Report of the Executive Director
Capital District, Kiwanis International
March 8, 2024

Capital Membership

2023-2024 Ending # **4035**
Current Total **4072** (as 2/24/24)
Net Change **+37**

2022-2023 Loss of Membership = -54
Total Charters – **157** (1 CSD - New Kent)

Charters in Danger/Surrender:

CSN - Manassas (23), PG County (18), Woodbridge (14), Pocomoke City (15), Waldorf (12), Old Point Comfort (8), Dinwiddie (18), Catonsville (15)

Low Membership - Crewe (4), Radford (5), Hinton (5), Parsons (5), Great Bridge (6), Far East Washington (6)

Large Drop - Petersburg (38-30 this year)

No Reported Officers - Far East Washington, PG County, Central Chesterfield

Clubs who lost members so far this year: **33 of 157** (up from 21 in December 23)
Clubs who gained this year: **53 of 157** (up from 36 in December 23)
Clubs who are net 0 so far this year: **71 of 157** down from 102 in December 23)
Clubs below 15: **45 of 158 (28%)** (down from 50 in December 23)
Clubs below 10: **18 of 158 (11%)** (down from 22 in December 23)

Lt. Governor Election Reporting

2023-24 Lt. Governors-Elect Elected: **7 of 18** (D1, D2, D3, D9, D10, D12, D14)
2023-24 Lt. Governors-Elect Not Elected: **2 of 18** (D13, D20)
2023-24 Lt. Governors-Elect Not Yet Identified: **9 of 18** (D4, D5, D6, D8, D15, D16, D17, D18, D19)

2023-24 Lt. Governor Reports

Contact: 17 out of 18 filed (D10 & D12 Late) / Not Submitted (D19)
Board: 0 out of 18 filed (not due until March 31)

Clubs Not Current (more than 2 months) of Monthly Reporting

(in accordance with Policy Section 2B(c)

35 out of 156 clubs (22%) are Not in Good Standing

Division 1:
Far East Washington*

Division 2:
Bull Run-Manassas

Division 3:
Montgomery Village*
Prince George's County*

Division 4:
Catonsville, MD*
Commodore Mayo*

Division 5:
Chincoteague
Georgetown*
Pocomoke City*

Division 6:
NONE

Division 8:
Old Town

Division 9:
Rockbridge*

Division 10:
Central Chesterfield*
Colonial Heights
Dinwiddie
Hopewell*

Division 12:
Gloucester
Middlesex, Saluda

Division 13:
Old Point Comfort*

Division 14:
Ocean View Beach

Division 15:
Bassett
Botetourt County*
Salem*

Division 16:
Bluefield*
Hinton*
Radford*

Division 17:
Grundy

Division 18:
Wheeling*

Division 19:
Bridgeport*
Fairmont*
Keyser*
Morgantown*
Parsons*

Division 20:
Delbarton*
Gilbert*
Greater Nitro*

* Clubs that haven't filed ANY reports this Kiwanis year

Clubs who have not filed 2023-24 Election Reports (due June 1, 2023)

(in accordance with Policy Section 2B(c)

3 out of 156 clubs (2%) are Not in Good Standing

Division 1:
Far East Washington

Division 2:
NONE

Division 3:
Prince George's County

Division 4:
NONE

Division 5:
NONE

Division 6:
NONE

Division 8:
NONE

Division 9:
NONE

Division 10:
Central Chesterfield

Division 12:
NONE

Division 13:
NONE

Division 14:
NONE

Division 15:
NONE

Division 16:
NONE

Division 17:
NONE

Division 18:
NONE

Division 19:
NONE

Division 20:
NONE

Capital District Kiwanis

Midyear Conference

October 1, 2023 - February 24, 2024

	MIDYEAR CONFERENCE	TOTAL
Revenue		
7100-001 Income - Registration & Event Fees	43,980.99	$43,980.99
7200-002 Income - Advertising/Sponsorship	1,500.00	$1,500.00
Total Revenue	**$45,480.99**	**$45,480.99**
GROSS PROFIT	**$45,480.99**	**$45,480.99**
Expenditures		
8760-001 Conference Materials	1,068.49	$1,068.49
8900-050 Travel - Hotels/Lodging	30,290.56	$30,290.56
Total Expenditures	**$31,359.05**	**$31,359.05**
NET OPERATING REVENUE	**$14,121.94**	**$14,121.94**
NET REVENUE	**$14,121.94**	**$14,121.94**

Capital District Kiwanis

Budget vs. Actuals: FY24

October 2023 - September 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	REMAINING
Revenue				
4301 Morgan Stanley Dividends	5,121.66	10,000.00	-4,878.34	4,878.34
4302 Morgan Stanley Realized Gains/Losses	-8,159.00		-8,159.00	8,159.00
4303 Morgan Stanley Unrealized Gains/Losses	-40,477.06	100,000.00	-140,477.06	140,477.06
7000-001 Income - Membership Dues	88,683.85	134,400.00	-45,716.15	45,716.15
7100-001 Income - Registration & Event Fees	44,066.45		44,066.45	-44,066.45
7200-002 Income - Advertising/Sponsorship	1,500.00		1,500.00	-1,500.00
7500-001 Income - Interest	1,653.84		1,653.84	-1,653.84
7600-001 Income - Other	0.53		0.53	-0.53
Total Revenue	**$92,390.27**	**$244,400.00**	**$ -152,009.73**	**$152,009.73**
GROSS PROFIT	**$92,390.27**	**$244,400.00**	**$ -152,009.73**	**$152,009.73**
Expenditures				
8025-001 Scholarships/Awards		4,000.00	-4,000.00	4,000.00
8030-001 Background Checks		1,000.00	-1,000.00	1,000.00
8050-001 Investment Fees	2,690.82	7,680.00	-4,989.18	4,989.18
8100-001 Committee - Achievement		1,500.00	-1,500.00	1,500.00
8100-002 Committee - Aktion Club		300.00	-300.00	300.00
8100-005 Committee - Circle K International	175.00	4,635.00	-4,460.00	4,460.00
8100-009 Committee - Finance		375.00	-375.00	375.00
8100-010 Committee - Key Club International	400.00	1,600.00	-1,200.00	1,200.00
8100-012 Committee - Kiwanis-Family		12,000.00	-12,000.00	12,000.00
8100-014 Committee - Kiwanis Kids		622.00	-622.00	622.00
8100-015 Committee - Leadership & Education		500.00	-500.00	500.00
8100-018 Committee - Membership	2,745.60	15,000.00	-12,254.40	12,254.40
8100-020 Committee - Partnership Coordinator		150.00	-150.00	150.00
8100-027 Committee - Youth Protection Manager		500.00	-500.00	500.00
8100-030 Committee - DEIBA		1,500.00	-1,500.00	1,500.00
8250-001 Insurance - D&O	800.00	800.00	0.00	0.00
8410-001 Meals		2,000.00	-2,000.00	2,000.00
8430-001 Kiwanis Children's Fund Donations		30,000.00	-30,000.00	30,000.00
8445-001 Office Supplies	254.19	240.00	14.19	-14.19
8500-001 Officer Exp - Governor	1,518.97	5,700.00	-4,181.03	4,181.03
8500-005 Officer Exp - Governor Elect	50.00	4,000.00	-3,950.00	3,950.00
8500-007 Officer Exp - Vice Governor		3,000.00	-3,000.00	3,000.00
8500-010 Officer Exp - Executive Director		4,000.00	-4,000.00	4,000.00
8500-025 Officer Exp - Immediate Past Governor		3,000.00	-3,000.00	3,000.00
8500-030 Officer Exp - Regional Trustees	150.00	12,500.00	-12,350.00	12,350.00
8500-035 Officer Exp - Lt. Governors	3,038.24	7,500.00	-4,461.76	4,461.76
8500-040 Officer Exp - Lt. Governors-Designate		10,000.00	-10,000.00	10,000.00
8600-001 Pins / Badges / Shirts		3,500.00	-3,500.00	3,500.00
8610-001 Postage / Shipping	72.01	100.00	-27.99	27.99
8650-001 Salary - Executive Director	17,000.00	40,800.00	-23,800.00	23,800.00
8650-002 Salary - Publication Editor	3,000.00	6,000.00	-3,000.00	3,000.00

Capital District Kiwanis

Budget vs. Actuals: FY24

October 2023 - September 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	REMAINING
8650-003 Salary - Publication Designer	3,000.00	6,000.00	-3,000.00	3,000.00
8720-001 Professional Services		5,000.00	-5,000.00	5,000.00
8760-001 Conference Materials	1,068.49	2,000.00	-931.51	931.51
8830-001 Telephone / Internet	500.00	1,200.00	-700.00	700.00
8850-001 District Publication Expenses	251.00	400.00	-149.00	149.00
8900-050 Travel - Hotels/Lodging	33,290.56	6,000.00	27,290.56	-27,290.56
8960-001 Website / IT / Software	587.15	2,000.00	-1,412.85	1,412.85
Total Expenditures	**$70,592.03**	**$207,102.00**	**$ -136,509.97**	**$136,509.97**
NET OPERATING REVENUE	**$21,798.24**	**$37,298.00**	**$ -15,499.76**	**$15,499.76**
NET REVENUE	**$21,798.24**	**$37,298.00**	**$ -15,499.76**	**$15,499.76**

Capital District Key Club

Budget vs. Actuals: FY24

October 2023 - September 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	REMAINING
Revenue				
4301 Morgan Stanley Dividends	2,293.72		2,293.72	-2,293.72
4302 Morgan Stanley Realized Gains/Losses	-26.64		-26.64	26.64
4303 Morgan Stanley Unrealized Gains/Losses	-6,202.52		-6,202.52	6,202.52
7000-001 Income - Membership Dues	31,522.00	51,750.00	-20,228.00	20,228.00
7100-001 Income - Registration & Event Fees	10,754.33	138,500.00	-127,745.67	127,745.67
7150-001 Income - Fundraising		1,250.00	-1,250.00	1,250.00
7200-002 Income - Advertising/Sponsorship		5,250.00	-5,250.00	5,250.00
7500-001 Income - Interest	249.59		249.59	-249.59
7600-001 Income - Other	100.00		100.00	-100.00
Total Revenue	**$38,690.48**	**$196,750.00**	**$ -158,059.52**	**$158,059.52**
GROSS PROFIT	**$38,690.48**	**$196,750.00**	**$ -158,059.52**	**$158,059.52**
Expenditures				
8010-001 Advisor Reception		1,200.00	-1,200.00	1,200.00
8030-001 Background Checks		1,100.00	-1,100.00	1,100.00
8050-001 Investment Fees	1,160.16		1,160.16	-1,160.16
8100-001 Committee - Achievement		4,000.00	-4,000.00	4,000.00
8100-010 Committee - Key Club International		1,500.00	-1,500.00	1,500.00
8150-001 District Project		1,250.00	-1,250.00	1,250.00
8160-001 Entertainment & A/V	390.00	8,000.00	-7,610.00	7,610.00
8200-001 General Meeting Expenses		12,000.00	-12,000.00	12,000.00
8410-001 Meals	1,995.23	47,380.00	-45,384.77	45,384.77
8420-001 Miscellaneous Expenses		2,125.00	-2,125.00	2,125.00
8435-001 New Club Support		500.00	-500.00	500.00
8445-001 Office Supplies		800.00	-800.00	800.00
8500-001 Officer Exp - Governor		100.00	-100.00	100.00
8500-015 Officer Exp - Secretary		100.00	-100.00	100.00
8500-035 Officer Exp - Lt. Governors	456.28	1,500.00	-1,043.72	1,043.72
8500-045 Officer Exp - Editor		100.00	-100.00	100.00
8500-050 Officer Exp - Webmaster		100.00	-100.00	100.00
8600-001 Pins / Badges / Shirts	71.49	1,750.00	-1,678.51	1,678.51
8610-001 Postage / Shipping		250.00	-250.00	250.00
8750-001 Programs & Souvenirs		10,450.00	-10,450.00	10,450.00
8760-001 Conference Materials		16,270.00	-16,270.00	16,270.00
8780-001 Speakers Fees		4,000.00	-4,000.00	4,000.00
8810-001 Printing / Supplies	116.50	1,900.00	-1,783.50	1,783.50
8900-050 Travel - Hotels/Lodging	5,060.82	63,500.00	-58,439.18	58,439.18
8900-100 Travel - Airfare	387.19	9,750.00	-9,362.81	9,362.81
8900-150 Travel - Other	13,064.00	7,125.00	5,939.00	-5,939.00
8960-001 Website / IT / Software	19.99		19.99	-19.99

Capital District Key Club

Budget vs. Actuals: FY24

October 2023 - September 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	REMAINING
Total Expenditures	**$22,721.66**	**$196,750.00**	**$ -174,028.34**	**$174,028.34**
NET OPERATING REVENUE	**$15,968.82**	**$0.00**	**$15,968.82**	**$ -15,968.82**
NET REVENUE	**$15,968.82**	**$0.00**	**$15,968.82**	**$ -15,968.82**

Capital District Circle K

Budget vs. Actuals: FY24

October 2023 - September 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	REMAINING
Revenue				
7000-001 Income - Membership Dues	1,680.00	4,500.00	-2,820.00	2,820.00
7100-001 Income - Registration & Event Fees	1,589.38		1,589.38	-1,589.38
7150-001 Income - Fundraising		1,800.00	-1,800.00	1,800.00
7475-001 Income - Youth Outreach		415.00	-415.00	415.00
7500-001 Income - Interest	1.13		1.13	-1.13
Total Revenue	**$3,270.51**	**$6,715.00**	**$ -3,444.49**	**$3,444.49**
GROSS PROFIT	**$3,270.51**	**$6,715.00**	**$ -3,444.49**	**$3,444.49**
Expenditures				
8100-001 Committee - Achievement		300.00	-300.00	300.00
8100-006 Committee - Club Building/Revitalization		630.00	-630.00	630.00
8100-007 Committee - Conference/Convention		40.00	-40.00	40.00
8100-012 Committee - Kiwanis-Family		40.00	-40.00	40.00
8100-018 Committee - Membership		40.00	-40.00	40.00
8100-019 Committee - On-to-ICON		325.00	-325.00	325.00
8100-025 Committee - Service		300.00	-300.00	300.00
8410-001 Meals	1,384.20	950.00	434.20	-434.20
8430-001 Kiwanis Children's Fund Donations		1,800.00	-1,800.00	1,800.00
8500-001 Officer Exp - Governor		250.00	-250.00	250.00
8500-015 Officer Exp - Secretary	25.03	100.00	-74.97	74.97
8500-035 Officer Exp - Lt. Governors		375.00	-375.00	375.00
8500-055 Officer Exp - Communications Coordinator		100.00	-100.00	100.00
8600-001 Pins / Badges / Shirts		400.00	-400.00	400.00
8610-001 Postage / Shipping		150.00	-150.00	150.00
8780-001 Speakers Fees		250.00	-250.00	250.00
8810-001 Printing / Supplies		200.00	-200.00	200.00
8900-050 Travel - Hotels/Lodging	189.84	500.00	-310.16	310.16
8960-001 Website / IT / Software		420.00	-420.00	420.00
Total Expenditures	**$1,599.07**	**$7,170.00**	**$ -5,570.93**	**$5,570.93**
NET OPERATING REVENUE	**$1,671.44**	**$ -455.00**	**$2,126.44**	**$ -2,126.44**
NET REVENUE	**$1,671.44**	**$ -455.00**	**$2,126.44**	**$ -2,126.44**