kids		335.00	-335.00	
8100-015 Committee - Leadership & Education	693.65	1,000.00	-306.35	69.37 %
8100-018 Committee - Membership	486.29	10,000.00	-9,513.71	4.86 %
8100-019 Committee - On-to-ICON		150.00	-150.00	
8100-020 Committee - Partnership Coordinator		500.00	-500.00	
8100-023 Committee - Public Relations	60.00		60.00	
8100-025 Committee - Service		250.00	-250.00	
8100-027 Committee - Youth Protection Manager		650.00	-650.00	
8150-001 District Project	6,193.00		6,193.00	
8160-001 Entertainment & A/V	2,041.19		2,041.19	
8200-001 General Meeting Expenses	1,018.82	3,000.00	-1,981.18	33.96 %
8250-001 Insurance - D&O	800.00	800.00	0.00	100.00 %
8410-001 Meals	22,495.35	41,460.00	-18,964.65	54.26 %
8430-001 Kiwanis Children’s Fund Donations	41,308.16		41,308.16	
8440-001 Office Equipment		1,500.00	-1,500.00	
8445-001 Office Supplies	80.00	1,750.00	-1,670.00	4.57 %
8500-001 Officer Exp - Governor	3,526.47	5,700.00	-2,173.53	61.87 %
8500-005 Officer Exp - Governor Elect	1,725.17	4,450.00	-2,724.83	38.77 %
8500-010 Officer Exp - Executive Director	2,332.14	4,450.00	-2,117.86	52.41 %
8500-025 Officer Exp - Immediate Past Governor	2,206.76	3,450.00	-1,243.24	63.96 %
8500-026 Officer Exp - Immediate Past WV Governor	365.20	3,450.00	-3,084.80	10.59 %
8500-030 Officer Exp - Regional Trustees	15,225.18	17,500.00	-2,274.82	87.00 %

Capital District Kiwanis

Budget vs. Actuals

October 2021 - September 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
8500-035 Officer Exp - Lt. Governors	10,738.52	18,000.00	-7,261.48	59.66 %
8500-040 Officer Exp - Lt. Gov-Designate	13,071.03	30,000.00	-16,928.97	43.57 %
8550-000 Payroll Expenses				
8550-050 Wages	18,000.00	18,000.00	0.00	100.00 %
8550-100 Taxes	1,878.36	2,494.80	-616.44	75.29 %
8550-150 Fees	294.00	294.00	0.00	100.00 %
Total 8550-000 Payroll Expenses	**20,172.36**	**20,788.80**	**-616.44**	**97.03 %**
8600-001 Pins / Badges / Shirts	3,389.68	2,500.00	889.68	135.59 %
8610-001 Postage & Shipping	519.75	500.00	19.75	103.95 %
8650-001 Salary - Executive Director	17,000.00	20,400.00	-3,400.00	83.33 %
8650-002 Salary - Publication Editor	6,000.00	6,000.00	0.00	100.00 %
8650-003 Salary - Publication Designer	6,000.00	6,000.00	0.00	100.00 %
8720-001 Professional Services	4,799.00	5,000.00	-201.00	95.98 %
8750-001 Programs & Souvenirs	1,989.68		1,989.68	
8760-001 Registration Fees & Materials	11,066.15	18,349.00	-7,282.85	60.31 %
8780-001 Speakers Fees	2,300.00		2,300.00	
8810-001 Printing/Supplies	3,674.46		3,674.46	
8830-001 Telephone / Internet	913.23	1,200.00	-286.77	76.10 %
8850-001 District Publication Expenses	228.00	408.00	-180.00	55.88 %
8900-050 Travel - Hotels/Lodging	30,739.99	6,475.00	24,264.99	474.75 %
8900-100 Travel - Airfare	372.83		372.83	
8900-150 Travel - Other		1,100.00	-1,100.00	
8960-001 Website / IT / Software	2,184.07	1,000.00	1,184.07	218.41 %
Total Expenditures	**$244,901.93**	**$255,535.80**	**$ -10,633.87**	**95.84 %**
NET OPERATING REVENUE	**$58,617.58**	**$ -54,259.80**	**$112,877.38**	**-108.03 %**
Other Expenditures				
Other Miscellaneous Expenditure	428.57		428.57	
Total Other Expenditures	**$428.57**	**$0.00**	**$428.57**	**0.00%**
NET OTHER REVENUE	**$ -428.57**	**$0.00**	**$ -428.57**	**0.00%**
NET REVENUE	**$58,189.01**	**$ -54,259.80**	**$112,448.81**	**-107.24 %**