Report of the Executive Director
Capital District, Kiwanis International
August 18, 2023

Capital Membership

2022-2023 Starting # **4089** **2021-2022 Loss of Membership = -195**
Current Total **4355** (as 8/6/23)
Net Change **+266 (does not include 19 Catonsville and 16 Salisbury)**

Total Charters – **164** (2 PR - Capitol Hill (9) and Williamson (5))
New Clubs Added (**6**): Haymarket-Gainesville, Mathews, Short Pump, Kiln Creek, Catonsville, Salisbury
New Clubs Upcoming (**1**): Lewisburg/Greenbrier Valley (Sept 14)

Clubs who lost members so far this year: **39 of 163** (+ from 33 in May 23)
Clubs who gained this year: **75 of 163** (+ from 72 in May 23)
Clubs who are net 0 so far this year: **50 of 163** (- from 58 in May 23)
Clubs below 15: **45 of 164 (27%)** (Unchanged)
Clubs below 10: **21 of 164 (13%)** (- from 22 in May 23)

Lt. Governor Election Reporting

2023-24 Lt. Governors Elected: **16 of 18**
2023-24 Lt. Governors Unidentified: **2 of 18** (D1, D19)

2022-23 Lt. Governor Reports

Contact: 19 out of 20 filed - 18 on time (Not Submitted D1)
Board: 16 out of 20 filed - 11 on time (Not Submitted D1, D6, D10, D14)
Progress: 18 out of 20 filed - 15 on time (Not Submitted D6 & D7)

23-24 Club Election Reports - Due June 1st

123 Clubs of out 162 Active Submitted as of August 6, 2023

Clubs Not Current (within 2 months) of Monthly Reporting

(in accordance with Policy Section 2B(c)

36 out of 164 clubs are Not in Good Standing

Division 1:
Capitol Hill
Far East Washington*
Eastern Branch, Washington*

Division 2:
Haymarket-Gainesville
Mount Vernon, Fairfax City*

Division 3:
Montgomery Village
Prince George's County*

Division 4:
Severna Park

Division 5:
Georgetown
Seaford

Division 6:
Canton-Fells Point
Loch Raven*

Division 7:
NONE

Division 8:
Strasburg

Division 9:
NONE

Division 10:
Central Chesterfield
Hopewell

Division 11:
Short Pump*

Division 12:
Middlesex, Saluda

Division 13:
City Center, Newport News*
Greater Hilton

Division 14:
Chesapeake
Churchland, Portsmouth
Great Bridge-Chesapeake
Virginia Beach*

Division 15:
Bassett
Salem

Division 16:
Radford*

Division 17:
NONE

Division 18:
Wheeling

Division 19:
Keyser*
Keyser-Breakfast
Morgantown*
Parsons

Division 20:
Gilbert
Hinton*
St. Albans
War
Williamson*

* Clubs that haven't filed ANY reports this Kiwanis year

Capital District Kiwanis

Consolidated Statement of Financial Position

As of July 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000-010 Kiwanis Checking	17,597.60
1000-011 Kiwanis Reserve	92,450.08
1000-012 Kiwanis Investments	792,884.42
1001-010 Key Club Checking	12,934.48
1001-011 Key Club Investments	163,747.60
1002-010 Circle K Checking	32,690.12
Total Bank Accounts	**$1,112,304.30**
Total Current Assets	**$1,112,304.30**
TOTAL ASSETS	**$1,112,304.30**
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3300-001 Unrestricted Net Assets	542,653.46
3300-002 Equity - Key Club	342,888.65
3300-003 Equity - Circle K	61,006.11
Net Revenue	165,756.08
Total Equity	**$1,112,304.30**
TOTAL LIABILITIES AND EQUITY	**$1,112,304.30**

Capital District Kiwanis

Budget vs. Actuals: FY2023 Capital District Kiwanis - FY23 P&L Departments

October 2022 - September 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4301 Morgan Stanley Dividends	10,495.64		10,495.64	
4302 Morgan Stanley Realized Gains/Losses	-25,456.43		-25,456.43	
4303 Morgan Stanley Unrealized Gains/Losses	142,489.15		142,489.15	
7000-001 Income - Membership Dues	131,197.14	134,400.00	-3,202.86	97.62 %
7100-001 Income - Registration & Event Fees	66,929.28		66,929.28	
7150-001 Income - Fundraising	590.00		590.00	
7200-002 Income - Advertising/Sponsorship	8,412.30		8,412.30	
7400-001 Income - Grants	4,340.00		4,340.00	
7500-001 Income - Interest	3,944.36		3,944.36	
Total Revenue	**$342,941.44**	**$134,400.00**	**$208,541.44**	**255.16 %**
GROSS PROFIT	**$342,941.44**	**$134,400.00**	**$208,541.44**	**255.16 %**
Expenditures				
8025-001 Scholarships/Awards	3,721.00	4,000.00	-279.00	93.03 %
8030-001 Background Checks	325.00	1,000.00	-675.00	32.50 %
8040-001 Bank Fees	295.00		295.00	
8050-001 Investment Fees	6,405.35		6,405.35	
8100-001 Committee - Achievement	1,641.64	1,500.00	141.64	109.44 %
8100-002 Committee - Aktion Club		560.00	-560.00	
8100-005 Committee - Circle K International	2,739.46	4,635.00	-1,895.54	59.10 %
8100-009 Committee - Finance		375.00	-375.00	
8100-010 Committee - Key Club International	400.00	2,400.00	-2,000.00	16.67 %
8100-012 Committee - K-Family		12,000.00	-12,000.00	
8100-014 Committee - Kiwanis Kids	73.28	700.00	-626.72	10.47 %
8100-015 Committee - Leadership & Education	83.62	2,300.00	-2,216.38	3.64 %
8100-018 Committee - Membership	10,836.77	12,000.00	-1,163.23	90.31 %
8100-020 Committee - Partnership Coordinator		150.00	-150.00	
8100-023 Committee - Public Relations		240.00	-240.00	
8100-027 Committee - Youth Protection Manager		1,000.00	-1,000.00	
8100-030 Committee - Diversity, Equity & Inclusion	200.00	550.00	-350.00	36.36 %
8160-001 Entertainment & A/V	4,946.85		4,946.85	
8160-005 Advertising	200.00		200.00	
8250-001 Insurance - D&O	800.00	800.00	0.00	100.00 %
8410-001 Meals	24,821.03	2,000.00	22,821.03	1,241.05 %
8430-001 Kiwanis Children’s Fund Donations	26,000.00		26,000.00	
8430-002 Other Charity Dontions	590.00		590.00	
8445-001 Office Supplies	31.78	240.00	-208.22	13.24 %
8500-001 Officer Exp - Governor	5,199.20	5,700.00	-500.80	91.21 %
8500-005 Officer Exp - Governor Elect	1,787.25	4,000.00	-2,212.75	44.68 %
8500-010 Officer Exp - Executive Director	1,125.05	4,000.00	-2,874.95	28.13 %
8500-025 Officer Exp - Immediate Past Governor	1,908.43	3,000.00	-1,091.57	63.61 %
8500-030 Officer Exp - Regional Trustees	7,940.17	12,500.00	-4,559.83	63.52 %
8500-035 Officer Exp - Lt. Governors	3,984.28	12,500.00	-8,515.72	31.87 %

Capital District Kiwanis

Budget vs. Actuals: FY2023 Capital District Kiwanis - FY23 P&L Departments

October 2022 - September 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
8500-040 Officer Exp - Lt. Gov-Designate	4,291.52	15,000.00	-10,708.48	28.61 %
8500-060 8500-060 International Officer Candidate	2,020.12	5,000.00	-2,979.88	40.40 %
8600-001 Pins / Badges / Shirts	3,755.42	3,500.00	255.42	107.30 %
8610-001 Postage & Shipping	157.05	100.00	57.05	157.05 %
8650-001 Salary - Executive Director	34,000.00	40,800.00	-6,800.00	83.33 %
8650-002 Salary - Publication Editor	5,000.00	6,000.00	-1,000.00	83.33 %
8650-003 Salary - Publication Designer	5,000.00	6,000.00	-1,000.00	83.33 %
8720-001 Professional Services	5,013.97	5,000.00	13.97	100.28 %
8760-001 Registration Fees & Materials	6,044.21	2,000.00	4,044.21	302.21 %
8780-001 Speakers Fees	1,000.00		1,000.00	
8810-001 Printing/Supplies	130.00		130.00	
8830-001 Telephone / Internet	1,000.00	1,200.00	-200.00	83.33 %
8850-001 District Publication Expenses	228.00	400.00	-172.00	57.00 %
8900-050 Travel - Hotels/Lodging	12,529.36	6,000.00	6,529.36	208.82 %
8900-100 Travel - Airfare	60.00		60.00	
8900-150 Travel - Other	187.24		187.24	
8960-001 Website / IT / Software	2,284.93	2,000.00	284.93	114.25 %
Total Expenditures	**$188,756.98**	**$181,150.00**	**$7,606.98**	**104.20 %**
NET OPERATING REVENUE	**$154,184.46**	**$ -46,750.00**	**$200,934.46**	**-329.81 %**
NET REVENUE	**$154,184.46**	**$ -46,750.00**	**$200,934.46**	**-329.81 %**