

AS SEEN ON







POPSUGAR

Who is John Israel:

John - Dallas, TX - is a Hall of fame business achiever, author, and professional speaker. His work has reached millions of people and has been featured on ABC, Fox News, Good Morning America, and TEDx.

What you'll learn:

How to continue connecting with future consumers as the marketplace turns more digital and automated

- by discovering the natural innate needs that move customers to take action
- by learning how to ask the right questions to better understand their clients specific needs, goals, and values.
- by learning how to engage clients loyalty hot-buttons beyond the transaction
- by finding sustainable practices to express appreciation that inspire clients to regularly send you referrals with-out asking.

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